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# IRA Cease-Fire Awaited, With Prospects for Talks

# Sinn Fein Urges U.K. Response, Saying Essential Ingredients' for Peace Exist

By John Darnton
New York Times Service

LONDON - Expectations mounted Tuesday that the Irish Republican Army was poised to announce a cease-fire in a

dramatic move leading to peace talks in the 25-year conflict in Northern Ireland. The expectations were fueled by events in recent days, culminating in hopeful statements by Gerry Adams, the head of Sinn Fein, the IRA's political wing.

Expectations that a truce was about to

be declared were boosted with news that Joe Cahill, 74, a founder of the Irish Republican Army, had arrived in New York. The State Department said Mr. Cahill had received a single-entry visa. Sinn Fein reportedly requested the visa waiver so he could enter the country as a spokesman for the movement and so he could encourage its U.S. supporters to back an expected cease-fire-

In a joint statement Sunday night with John Hume, head of Ulster's main nationalist party and a man who has been pressing for peace talks for 16 months, Mr. Adams said that the "essential ingredients" for peace were at hand. He called on the British government to respond favorahly to any move by the IRA.

Mr. Adams indicated Monday that he had recommended to the IRA leadership that it move toward a peaceful settlement and that he expected a "speedy response."

He said: "The potential now exists to move the situation toward a democratie and peaceful settlement. I am satisfied that Irish nationalism, if properly mobilized and focused at home and abroad, now has sufficient political confidence, weight and support to bring about the changes which are essential to a just and lasting peace."

"This is the considered position I put to the IRA," he added.

Analysis who have followed the IRA for decade or more said it appeared that it was on the brink of a fateful move to end its 25-year campaign to expel the British from Ulster by force and rely instead on political developments to achieve its ultimate objective of union with the Irish Republic to the south.

Sectarian violence began when Roman Catholics, the minority in the Protestantdominated North, demanded full civil rights and an end to persecution. With Protestants and Catholics fighting pitched street battles, British troops entered Aug. 14, 1969, and rapidly became embroiled in the conflict themselves.

Of the North's 1.6 million people, 57 ercent are Protestant and 43 percent

See ULSTER, Page 6



A child playing Tuesday against a wall with a message in northern Belfast, scene of more than 100 killings in 25 years.

# China Vows To Resume A Dialogue On Rights

#### U.S. Commerce Chief Exhilarated' by Results Of Business Campaign

By Steven Mufson Washington Post Service

BEIJING — Buoyed by China's pledge to resume talks with the United States over its human-rights policy, the U.S. com-merce secretary, Ronalo H. Brown, declared his "commercial diplomacy" in China both a political and business success on

Mr. Brown said China's leaders had promised that next month they would revive a human-rights "dialogue," which collapsed in Fehruary and had not been re-sumed despite President Bill Clinton's decision in May to sever the link between China's human-rights policies and its pref-

erenual trading status.

In addition, Mr. Brown played the role of rainmaker for U.S. companies. He at-tended signing ceremonies for contracts with U.S.-based companies worth nearly \$5 hillion, for which a little more than \$2 hillion worth of work would be done in the United States,

Mr. Brown spent much of his visit lobhying Chinese officials to help U.S. companies win other contracts on everything from auto plants to power plants to civil aviation systems.

Wrapping up two-and-a-half days in Beijing, Mr. Brown said he was "exhilarat-ed" by the Chinese leadership's response hoth to his aggressive push for U.S. companies and to his low-key approach to the rights issues that have dogged U.S. rela-tions with China since the 1989 crackdown on the democracy movement.

Though criticized for overemphasizing his role as promoter for U.S. companies and for giving short shrift to human rights concerns. Mr. Brown asserted that his

strategy had been vindicated.
He has raised U.S. concerns "in ways that allow us to have some chance of succcss at achieving our goals," he said in an interview before flying to Shangnai, adding: "I haven't tried to bludgeon them about it. I haven't approached them with arrogance, but with concern, deep con-

Nonetheless, it remains unclear whether a renewed "dialogue" over human rights will actually lead to any change in China's

human rights policies. China's concession to Mr. Brown was modest. After refusing for months to even meet with the assistant secretary of state for human rights, John Shattuck, China has agreed to hold talks on rights when the deputy prime minister and foreign minister, Qian Qichen, goes to the United States in September for the UN General Assem-

Far from loosening up its treatment of dissidents, China this week tightened surveillance of government critics to make sure they did not attempt to use Mr. Brown's visit to gain attention. Moreover, several dissidents such as Wei Jingsheng. who were arrested around the time of Secretary of State Warren M. Christopher's visit in March and in the weeks before the fifth anniversary of the 1989 craekdown, remain in jail.

Mr. Brown said he raised several specific cases of human rights problems, but would not elaborate.

The contract signings on Tuesday included a \$1 billion contract for New Orleans-based Entergy Corp. to upgrade a power plant; a \$2.2 hillion contract for The Wing Group to huild a liquefied natural gas turbine; and a \$1.5 hillion contract with AES China Generating Co., a joint venture with U.S.-hased AES, to upgrade the Yangcheng power plant.

TRW Inc. unveiled an agreement with a Chinese partner to provide the govern-ment-run Beijing Cable TV Network with a million descrambler units to deliver cable television to households in China. TRW and Suman Group Ltd. will manufacture the units in China. And Sprint announced it will expand services in China.

The only cloud that hung over the day was China's insistence that it gain early admission to the General Agreement on Tariffs and Trade. Mr. Brown repeatedly said that the United States supported China's quest to join GATT hut that further economic reforms would be required before China met GATT guidelines for international trade.

# Lockheed and Martin Marietta Decide That Size Is the Best Defense

By Lawrence Malkin

NEW YORK - Lockheed Corp. and Martin Marietta Corp. said Tuesday, in explaining the strategy behind their \$11 billion merger, that they were forming America's largest defense company to try to cut: costs in a shrinking U.S. market and to compete more vigorously against state-subsidized competitors

The companies are the second- and third-largest American weapons makers, with combined sales of S22.6 billion last year. Just over half of that, or \$11.6 billion, represented prime Pentagon contracts.

That would put them well shead of McDonnell vouglas Corp., which was the prime Pentagon contractor on \$7.54 billion of defense johs last year, and underscores a trend among American defense contractors to survive in the post-Cold War period by

consolidating (Page 9).

The boards of Lockheed and Martin Marietta bave approved the merger, which was announced late Monday night.

The companies expect to complete the transaction. with stockholder approval and Pentagon and anti-trust clearance, by the spring of next year, assuming no corporate raider or competitor will manage before then to raise the billions of dollars needed to pick off

either company with a hostile bid for its stock. Under terms of the deal, the companies said, Lockheed shareholders would get 1.63 shares of stock in Lockheed Martin, the proposed new name of the company, for each Lockheed share held, and Martin Marietta holders would get one share for each share

The new company would be roughly equal in size to Boeing Corp., America's largest exporter, and to United Technologies Corp., a principal competitor. It hopes to cut costs by sharing overhead expenses and research and production facilities, among other mea-

Of the combined companies' 170,000 jobs, 20,000 come from exports, Mr. Augustine said, "and we propose to save them by competing abroad." Lockhoed's strength is in fighter planes—the F-16 and F-117A Stealth — and Martin-Marietta's is in girce vehicles such re the Timn missibs, as well as high-technology avionics and flight control.

Lockheed tried to get into the missile field by linking up with the makers of Russia's Proton rocket. and that deal is still pending, although strategic direction of the combined company will probably pass to Martin Marietta. Lockheed is to close its headquarters in the Los Angeles area and merge that operation into Martin Marietta's campus in Bethes-

tia, Maryland, just outside the Washington Beltway. The Pentagon now supplies only about 60 percent of Martin Marietta's revenue, down from 80 percent over the last four years. But the merged company still would depend heavily on military contracts and will he seeking to diversify further into high-technology civilian applications of defense technology, in areas

See MERGER, Page 6

# U.S. Will Offer To Relax Rules On Cuban Visas

By Steven Greenhouse New York Times Service

WASHINGTON - The Clinton administration plans to ask the Cuban government to halt the exodus of refugees in return for an offer by the United States to relax its immigration rules and grant residency visas to more than 20,000 Cuhans a

Over the last year, the United States granted residence visas to only 2,700 Cu-bans, causing President Fidel Castro to complain that this was far below the legal ceiling of 27,845 Cubans the administration was authorized to admit.

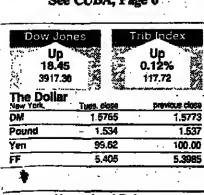
Last week, Mr. Castro asserted that the failure to grant more visas to Cubans had helped touch off the mass exodus of people aboard rickety rafts and boats.

On Tuesday, with clear weather in the Straits of Florida, the influx of Cuban rafters trying to reach the United States rule sharply. The Coast Guard said the number of Cubans intercepted by Coast Guard ships had risen to 731 by 2 P.M. Reports from Cuba said dozens more rafts had been seen setting out from the nation's

> The new administration offer was being prepared in advance of talks scheduled for Thursday with Cuban diplomats in New York aimed at resolving immigration issues and easing tensions over the refugee

> The administration's plan represents another twist in its immigration policy toward Cuba, this time in the form of bending laws to make it easier for Cubans to enter the country legally. For instance, it plans to grant entry to cousins and grand-parents of Cuban-Americans and grant

See CUBA, Page 6



**Newsstand Prices** 

THIS IS THE ARMY - Recruits in the Bosnian Army wearing camouflage as they undergo basic training in Sarajevo. Meanwhile, continued ethnic cleansing still drives Muslims out of Serbian areas of Bosnia. Page 2.

# **Hungary Arrests Nuclear Traders**

Kiosk

BUDAPEST (Reuters) — Hungarian police seized two kilograms of radioactive material thought to be uranium fuel rods from Russia and arrested two Hungarians trying to sell them, the MT1 news agency reported Tuesday. Colonel Laszlo Tonhauser, head of the

national police's organized erime unit. told the agency that the two unnamed suspects were arrested Monday in Budapest as they sought to sell the material for \$40,000 per kilogram.

Police officials could not be reached immediately to confirm the report, which said the two had been trailed outside Hungary before the arrests.

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# Japan Will Give \$1 Billion for War's 'Comfort Women'

By Steven Brull international Herald Tribune

TOKYO - Hoping to silence criticism that Japan has yet to atone fully for its World War II aggression, Tokyo will announce a 10-year, \$1 billion program Wednesday that will provide symbolic compensation for women used as "sexual slaves" by Japanese soldiers.

Prime Minister Tomichi Murayama.

who returned Tuesday from a tour of Southeast Asian capitals, will announce the program, which will center on "comfort women" from Korea, the Philippines

and other countries who, historians say, numbered as many as 200,000. The program will also refer to Taiwanese conscripts whose savings were confiscated and South Korean laborers who were marooned on Sakhalin Island after the war. The program, which follows years of increasingly strident demands from na-

tions in Asia as well as England and Holland, will mark a major reversal in Japan's For years, the conservative Liberal Democratic Party maintained that the issue of wartime compensation had been completely settled by the 1951 San Fran-

that paying additional reparations would open a floodgate of new demands. But with the 50th anniversary of the end of World War II approaching next year.

making an effort to put the issue to rest. The money will pay for the construction and operation of vocational centers for women in several Asian countries, as well as for additional research on World War II. Mr. Murayama may also announce a

privately financed endowment that would

nese news organizations reported. The grants would be classified as "gifts of atonement," not compensation for sexual and Japan increasingly seeing its economic future linked to growth in Asia. Tokyo is Japan's chief cahinet secretary, Kozo Igarashi, said last week that Japan had

done virtually nothing, compared with Germany, in compensating individual victims of its wartime aggression. But critics have already attacked the program as another attempt by Tokyo to avoid fully facing its responsibility. Alseparate plan to set up a \$100 million,

See SLAVES, Page 6

# Fraud Does a Thriving Business As Little Else Moves in Nigeria

By Cindy Shiner

LAGOS - While commercial activity bere is suffering from politically inspired strikes, one industry still does a booming business - fraud.

Organized crime networks in Nigeria are bilking foreigners of millions of dollars annually in fraudulent business transactions reflecting the corruption that has fueled social strife and damaged this oilrich nation's reputation abroad.

One Western diplomat estimates that fraud has become Nigeria's third-largest foreign exchange earner, behind petroleum
—which accounts for 80 percent of foreign

exchange earnings — and agriculture. Although the Justice Ministry has no count of arrests or convictions for fraud, officials

have issued a wanted list of 1,200 suspects. Nobody knows how many people have been defrauded. But diplomats, justice officials in both the United States and Nigeria, and business people who frequent Lagos said the seams were a growing

The scams are typically known as "advanced-fee fraud" or "419," after the Nigerian criminal code enacted to prosecute such cases. Perpetrators use fax machines or mail to send up to 50,000 letters annual-

See FRAUD, Page 6

# 2 Young Africans and an English Chost

By Rob Hughes

LONDON - Damp mists hang over a canal in Leeds, a gray industrial north English city. Two young men. gifted and black and newcomers to Britain, shiver, draw up their collars, and scarcely notice

a lean, aging, homeless individual. Phil Masinga and Lucas Radebe, soccer players from Soweto, may unknow-ingly be passing their own history by. It is not certain — for the drifter is gone as wispily as he dropped out of public life - but this older man might easily be Albert Johanneson.

He is somewhere out there, an exsportsman of no fixed ahode who is known to wander disused wharfs in Leeds. Upwardly mobile sporting recruits are, at best, hazy about history and seldom curious about passers-hy. So why should Johanneson, also a

hlack man, mean anything to Masinga and Radebe? Because they happen to be treading uncannily close to his imprints.

Masinga, especially. He hurst into English soccer on the weekend. a swift, slender frontrumer with an instinctive eye for goal. Johanneson was that in the 1960s; before the newcomers were born he arrived from Johannesburg, wore the white of Leeds United 194 times, scored 67 goals, and appeared in the 1965 FA

Cup Final.
But in the end, Our Albert, as everyone knew him, could not conquer the sensitivity that apartheid engrained in him. He could not enjoy fame, not convert fleeting riches into a contented social integration.

He dropped out. His wife Norma, a Jamaican, took their children and left him. Johanneson, from time to time, waited on tables at a Chinese restaurant, occasionally answered the calls from his former Leeds United teammates, ann retreated into what he presumably is today, a shy, lost, 54-year-old who gave English fans almost a decade of pleasure with his mercurial skills hut could never quite marry his past in South Africa to his opportunities in England.

Masinga and Radebe, both 25, do not See SOCCER, Page 6

KEEPING WATCH — Israeli soldiers guarding the Tomb of the Patriarchs in Hebron, in the West Bank, Tuesday as members of the Israeli Parliament visited the site, where an Israeli settler murdered 29 Muslims in February.

Sudan to Spurn UN Population Meeting

Saudi Arabia in boycotting the conference,

and birth control are held to contradict

In Tehran, two newspapers denounced the conference and urged the government

Jomhuri Islami, a daily close to Islamie hard-liners, argued that Iran's participation could be taken as a sign that the Islamic republic approved of the draft doc-

whose draft resolutions on family planning

Muslim teaching.

not to attend.

Frankfurt's Jews Reopen Synagogue

**Under Cloud of Anti-Semitic Attacks** 

Salomon Korn, an architect

and adviser on the renovation,

said in an inaugural speech

tremist violence in the wake of

German unification raises ques-

tions about whether we were

minders of the Nazi devastation

"Once again, Jews are pain-

fully reminded that their right

to exist in Germany is in ques-

The original 1910 synagogue

tion," Mr. Korn said.

"The outhreak of right-ex-

to Islamic fundamentalists, has joined icals, said the meeting was a "plot against

Jahan-e-Islam, representing Islamie rad- Sept. 5 conference from opening.

Secure in their identity as

"loyal Germans of Jewish

faith," Reform Jews built hand-

some temples whose Middle Eastern motifs "symbolized their feeling that the new Holy Land was Germany," Mr. Korn

on Kristallnacht, Nov. 9, 1938,

in which Jewish places of wor-

ship and property around Ger-

many were trashed and hun-dreds of Jews were beaten or dragged off to concentration

■ 3 Rightist Youths Jailed

Three young men were given

jail terms Tuesday for their part

in an attack on Africans that

German youths and foreigners

in Magdeburg on May 12,

Agence France-Presse reported

two of the youths took a direct

part in a chase of a group of hlack Africans through the

streets of the East German city

and all three subsequently

helped wreck a har.

Judge Ludwig Fahricius said

Islam and should be strongly opposed."

An Egyptian court threw out on Tues-day a suit by prominent Islamists demand-ing that President Hosni Mubarak move

the conference out of Egypt, Reuters re-

But the three Islamists, saying there was

unanimous opposition to the conference in

Egypt and the rest of the Muslim world,

said they would appeal in time to stop the

Sweden's

'Sub' Noise

Seal-Made?

STOCKHOLM -- Swe-

den has probably mistaken noises made hy marine

mammals for submarines

several times since 1990

during its controversial

hunt for suspected Soviet

or Russian intruders, a for-

mer naval commander said

The navy disclosed for the first time this summer

that it had spent weeks

tracking a sound wave for-

mation it later concluded

was caused by animals,

it has not said whether the

sounds misled hunts prior

"This is a sound pattern

in which we have had great

confidence in the past, and

it was noted even when f

was commanding officer of

anti-suhmarine forces,"

Hakan Neckman said in an

interview with the daily

newspaper Svenska Dag-bladet.

Mr. Neckman, who was in charge of the unit be-tween 1990 and 1993, said

he did not think that the

pattern was the only sound

the Swedes had chased. He

said he still believed that

other systems had proved

that there had been foreign

intrusions in recent de-

The Swedes have ac-

cused the former Soviet

Union and, two years ago,

Russia, of being responsi-

ble for the alleged viola-

Moscow has always de-

In 1981, a Soviet Whis-

ky-class submarine ran

aground near a top-secret

naval base at Karlskrona in

southeastern Sweden, Mos-

cow blamed a navigational

error, and the submarine

was allowed to go after a

nied the charges.

formal protest.

Tnesday.

to this year.

■ Suit to Move Meeting Fails

ported from Cairo.

# End to One Ordeal Of Ethnic Cleansing

# Muslim Woman Driven Out Recounts 2 Years Under Serbs

By Roger Cohen
New York Times Service

SARAJEVO, Bosnia-Herzegovina - For more than two years, a Muslim woman named Serbian-occupied Bosnia. Re. neighbor and shot him in front cently, her attempt ended. She of his family. trudged across Sarajevo's town into one held hy the Muslim-led government.

For this 22-year-old woman from the village of Osave in and spent long periods away eastern Bosnia, it was the end of from home, she said. a long road that led from hope through increasing terror to evietion, imprisonment, and ul-timate dispatch across the lines

of Europe's new divided city. Her story illustrates the hard-ening of the Bosnian war as desperate efforts by diplomats to seek a compromise have failed repeatedly. She is one of several-hundred Muslims driven out in recent weeks in what United Nations officials describe as a new wave of "ethnic

"I lived for more than two years as a loyal citizen of the Serhs' republic," sbe said. "I made no distinction between Serbs and Muslims. But now l have changed my opinion. I be-lieved the Serhs had a soul. But after what has just happened to me, I say that there are no

words to describe them." In Osave, Miss Kartal grew up surrounded by Serhian neighbors. Her family had a small farm and lived comfortably enough to view departure with deep reluctance, although they were aware of evictions of Muslims early in the war.

Ahle to live what she described as a normal life in the first year of the war, she ended up cowering in hiding before increasingly arbitrary intimida-

and simply ordered us to hand over our weapons," she said. "Then, for a year, we lived quite normally."

There were about 350 people in about 70 Muslim homes in Osave. In recent months, Miss Kartal said, all these families have been forced out. "In the television, or a refrigerator, or Kartal said.

whatever he chose that had some value," she said, "That

became normal for us."
In one of the worst of such incidents, she said, a local Serb Vahida Kartal tried to live in appeared at the house of her

Her two hrothers, Hasib and Bridge of Brotherhood and Adem, age 30 and 34, at first Unity from a Serbian section of did agricultural work for the Serhs and came home every evening. Then they were placed in labor units digging trenches

> Miss Kartal described watching the Muslim houses of Osave being turned into what she called "skeletons." When a Muslim family fled, Serb soldiers would appear and take anything of value. Then local Serbian women came to take the floors, windows, toilets,

> On April 30, she said, three osnian Serbian soldiers came to the Kartals' house and put her on a bus to Sarajevo. She was taken to Kula prison, kept in a small room with 20 other women and made to do agricultural labor and elean toilets.

We were not physically mistreated by the Serbs, hut dogs would not have eaten the food," she said. "Every day beans with pigs ears and feet and hair float-

A few weeks ago, her parents and two brothers also arrived in Kula prison. They told her that no Muslims were left in Osave. Her father remained in Kula, hut her brothers were removed to the Rudo labor camp. Miss Kartal, and two days later her mother, were allowed to cross into the Muslim-controlled part of Sarajevo with a handful of other refugees.

When she arrived on the government side of the bridge, she was greeted by her sister, Mev-"At the beginning, the Serbs said they would not force us out was greeted by her sister. Mevlada Karovie, whom she had not seen since the beginning of

The sisters, their mother and Mrs. Karovic's two children all live together in a small ground-

floor apartment. "It is obvious to me now that middle of the day, an armed there will never be an agree-Serh would come and take the ment with the Serbs," Miss

# Russian Seeks Meeting Of 5 Powers on Bosnia

ter Andrei V. Kozyrev of Russia has called for a new meeting of from its Western partners. the international contact group on Bosnia and has attacked the West's lukewarm reaction to Belgrade's change in attitude to the Bosnian Serbs.

Mr. Kozyrev called for a fourth meeting of the five-power group at ministerial level to "properly assess the changes," according to an Itar-Tass press agency report from Berlin,

monitored in Moscow. Mr. Kozyrev said, on his arrival in Berlin on Monday, that he regretted the "reservations" Moscow's disapproval. They of Russia's partners in the arc insisting that Belgrade allow group - Britain, France, Ger- international observers along many and the United States. Calling for stronger support

UNIVERSITY DEGREE BACHELOR'S . MASTER'S . DOCTORATE For Work, Life and Academic Experience Through Convenient Home Study (310) 471-0306 est, 23



ust ask the butler... Theraten Jowes

BERLIN - Foreign Minis- light of its break with the Bosnian Serbs, he distanced Moscow which want Belgrade to make its pressure on the Bosnian

Serbs more concrete. Mike McCurry, the State Department spokesman, said Tuesday that Washington was disappointed by Moseow's

Mr. Kozyrev's German counterpart, Klans Kinkel, took the same line, saying on television

that the four Western powers in the group would keep up pres-sure on Belgrade, regardless of the Serbian-Bosnian border. Bosnian Serbian electoral of-

ficials said Tuesday that preliminary referendum results showed that at least 96 percent of Bosnian Serhian voters had rejected the contact group's peace plan.

The plan, which reserved 49 percent of Bosnia for the Serbs and 51 percent for the Muslims and Croats, was rejected after ballots were counted from 62 of the 82 municipalities the Bosnian Serbs have included in their self-proclaimed Serb republic.

S.I.N.G.A.P.O.R.E

Italians Mock Bossi's 'Revolt' Claim

Compiled by Our Staff From Dispatches

KHARTOUM, Sudan - Sudan will

boycott the United Nations population

and development conference next week in

Cairo and plans to wage a "holy war" against its resolutions, government minis-

The minister for social planning, Ali Osmane Mohammed Taha, said at a news conference late Monday that Sudan would

fight for "morality and principles" against family-planning recommendations likely

The army-dominated government, close

to be adopted by the conference.

BONN - With joy and fore-

boding, the Jewish community

of Frankfurt reopened the reno-

vated Westend synagogue, one

of Germany's largest and a crowning symbol of Jewish as-

similation when first huilt in

stores the hrilliant blue, gold

plain style for the shattered

Jewish community that re-

The new renovation was be-

1910.

The six-year, 8-million-mark (\$5-million) renovation by the plain windows from the 1950

architect Henryk Isenberg re- refurhishment as symbolic re-

and turquoise floral columns and walls of the synagogue in a Cecil B. DeMille-style marriage of art deco and Egyptian influences.

The interior was hurned by and the Jewish community settle uncertain standing in German life, Mr. Korn said.

In March, rightist youths burned a synagogue in Lübeck in the first attack of its kind in

bombing left only the outer walls. After World War II, the synagogue was refurbished in the content of the cont

gun in 1988, a time when the 30,000 West German Jews felt confident of postwar Germatraordinary comfort many Jews

ny's grounding in democracy, then felt in Germany.

turquoise floral columns and the Jewish community's

ROME - The Italian press cartoon. assailed on Tuesday a claim by the leader of the separatist The Milan daily Corriere del-Northern League, Umherto la Sera ran a front-page photo plot to overturn the govern-Bossi, that in 1987 he prevented of Mr. Bossi in a bathing suit ment. 300,000 people in the Italian and tank-top with the caption Alps from instigating an armed "Bossi strikes again." uprising against the state.

The only problem with Mr. "Between 1986 and 1987, I

prevented an armed revolt hy 300,000 people in the valleys of Bossi's statement, the newspapers said, was that there seems the Bergamo Alps," Mr. Bossi said. "In that region, people didn't think they could beat down the political establishto he no official trace of the "revolt," which, some commentators added, was prohably imagined by the federalist leadment, and when I would arrive in the valleys, I would see peo-Mr. Bossi spoke Monday eveple coming toward me, includning during an impromptu ing soldiers, and telling me: We press conference as he was sunhave you in our hearts, and if bathing on a beach in Sardinia. you give us the order, we are Splasbed across the front

ready to open fire.' page of Tuesday's La Repubb-"At the end of 1987, standing ica was a cartoon showing Mr. in the middle of a road in the valley, one of the roads where Bossi at the beach, up to his waist in water, wearing a tankyou would see trucks going by loaded with weapons destined top shirt and armed with a fish-"There were 300,000 of them, for Slovenia, I told the people

young and strong. Can you that they should do nothing of imagine?" he exclaims in the the sort." Authorities in Bergamo said they had never been aware of a

"Maybe a few hot-headed activists had been spreading no-tions of a revolt," one official

told the news agency ANSA. The Northern League, formerly the Lombard League, grew in reaction to public discontent with widespread political corruption.

During the period mentioned by Mr. Bossi, the League was supported by no more than 3 percent of the population in the Bergamo valleys. Several members of the neofascist-led National Alliance,

another coalition partner, called on magistrates to open an inquiry into the affair. But the National Alliance leader, Gianfranco Fini, dis-

355-5770

(AFP, Reuters)

# WORLD BRIEFS

# Israel Must Pull Out of All Golan

For Peace With Syria, Egyptian Says

JERUSALEM (AP) — Egypt's foreign minister said Tuesday that Israel would have to withdraw completely from the Golan Heights if it wanted full peace with Syria. Foreign Minister Amr Moussa, making the highest profile visit

by an Egyptian to the Jewish state in years, said he would try to speed negotiations between Israel and Syria.

Foreign Minister Shimon Peres of Israel said Mr. Moussa's trip "represents a promotion in relations" between the two countries. He noted also the presence of an Egyptian industrial delegation

that was meeting with Israeli economic leaders. Mr. Moussa has been to Israel before but only for daylong working sessions over Middle East peace moves. After talks with Mr. Peres, he visited part of the Yad Vashem Memorial to the 6 million Jews killed in the Holocaust.

#### Swedes Would Pay More, Poll Says

STOCKHOLM (AP) — Despite its already high taxes. Sweden could charge even more if it took the people's advice on preserving welfare, according to a poll released Tuesday.

The independent IMU-Testologen Institute found that 8 out of 10 Swedes favored higher taxes instead of cuts in major welfare

programs.

Even a majority of voters who support the center-conservative government said they would rather pay higher taxes than accept more cuts in state-run day care, elderly care or education programs, the poll found. The survey of 4,824 people had a margin of error of one percentage point.

#### West Pressures India and Pakistan

NEW DELHI (Reuters) - International mediators pressed India and Pakistan on Tuesday to renounce their atomic weapons programs as Islamabad and New Delhi each expelled one of the

other's diplomats.

A meeting in New Delhi of a U.S.-led group of nations seeking to stem the spread of missile technology urged India to halt its alleged nuclear warfare project. Senior officials from the United States, Britain, Switzerland and Australia told the Indian government that New Delhi's program had increased regional tensions. India on Tuesday ordered a Pakistani diplomat to leave the

country hours after Islamabad accused an Indian envoy of spying and told him to depart, the Press Trust of India reported.

#### TV Debate on Quebec Called a Draw

MONTREAL (Reuters) - Quebec leaders have sparred in a televised debate over whether the French-speaking province should become independent from Canada, but pundits saw no

Premier Daniel Johnson, a Liberal, faced Jacques Parizeau, the leader of the separatist Parti Québecois, in a 90-minute French-language debate on Monday night, two weeks ahead of a provincial election. Mr. Parizeau was leading in polls before the debate.

The highly structured confrontation, which did not allow for mide open systematics the time was seasoned. wide-open exchanges between the two, was seen as a draw. "There was no knock-out punch," said Daniel Latouche, a political analyst. "No one really took control."

#### Islamabad: Israel Was 'Discourteous'

ISLAMABAD, Pakistan (Reuters) - Pakistan, stung by Israel's refusal to let Prime Minister Benazir Bhutto visit the Gaza Strip without its permission, on Tuesday criticized "discourteous" remarks by her Israeli counterpart, Yitzhak Rabin.

"We have noted with regret the unwarranted and discourteous remarks of the Israeli prime minister. We do not need lessons in manners from him," a Foreign Ministry statement said, a day after Miss Bhutto scrapped the trip, planned for next Sunday. She would have been the first foreign head of government to visit Gaza since it achieved self-mile from Israel in May. The diplomatic wrangle over her trip exposed the tensions between Israel and the Palestine Liberation Organization on sensitive matters of sovereignty and border control in the newly autono-

Bodies of U.S. Drug Agents Found

LIMA (NYT) — The U.S. Drug Enforcement Administration said searchers had found the bodies of five persons who were aboard an anti-drug plane that crashed Saturday in the Upper Huallaga Valley, where most of the world's cocaine is produced. The jet, with two pilots and three enforcement agents, was on a routine reconnaissance mission. The Peruvian Air Force found the wreckage in the jungle of the Andean foothills Sunday, but rescuers did not reach the site until late Monday because of transport terrain and not meether. U.S. officials here said

rugged terrain and poor weather, U.S. officials here said.

#### Corrections

An article in Aug. 22 editions mistakenly identified in a quotation, the burial site of General George S. Patton. He is buried in the U.S. Cemetery in Luxembourg. A memorial to the World War II general is situated in St.-Avold. France.

An article in Tuesday's editions about pollution in Europe incorrectly referred to Liesel Hartenstein as "he." In addition, the story might have given the impression that she favored "stopgap" measures, such as speed limits on the autobahn, to reduce air pollution. She does not.

#### TRAVEL UPDATE

#### No Refugees Here, Key West Says

KEY WEST, Florida (AP) — The large numbers of Cuban rafters trying to come to the United States this month are causing many visitors to this resort town to stay away, and they have prompted an advertising campaign reassuring tourists that the

Florida Keys are still open.

From Italy, they call me to see if Key West is filled with refugees just like 1980," during the Mariel boatlift, n dive shop owner, Franco Piscibello, said. Not only are Cubans not washing up on the beaches, there are not enough tourists to suit Mr. Piscibello. "It's just like a ghost town," he said. Seeing vacancies and cancellations right before the U.S. Labor

Day holiday this weekend, the Monroe County Tourist Develop ment Council has taken out ads in six Florida newspapers urging tourists to "come see for yourself."

Despite the shooting of an Italian couple, Italy won't issue an advisory urging its criticens to exercise caution while visiting Florida. There is no need to create an international furor because of one incident, Stefano Ronca, spokesman for Italy's embassy it Washington, said. Sergio Russo. 49, and Daniele Ferrante, 47. were shot and robbed in Kissimee. The husband and wife will be released from the hospital soon, officials said.

Asiana Airlines of South Korea and Northwest Airlines of the United States have signed a comprehensive marketing-alliance agreement covering trans-Pacific routes and beyond. (AP)

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# Dole — and His Party — Arrive at a Tactical Crossroads

By R. W. Apple Jr.
New York Times Service

WASHINGTON - The young White House aide was talking last weekend about his boss, President Bill Clinton, and the leader of the Republi-cans in the Senate, Bob Dole of Kansas, who is also about as close as his party comes at the moment to a national leader.

"They aren't really friends, but they aren't exactly enemies, either," he said. "More like a couple of panthers, I guess you'd say, circling each other in n clearing in the jungle."

In recent days, Mr. Dole has won

one fight with the president and lost another. In one of the most fiercely and relentlessly partisan episodes in a long career that has also had important moments of bipartisanship, Mr. Dole blocked action on health-care legislation long enough so that most of its champions gave up, for this year at least. But he misjudged his strength badly on the crime bill, and when he tried to block that, be lost.

Now, Mr. Dole must decide what his sures, he althorred Reaganomics and Illinois, Mr. Dole will soon be the voice within the Republican confer-Should he continue to stonewall on health care when the search for a more modest bill resumes next month, as the tory contributions by employers. hard-liners m his party are suggesting, or should he side with the Republican moderates, led by Senator John H. Chafee of Rhode Island?

Or to put the question in its histori-cal context, stretching back to the

#### **NEWS ANALYSIS**

Taft-Eisenhower battle of 1952 and beyond, should the Republicans seek to define themselves by steadfast opposition to the Democratic agenda, or should they work with the Democrats on some issues and fight them on oth-

Mr. Dole stands at the intersection of those two roads not only because of his job but also because of his politics. A conservative of the old Midwestern breed, he has nevertheless supported some Democratic civil rights mea-

tactics will be in the next hig test. he has sometimes seemed ready to senior Republican on Capitol Hill. He ence is a feeble one, and no leader can back a new system of health care, has been there for 34 years. But he still stray too far too often from the rightist though oot one that involves mandalongs for the presidency, and many positions favored by a targe majority

> How he jumps next will help to shape not only the outcome of the health-care struggle but also the November midterm elections, in which his party stands a reasonable hope of regaining control of the Senate (which would make him the majority leader) and an outside chance of taking control of the House of Representatives as

> His decision could also have an impact on his own electoral fate. His party's vice presidential candidate in 1976, be sought the presidential nomination unsuccessfully in 1980 and 1988, losing the New Hampshire pri-mary and all his momentum in 1988 just when he seemed on the verge of

With the retirement this year of Representative Robert H. Michel of

friends think be will run again in 1996. Mr. Dole said two years ago that "a little gridlock might be good from time to time." But when voters are com-

plaining about mindless squabbling in Washington, it is obviously not good politics all the time. According to a recent Time-CNN oil, 48 percent of the public sees the Republicans on the Hill as the main authors of stalemate, while only 32

percent mostly blames the president.
On the other hand, Mr. Dole cannot simply allow Mr. Clinton to reap all the credit for legislative initiatives; he has to find some way to leave his mark,

and that of his party, on public policy.
Some Republican moderates accuse
Mr. Dole of hypocrisy in shifting away
from his support of universal nr nearly

of the 44 members.

Bill Kristol, who worked for former Vice President Dan Quayle in the White House and who now runs a policy analysis group espousing a hard line, said that "the center of gravity in the Republican party has changed." Mr. Kristol, who speaks often with Mr. Dole, added, "Immediately after the 1992 election, the majority view was that George Bush lost because be wasn't enough like Clinton. Now, most Republicans think he wasn't enough like Ronald Reagan.

"At the moment, appeasement of the Democrats is far more disliked in the party than obstruction, and Dole knows that, of course. He stays majority leader because be stays in touch. You'll see enough obstruction in him universal bealth-care coverage. There You'll see enough obstruction in him is no doubt that some internal Senate to satisfy the majority, enough accompolitics are involved; the moderates' modation to satisfy the others.

#### \* POLITICAL NOTES

#### Quayle Says He's 'Thinking About' '96

WASHINGTON - Former Vice President Dan Quayle has denied press reports that he had decided to run for president in 1996, but he said he was "thinking about it."

CNN reported that Mr. Quayle, a former Republican senator from Indiana who served as vice president under George Bush, decided to run after sales of his book, "Stand-

ing Firm." were encouraging.
Former Vice President Quayle hasn't made any decision and won't make any decision until after the November midterm elections." said a Quayle spokeswoman, Ann Hatha-

But she said Mr. Quayle, who earned both ridicule and praise for his conservative "family values" theme in the 1992 campaign, had received a lot of encouragement from Repubticans across the country to run. "so he's obviously consider-

A recent Harris poll of 725 Republican and independent voters found the Senate minority leader. Bob Dole of Kansas. the early leader among potential Republican presidential candidates, with 17 percent support. Mr. Quayle was second. with 13 perceot.

#### North Says Robb Lacks 'Moral Force'

WASHINGTON - Vowing to hound Senator Charles S. Robb until Election Day, one of his rivals in the Virginia senatorial race. Oliver L. North, has asserted that Mr. Robb has a "seriously flawed" character and lacks the "moral force" to hold public office.

Mr. North, appearing at a news conference in Arlington with sleeves rolled up and spoiling for a political fight, vowed that Mr. Robb was 'about to get an education" and for the first time referred directly to allegations that Mr. Robb has had extramarital sexual relationships.

Mr. North pointedly noted his fidelity to his wife and family, and said he did not have the "kind of character problem" that be said has plagued Mr. Robb.

In some of his most acerbic rhetoric to date, Mr. North. a Republican, called his Democratic opponent a "near radical" liberal and promised to attack him without let up.

Mr. North's strongest support comes from among conservatives and Christian fundamentalists, and his emphasis on family values has been a key focus in his campaign. Mr. Robb has acknowledged "socializing in situations not appropriate for a married man" while he served as governor in the mid-

1980s, and he has apologized for hurting his wife and family.

A Robb spokesman, Bert Rohrer, said that Mr. North had "taken the low road" by reviving the allegations. Referring to Mr. North's admission that he had lied to Congress during the Iran-contra affair, Mr. Rohrer said, "Oliver North is in no position to question anyone's character."

#### **Indian Tribe Supports Democratic Party**

HARTFORD, Connecticut - The Mashantucket Pequot Indian tribe, having earned millions from the gambling business at its Foxwoods casino in Connecticut, is investing its profits in a new game: politics.

As the November elections approach. Pequot money is Nowing across the country in abundant and increasing amounts, to Albany. New York, and Hartford as well as to Des Moines, Iowa, and Sacramento, California.

And virtually all of it is going to Democrats. In just the last few months, the tribe — whose roughly 300 members were expected to carn about \$600 million from the casino this year — has given \$100,000 each to the Democratic Party organizations in New York and California, and \$50,000 to the state party committee in lowa, all at the direction of national party leaders. It has pledged \$250,000 for other state campaigns still to be named, and, over the last two years, has become one of the single largest contributors to the Democrats' national committee, with total donations

Lobbyists and lawyers for the tribe say that Democrats have been good to the Pequots and to American Indians in general, and that across a broad spectrum of issues, from health care to education, the tribal council believes the Clinton administration is on the right track. Local Democrats helped the tribe gain federal recognition in the 1980s an old debt that can now be repaid -- and President Bill Clinton held an American Indian summit meeting at the White House in April that was viewed by the Pequots as symbolically significant.

#### Quote/Unquote

Joe Trippi, a Democratic media consultant, on the death penalty as a central theme in political campaigns: "Voters understand the death penalty isn't the end-all or be-all, but it says to them. We know where a candidate stands, whose side he is on. Are you on the side of the victims or, for lack of a better way of putting it, are you an ACLU liberal on the side of the criminals?"

# U.S. Moves Closer To Haiti Invasion **Multinational Force Forming**

KINGSTON, Jamaica -The United States and Caribbean nations said Tuesday that they were "moving briskly" in the direction of a military inva-sion of Haiti and that a U.S.-led force would begin training in

Puerto Rico. And in New York, Secretary-General Butros Butros Ghali said the United Nations had failed to arrange a last-ditch attempt to persuade Haiti's military rulers to step down peace-

A statement issued by senior. American and Caribbean officials in Kingston after a meeting on the Haiti crisis said, Our governments are equally united in their determination to take all necessary means to carry out the Security Council mandate to restore the demo-cratic process in Haiti."

Tice

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"Training is planned to begin immediately for the multinational force," said the U.S. dep. a news conference in Kingston nty defense secretary, John M. with the American officials that Deutch. He said it was expected at least four of the countries in to take place at the U.S. mili-

cials of the Caribbean Community expressed hope that Haiti'a military rulers would step aside soon and allow the elected president, the Reverend Jean-Bertrand Aristide, to return to power. But they said if the rulers did not do so, n multinational force would remove them. Senior American officials

said privately that the U.S.-led force was expected to total about 10,000 troops, most of them Americans.

Father Aristide was deposed in n coup nearly three years ago and now lives in exile in the United States.

Mr. Butros Ghali declined to say flatly whether the next step

authorized July 31 by a Security Council resolution demanding the restoration of Father Aris-

"The group of states who have received a mandate to intervene in Haiti have to take their own decision," the secretary-general said. "It is no more in the competence of the United Nations for the time being."

A special UN envoy, Rolf Knutsson, had sought to persuade Haiti's military leadership to step down and allow the restoration of democratic rule, but Haitian leaders refused to meet directly with him.

The United States has been working for weeks to get troop commitments from Caribbean and Latin American nations for a multinational force that could invade Haiti under the Security Council resolution.

The foreign minister of Jamaica, Paul Robertson, said at a news conference in Kingston tary base at Roosevelt Roads, maica, Barbados, Belize and Puerto Rico.

The deputy U.S. secretary of mitted to supplying troops for state, 5 the Carbott, and officials of the Carbott, an Guyana and the Bahamas were considering such a commit-

> But he said the community's total contribution would constitute only "a light company, ap-proximately 266 troops."

> The statement issued after Tuesday's meeting said Argentina and Britain had also agreed to participate in any multinational coalition, but a Canadian official reiterated at the meeting that Ottawa would not take part in any invasion of Haiti.

Pressed by reporters, Mr. Talbott and other officials refused to set an invasion deadwas likely to be an invasion, as training was "a watershed."



At Guantánamo Bay Naval Base in Cuba, a Cuban refugee passes a water bottle through barbed wire for a Marine to fill.

# New Exodus, This One to Guantánamo

By Gabriel Escobar Washington Post Service

attention has been focused on the refugee crisis in Havana, scores of Cubans have heen fleeing the southeastern part of the island and apparently heading directly to the United States naval base at Guantanamo Bay, 65 kilometers away, according to residents bere.

Unlike the chaotic exodus from the capital, where thousands of bave gone to sea in makeshift rafts, residents described a much more organized effort involving doz-ens of fishing boats, many of which were stolen or commandecred from marinas here and in surrounding towns.

Although comparatively small in numbers, the steady migration from this historic city - Cuba's second largest and one that prides itself on being the cradle of the revolution — is a sign that the crisis has quietly spread beyond Havana and into line, but Mr. Talbott said Tues- areas long admired for their commitment day's agreement to begin to communism and to Fidel Castro in

Indeed, the national silence that has greeted the flight from the eastern provinces is seen by some as a calculated effort prove they live there. SANTIAGO DE CUBA, Cuba — While to lessen a potentially serious moral blow to the government.

thing?" asked Ulysses Torralba Sanchez, an unemployed electrician. "Santiago is the heroic city, the city of the revolution. Here, the revolution bas always been

It is difficult to assess how many people have left from here or other seaside towns in the southeast over the last two weeks.

But the fact that those who have ventured out have apparently chosen the base at Guantánamo as their destination is evidence that detention camps there are more a magnet than a deterrent and that the base itself, at least for some residents in the southeast, is seen as a very viable option.

Despite beavy security, a minefield and other safeguards, concern that Cubans will storm Guantánamo by land has been expressed by both governments from the onset of the crisis.

Residents, in particular those who live in country is better off without.

With access by land cut off, residents said, waterfront areas like El Cangrejito. a marina by the bay here, and coastal towns like Bacanow, just east of here, became major launching areas about two weeks

Residents said the police were constantly present, inspecting boats, settling dis-putes, controlling the crowds and confiscating the identification cards of those who were leaving.

As was the case in Havana, warnings from American officials that Cubans faced lengthy detention and no chance of migrating legally were ignored.

For those who are in favor of the exodus, these are the comprehensible acts of desperate men facing desperate situations.

And for those who are fervent believers in Mr. Castro and the revolution - and they are not hard to find here - these are the detestable acts of a minority that the

# **Downers of Copters** Might Face Trials

By John F. Harris

Washington Post Service
WASHINGTON — A military review board has recommended that court-martial proceedings be brought against at least four members of the crew of an airborne radar plane that was in charge of the sky over northern Iraq when two U.S. Army helicopters were acciden-tally shot down by two Air Force jets, according to Pentagon officials.

The legal fate of the crew members of the AWACS radar plane that played a central role in the April 14 friendly fire incident, in which 26 people were killed, now rests with Lieutenant General Stephen B. Croker. the commander of the 8th Air Force. The review board that he appointed advised that the lapses of the crew had been serious enough to warrant seeking punishment under the military justice system; it is up to General Croker to decide whether to accept the advice.

A separate review board, under the authority of Major Gen-eral Eugene D. Santarelli, the commander of the 17th Air Filce, in Germany, will make recommendations about what action should be taken against the two F-15 fighter pilots who fired the missiles that shot down the two army Black Hawks.

It was a misidentification by the two F-15 pilots - they thought they were firing at Iraqi helicopters violating a flight han - that was the immediate cause of the tragedy. But a non-

judicial inquiry into the acci-dent conducted this spring by the military authorities also focused a sharp light on blunders by the AWACS crew, The crew did not monitor the

course of the army helicopters as they visited Kurdish settlements in northern Iraq, and it did not alert the F-15 pilots before they fired that the belicopters they were viewing were friendly, Major General James G. Andrus of the air force said at a news briefing last month.

At the time that General Andrus issued his findings, De-fense Secretary William J. Perry said that if the AWACS had been operating properly, the accident would not have hap-

The review board appointed by General Croker apparently agreed. It recommended courtsmartial against four crew members, and it has not yet decided what to do m a fifth case, according to a Pentagon source. If General Croker agrees, he

tigation against the crew members, which is the equivalent of a grand jury in the civilian judicial system The Air Force has refused to release the names of the military personnel most directly involved in the incident, claiming that could jeopardize their legal

will initiate an Article 32 inves-

rights if formal charges were In his briefing but month, General Andrus mised that the commander of the AWACS his mission.

# One in 2 Children Does Not Live in 'Traditional Nuclear Family'

By Barbara Vobejda Washington Post Service
WASHINGTON — One out of

two American children lives in something other than what the Census Bureau defines as the "traditional nuclear family": a married couple living with their biological children and no one else. The array of arrangements that

have come to represent today's families include multigenerational experienced by only half of Ameri-bomes where grandmother belps can children."

raise the children, "blended" families of stepparents and half siblings and bousholds where children live with their unmarried parents.

"Most of us would think of the typical family as a married couple with their biological children," said Stacy Furukawa, a Census Bureau demographer and author of the report released Monday. "We were just very surprised to see that situation is

Census officials stressed that they were not trying to make judgments about the relative worth of family arrangements, but simply describing the wide and increasing diversity in children's bving circumstances.

Omar Rahman, a demographer with the Rand Corp., a California-based think tank, said there was no clear evidence that children living in the traditional nuclear families necessarily fared better than those in other circumstances.

"If the presumption is that that's the optimum living arrangement, the jury is still out," be said. "There is a lot of diversity, and it's not at all clear that it's bad."

The findings reflected large differences by race and ethnicity: While about 56 percent of white children live in a traditional nuclear family. the number drops to 26 percent among African-Americans and about 38 percent among Hispanics, who can be of any race.

Racism Charge Heats Up Simpson Case

Nearly three-quarters of children live in a bousehold with two pareots. although not necessarily their biological parents.

Of the nearly 64 million American children, 15 percent live in blended families, defined as homes that include at least one stepparent, stepsibling or half sibling, according to the report, "Diverse Living Arrangements of Children," which is based on 1991 data.

vestigatioo from publicty dis-

cussing evidence, documents or

The judge cited two reports last week as baving been partic-

utarly irritating. One involved

reports by the Los Angeles

Times and televisioo statioo KNBC-TV that microscopic

analysis had determined that

the hairs from a knit watch cap

found at the crime scene resem-

The second was a broadcast

report indicating that the item

in the envelope displayed in

court during the preliminary

hearing was a knife. That infor-

mation was first reported more

than a month ago, although last

week's story added that the

hled Mr. Simpson's hair.

exhibits

#### **Away From Politics**

• The Yale scientist who accidentally became infected with the Sabia virus with which he was working has been discharged from Yale-New Haven Hospital in Connecticut and is expected to recover fully. No secondary cases have been discovered among people with whom he had close contact or those who examined him or handled his specimens.

 A blood test for detecting prostate cancer has been approved by the Food and Drug Administration. The disease is the secood most common cancer among American men. The Immigration and Naturalization Service awarded a nearly \$300 million contract to upgrade computer systems to help

border agents catch and deport more illegal aliens. Schoolteachers convicted of felony sex crimes or distributing drugs to minors will be forever harred from California classrooms under a hill signed into law by Governor Pete Wilson.

• The international fishing industry dumped more than 740

million pounds (335 million kilograms) of edible fish over-

board in the North Pacific last year, according to a study conducted for Alaska's Fish and Game Department. • The first person granted political asylum by U.S. authorities because he was fleeing persecution for being gay has died of AIDS, his lawyers said. Ariel Da Silva, 36, a native of Mexico. died in Los Angeles last week. He was given asylum in March. An FBI agent caught a "most-wanted" computer backer in a foot chase in West Los Angeles, Justin T. Petersen went oo the run nearly a year ago while awaiting sentencing on a conviction stemming from the hijacking of radio statioo phone lines. A Northern Catifornia man pleaded guilty to setting three

forest fires in 1992 in a plot to make money for outlits that

lease fire-fighting equipment to state and federal agencies.

#### By Seth Mydans New York Times Service LOS ANGELES - In a heated exchange over the issue preliminary bearing that while

of race in the O. J. Simpson case, a defense lawyer has accused a white detective of having "repugnant" attitudes to-ward blacks, and the detective's lawyer has accused the defense of "malicious tactics" in trying to smear the officer.

As emotions rose and legal maneuvering intensified three weeks before the start of jury selection, Judge Lance A. Ito of Superior Court said Monday that he would strictly limit the lawyers' public statements about the case.

would unseal Wednesday an envelope containing a mysterious item of evidence submitted by the defense last mooth. The exchange on the issue of race came as defense lawyers sought the personnel records of four detectives in the case, argu-

ing that their attitudes and ve-

racity were crucial.

Judge Ito also said that be

The arguments focused on one of the detectives, Mark the past Mr. Fuhrman had shot match a glove found at the scene of the killings. [Mr. Fuhrman has been tak-

en off field duties and assigned to a desk job. Reuters reported yer, in interviews with NBC and added that his client was un-

first-degree murder in the kill-Brown Simpson, and her friend Ronald L. Goldman. Johnnie L. Cochran, one of

Mr. Simpson's lawyers, said that Mr. Fuhrman "harbors racial animosity toward African-Americans and, more specifically, toward African- ed: Americans who are married to Caucasians."

Fuhrman, who testified at the a black suspect and tried to plant evidence that would insearching the grounds of Mr. criminate him. Mr. Cochran Simpson's bouse be found a also quoted from a receot depobloody glove that appeared to sition in which a woman accused the detective of having said that he would "make up" a tegal pretext to harass an inter-

In response, Mr. Fuhrman's Tuesday. Mr. Fuhrman's law- lawyer, Robert Tourtelot, denied that the detective was rac-CNN, said the decision bad ist and said the deposition by nothing to do with the Simpson the woman, identified as Kathcase or the defense attacks but leen Bell, "smacks of a fabrication.

racial couple.

happy about the shift.] Mr. Tourtelot accused Mr. Mr. Simpson is charged with Simpson's defense lawyers of using "malicious tactics" to ings of his former wife, Nicole smear the detective and "attract attention away from Mr. Simpson in these brutal murders."

■ Limits on Publicity

Judge Ito bas distributed a

knife "has been tested, was undamaged and still has a price tag on it," Judge Ito said. "A trial court not only has

the authority but the affirma-Jim Newton and Andrea Ford tive duty to protect the right to of the Los Angeles Times report a fair trial," Judge Ito wrote. He said that "the court must use its inherent authority to control proposed order that would halt the judicial proceedings."

# Plutonium on the Agenda

As far as the world knows, the pluto-nium smuggled out of the former Soviet Union has not, so far, been sufficient to build a nuclear weapon. But the evidence that there is any trafficking at all in this sinister material is profoundly troubling. It is the most serious kind of a warning that governments — and not only Russia's - need to get urgently to work to manage and control the large surpluses of the stuff that the end of the Cold War has suddenly created.

In the past couple of years, a long sbelf-full of reports and studies has de--ribed the dangers that can arise as the -uclear powers dismantle their weapons, especially in a state that has collapsed into separate and independent countries. The interceptions of small amounts of plutonium by the German police point to a lapse of security that many close watchers foresaw as entirely possible. But few governments, and cer-tainly not that of the United States, are ready to deal with it.

The United States does not have a clear strategy for dealing with its own excess plutonium, let alone that of other countries. Various agencies seem to be moving in different directions.

As for working with Russia, Congress has appropriated some money to help Moscow set up a tight system of accounting and control, but very little of that money has actually been spent. Attempts at cooperation have run into the general political turmoil there and, beyond that, a widespread reluctance among Russian officials to let foreigners anywhere near a substance that many still consider a great national asset. There are a lot of people, and not only in Russia, who equate plutonium with power in both meanings of the word national power, but also energy to heat and light cities in a cold climate.

Russia's President Boris Yeltsin is to visit German Chancellor Helmut Kohl in Berlin next week, and later in September be is to meet President Bill Clinton. The security over nuclear materials deserves a high place on the agendas for these conversations.

Mr. Clinton and his foreign policy advisers have been greatly distracted in recent months by Cuha, Haiti and Bosnia. All three cases have real significance to the United States as tests of its principles, particularly its principles of uman rights. But in terms of American national interest and national security, Caribbean and Balkan policy hardly compare to America's stake in the future of Russia and its nuclear armory. The leakage of plutonium so far is only a hint of what could bappen. It is a hint that requires the most intense consideration by the two presidents next month when they sit down together.

- THE WASHINGTON POST.

# **Jobs Versus Inflation**

Alan Blinder, recently appointed vice chairman of the Federal Reserve Board by President Bill Clinton, called last week for the Fed to use monetary policy to bring down unemployment from tem-porarily high levels. That put him at odds with Chairman Alan Greenspan's testimony to Congress that the Fed cannot control employment and ought to focus only on inflation. The difference at first hlusb seems stark: one man worried about jobs, the other about prices.

Mr. Blinder's declaration may have been designed to enhance the likelihood that the White House would elevate him to the Fed chairmanship when Mr. Greenspan's term expires in early 1996. But the statement should have come as no surprise. He preached the same doctrine as an academic and before Congress. Indeed, it is his dovish stance on inflation that made him an attractive appointment to a White House that desperately seeks to create jobs.

The dispute is real, but easy to exaggerate. Mr. Greenspan, too, is worried about jobs, which he believes are hest created hy wringing inflation completely out of the system. Both economists agree that the Fed cannot drive unemployment below current levels, about 6 percent of the labor force, without doing damage. According to both men, if the Fed were to pour money into labor markets that tight, wages would rise and drag prices and interest rates along. Eventually the Fed would he forced to stamp ont the rising inflation hy changing course — clamping down on the mon-ey supply and thereby throwing the eco-

nomy into a job-destroying recession. Yet there are circumstances that could bring their differences to the surface. Suppose, for example, that inflation rose above current levels while unemployment climbed toward 7 percent. Mr. Blinder would probably advocate

pushing down interest rates in an attempt to spark investment spending and, therefore, more jobs. But Mr. Greenspan would argue that Mr. Blinder's policy would backfire because bond markets would anticipate that the Fed was about to trigger higher inflation and would therefore demand higher interest rates, the opposite of the result Mr. Blinder intended to achieve.

The important point, bowever, is that their policy prescriptions are unlikely to prove greatly different in practice. Neither economist is a zealot. Mr. Green-span bas skillfully steered the economy along a path of noninflationary growth by guiding monetary policy, no matter what he tells Congress, with an eye on employment as well as prices. Mr. Blinder says he is an inflation dove, slow to raise interest rates to combat inflation, but he voted to raise interest rates earlier this month even though inflation rates remain very low.

He was able to do so without jeopardizing jobs because be recognized that unemployment was bovering at around 6 percent, which is about as low as the economy can sustain over the long haul. Had the Federal Reserve refused to intervene with higher interest rates, inflation would almost surely have picked up

by the end of the year. When Mr. Greenspan and Mr. Blind-er summarize their theories of intervention in the economy, neither sounds convincing. Neither Chairman Greenspan's sole focus on inflation nor Mr. Blinder's willingness to worry about inflation only after the economy hits capacity is a complete answer. But Mr. Blinder is surely right that the Federal Reserve must be concerned about employment, and it does not burt for the nation's assembled bankers and economists to be reminded of that.

-THE NEW YORK TIMES.

# Stockholders and Consumers Can Make Beijing Listen

NEW YORK — On just one issue, President Bill Clinton, American husiness and the Chinese Communist leadership have taught the people of the United States three nasty lessons.

The issue is human rights. It is a pallid phrase for what it means: freedom, or at least some surcease, from torture, forced labor and deprivation of the right to

speak and worship as we are moved. The question is what Americans can do, as individual members of a free society, to override their instructors. The answers:

Mr. Clinton taught his lesson by betraying promises he made with his mouth while campaigning and with his pen after election — to use higher tariffs on Chinese goods to pressure Beijing into burnan rights relief for Chinese and Tibetans. Thus he taught the world that his word

stockholder action, and boycott.

on buman rights cannot be trusted, even when he puts it on paper. Since this is an issue that touches the whole world, the cause of wars throughout modern history, it is a matter of moment and danger.

How can Mr. Clinton preach human rights in Cuba as a reason for the embargo, and be believed, after reneging on a pledge to use a much milder economic By A. M. Rosenthal

weapon against China's greater tyranny? How can he denounce ethnic cleansing in the Balkans and close his mouth and heart to moving Chinese into Tibet and Tibetans out of their homes --- a continu-

ing atrocity almost a half-century old? The second lesson, from American husiness, is that Chinese and Tibetan blood and pain do not count on the bottom line. American business in China sups eagerly with the Devil. American executives, a planeload, are now at table, ushered in by Secretary of Commerce Ron Brown to make deals, without reference to human rights.

When the issue was higher trade tariffs, the China trade said "no" and won. Then human rights supporters in Congress suggested targeting only products of the industrial empire of the Chinese army. Mr. Clinton and U.S. husiness said "no" - and won.

Now human rights groups ask business for a code that would show some smidgen of interest about labor conditions in China. From the administration and Writer, haven't you learned that business is business? Sure, but I learned at school and at home to kind of admire America, so it was just hard for me to believe right away that so many U.S. busi-

nesses would be so cold and so craven. Lesson three. Beijing taught us that the Clintonian and husiness argument that more trade would mean more human rights in China was false.

Human rights groups and American correspondents report that persecution of dissidents and clergymen has increased pointedly since Mr. Clinton

dropped the tariff threat.
The Chinese Communists are creating a system in which controlled capitalism and tyranny work together — familiar from Hitler to Saddam. Spare us Washngton's pout of innocence.

But if Washington and American

business do not care that their country and companies help finance torture cells, what can an individual American

Two things, together. Use the stockholder's right to demand a human rights code for every U.S. business investing in China. It worked on South Africa. And in combination, boycott across

the board: shoes, toys, tools, and the thousands of other exports to the United States that give Beijing its \$30 billion annual trade bonus from America.

The China lobby, the administration and even some human rights people will say it will just get Beijing mad; forfend. But cutting down that huge trade advantage even by some annual billions will be the first economic pressure for human rights applied to China by Americans. Beijing will at last face the choice be-

tween easing oppression and seeing its essential trade balance wither. Combined with stockholder pressure on American corporations, hacked by American labor, and preached in American churches and temples, a boycott could buy some liberty for persecuted Chinese dissidents, workers and clergy.

One sure thing: It would show more rights achievement than today's appeasement policy. That stands at zero.

and getting lower. The boycott would be an act of individual conscience, the answer to the old question: But what can just one person do? At least we would not be wearing stained clothes, and that would be good. The New York Times.

# Russia Isn't Supposed to Be Rebuilding a Soviet-Style Military Bloc

NEW YORK — In recent weeks, Russia and other former Soviet republics have pressed forward with plans to create a military alliance that mocks President Bill Clinton's Partnership for Peace, doing precisely what that proposal was designed to avoid: creating new Eastern and

Western blocs. More ominously, even as nuclear weapons are being withdrawn from Ukraine, Belarus and Kazakhstan, many in the Russian military and political elite want to reassert authority to protect former Soviet republics with Russia's nuclear arsenal.

The means for spreading Russia's nuclear reach is a draft agree-

#### The West has no strategy to deal with the threat of post-Soviet integration.

ment for a military alliance, which is to be submitted early in 1995 to the leaders of the Commonwealth of Independent States. The plan was endorsed at a late July meeting of the commonwealth's Collective Security Council and is actively supported by Russia's defense minister, Pavel Grachev.

According to the commonwealth's chief of staff for military coordination, General Viktor Samsonov, Russia's strategic nuclear forces will provide a kind of shield against "possible aggressive intentions against all CIS participant states."

The draft security treaty also calls for the eventual creation of joint armed forces, collective peacekeeping forces and a joint air defense system. In short, it seeks to restore a cohesive, coordinated military force under unified control and under Russia's nuclear protection - a defense arrangement resembling that of By Adrian Karatnycky

More and more, influential politicians in Russia are posing obstacles to global security interests. Konstantin Zatulin, chairman of the Parliament's Committee for Commonwealth Affairs, is beating the drums for a "strategic

partnership" between Russia and Ukraine. He hints that Russia may not pressure Ukraine to give up its nuclear weapons after all a clear retreat from pledges to turn Ukraine into a non-nuclear state. On a visit to Kiev last month, he suggested that if Ukraine and Russia became strategic partners, "the issue of Ukraine's nuclear disarmament would not be a top

priority for Russia." While Washington's attention is focused on the smuggling of small — if deadly — amounts of plutonium, the far more important commitments to remove and dismantle the nuclear arsenals of Ukraine, Belarus and Kazakhstan could be undermined.

Until the new military alliance began gathering support among the independent republics, the Soviet nuclear shield had been steadily receding. The United States should now make clear that the expansion of that shield would disrupt the equilibrium between NATO, the former Soviet republics and Eastern Europe.

Treaty is of only limited help. It restricts the dispersal of nuclear weapons but does not prohibit states from allowing allies to staso the United States and its NATO allies will have to use all diplomatic means to convince

Russia that it isn't in anyone's

interest to draw more countries

The Nuclear Nonproliferation

behind a nuclear trip wire. At the moment, Russian foreign policy is in the hands of pragmatists committed to democratization, economic reform and cooperation with the West. But the Yeltsin team faces a stiff internal challenge from popular and powerful anti-Western forces.

Support for the restoration of the Soviet Union is widespread in the Russian military, and the Parliament is dominated by anti-Western rhetoric — from Vladimir Zhirinovsky's neo-imperialist rantings to the vituperative speeches of the Communist leader Gennadi Zyuganov, whose party seeks to revive the U.S.S.R. and attacks the United States for seeking to impose a worldwide "military dictatorship."

Moreover, the pro-Communist Agrarian Party has made com-mon cause with nationalist zealots like Sergei Baburin. Together, these parties captured nearly 50 percent of the vote in Russia's December 1993 parliamentary elections, suggesting that a candidate sharing their anti-Western views has a real chance of winning Russia's 1986 presidential elections.

As Russia's defense establishment presses forward with efforts to build a new military alliance, America and NATO should ask against whom this alliance and its

nuclear shield are directed. With Russia's democratic future open to question, the United States ought to be unequivocal in its opposition to a new militarypolitical-nuclear alliance among the states of the former U.S.S.R. It should concentrate on convincing Ukraine, which still holds the world's third largest nuclear risenal, to honor commitments to r:

linquish it and to resist Russian entreaties to join its military bloc. The West has so far failed to develop strategies to deal with the threat of post-Soviet integration. At this delicate moment, a miscalculation could mean acquiescence in a new post-Cold War rivalry. And if reformers fail in Russia, a new East-West nuclear divide could prove as damaging to the interests of democracy and

prosperity in the region as the decisions made half a century ago by the Allies in Yalta. The writer is president of Freedom House, a human rights organization, and co-author of "New Nations Rising: The Fall of the Soviets and the Challenge of Inde-

pendence." He contributed this

comment to The New York Times.

# Apology

The issue of IHT for 2 August contained an article by Philip Bowning on the subject of "Asian Values". The article contained a reference to a "battle between the corporatist needs of the state and the interests of the families who operate it" and "dynastic politics" in Asia and in Singapore.

We recognize that this passage meant to readers that Mr. Lee Hsien Loong (currently Deputy Prime Minister and a Cabinet member for 10 years) had been appointed to his present post of Deputy Prime Minister by Mr. Goh Chok Tong (the Prime Minister), and earlier posts of Minister of State and subsequently Minister for Trade and Industry by Mr. Lee Kuan Yew (currently Senior Minister and until November 1990 Prime Minister), not on his own merits but purely because he was Mr. Lee Kuan Yew's son; and that there was a battle between the corporatist needs of the state of Singapore and the interests of the Lee family (father and son) who

We admit that these allegations are completely without foundation. We apologize for them without reservation to Prime Minister Gon Chok, Long, ( Kuan Yew and Deputy Prime Minister Lee Hsien Loong. We undertake not to make further allegations to the same or similar effect.

> . Richard McClean, Publisher. John Vinocur, Executive Editor. Philip Bowring.

# Trimming at the Pentagon

The Defense Department faced two broad budget problems when the year began. President Bill Clinton belped deflect one, and now Defense Secretary William Perry and his deputy, John Deutch, may be moving toward a constructive solution of the other.

The first problem was to protect the already reduced amount of money that the president had proposed for defense. Some in Congress wanted to impose further cuts and use the proceeds to help finance domestic programs. The president announced early on that he would oppose such a step, and he was right. The defense budget in recent years has already been cut more in real terms than most people realize and about as much as it ought to be in terms of national security. The president bas prevailed. The appropriations caps to which be and Congress agreed as part of last year's budget agreement make it hard, but the defense bills will be in about the

The second problem was that the president's budget still was not enough to finance the official defense program -to pay for everything that the services believed was needed.

There are, of course, two ways to look

zone he proposed.

at this mismatch. One is that it is the budget that needs to be adjusted, the other that it is the program. The difficulty is especially great in a period such as this, when the confrontation with the former Soviet Union has subsided and it is uncertain what dangers may take its place. What Messrs. Perry and Deutch have done is order the services to draw up plans for canceling or deferring some of the costlier advanced weapons on their lists. That would free funds to be spent instead on such things as readi-

ness and military pay.

The argument against is that the department should not sacrifice the technological superiority that the threatened weapons would continue to provide. But that does not mean that every weapons system on the board has to be built, or built according to last year's schedule. The defense budget is not going to get any bigger in the foreseeable future. The planning and buying programs need to be based on that reality; they can't pretend it doesn't exist. If done right, the process that Mr. Perry and Mr. Deutch have begun will more likely avoid than create a future situation in which the services lack the resources they genuinely need.

- THE WASHINGTON POST.

#### TOKYO-What do the Japa-nese teach their children about World War II? A recent outbreak of war-relat-

ed controversies bere has demonstrated that Japanese feelings about this nation's role in the world war remain confused, conflicted and contentious. Nearly half a century after the last bombs exploded, the Japanese are still engaged in explosive ar-guments about to whom and how

much they ought to apologize. In the Asian countries that Japan invaded, and in the West as well, it is often said that this lingering confusion is due in part to Japanese education. It has been conventional wisdom that Japanese history classes and textbooks skip World War II, offering vague explanations of Japan's motives and ignoring examples of Japanese brutality toward its perceived enemies.

But this view may be out of date. A Washington Post survey of the 12 textbooks most widely used in Japanese schools this year, plus various supplementary materials often used by teachers, indicates that textbooks have considerably increased their coverage, and their criticism, of Japan's actions in World War II.

In 1989, the Education Ministry issued a new set of curriculum standards for history education; among other things, the standards call for increased attention to 20th century events and Japan's relations with other Asian countries. High school and college entrance exams now include many questions about World War II, giving students and teachers a major new incentive to focus on the war.

Accordingly, textbook publishers have responded. The current editions of major textbooks state that Japan waged a "war of ag-gression" as a "fascist state" allied with Italy and Germany. The books discuss Japan's use of poison gas and slave labor in Asia. The textbooks now include in-

formation about Japan's brutality

toward its Asian neighbors. Every text surveyed discussed the Rape

Discussing Japan's motives for its attempted conquest of East

of Nanking, a 1937 massacre of more than 100,000 Chinese civilians that is perhaps the most notorious of the Japanese war crimes. Until about a decade ago, the massacre was not even mentioned in most Japanese schools.

None of the textbooks surveyed has much to say about the role of the late Emperor Hirohito in approving or steering the war effort. Even today, that question is too emotionally and politically

charged to deal with. The texts all note that Japan's government refused to surrender even when there was no hope of victory, "determined to ... fight to the death on Japanese soil, whatever sacrifices this might mean for the people," as the sixth-grade text "New Social Studies" puts it. And yet the kamikaze suicide pilots are barely mentioned in textbooks here.

In the current crop of texts,

the outline of World War II in Asia is close to what American students learn: Japan set out early in this century to conquer and colonize East Asia -not to "libcrate" the Asians, as nationalists here maintained. The United States respooded with economic sanctions, demanding that Japan withdraw from the Asian mainland. In response, Japan's government made a cold-blooded decision to attack the U.S. fleet at Pearl Harbor but continued sham negotiations with Washington to make sure the raid

would be a surprise. While Americans consider it natural that textbooks become more theoretical and more analytic as the students get older, in Japan the opposite pedagogical style rules. The elementary and junior high history texts here pose many discussion questions and frequently ask pupils to consider how the war looked from the viewpoint of Japan's enemies. The high school texts, in contrast, are dry and factual.

Asia, for example, the high school text "Japanese History in Depth" says: "Japan claimed the goal was to bberate Asia from Western colonial rule ... However, inside Asia, resistance grew against the so-called "Great East Asian Co-Prosperity Sphere,' Japan's effort to replace the Western powers with Japanese dominance." But the elementary school text, "Social Studies, 6th Grade,"

In Japan's Schools, World War II Is No Longer Something to Skip

questions to the student. In one chapter, the book discusses the "unequal treaties" that Western nations imposed on Japan and other Asian countries in the 19th century. Moving on to 20th century history, it says, "Ja-pan itself imposed an unequal treaty on Korea in an attempt to gain a footing on the continent."
In the margin of the page, an illustration shows a sixth-grade girl asking, "Say —didn't we hear about "unfair treaties' some-

makes the same point through

where else a little earlier?" The textbook "Junior High Social Studies" tells of Yu Gwansun, "the Korean Joan of Arc," and other Koreans who were tortured and killed for resisting Japanese control. "But few Japanese," it says, "made any attempt to understand the outlook and circumstances of the Korean people who sought freedom and independence." The attack on Pearl Harbor on

Dec. 7 (Dec. 8, Japan time), 1941, gets a passing mention in most texts. "Japan, which had been secretly preparing for war while continning negotiations with the U.S. invaded the Malay Peninsula on Dec. 8, 1941, and also attacked the U.S. bases at Pearl Harbor, Hawaii," notes "Junior High Social Studies - History Section." "As a result, the whole world had become a battlefield, with the fascist countries of Germany, Italy and Japan pitted against the Allied Powers, the U.S., Britain, U.S.S.R., China and others."

Textbooks and supplementary materials used in schools today materials used in schools today

discuss Japanese atrocities against Asian nations, explaining why the rest of Asia still feels anger and suspicion toward Japan. That may explain the angry reaction both in Japan and in East Asia this year when Japan's then justice minister declared that the Rape of Nanking was a "fiction." The texts surveyed all describe the 1937 massacre, with estimates of the dead ranging from 110,000 to 300,000. The books describe similar Japanese

conduct in Manchuria and Korea. Both Japanese and foreign commentators have noted for decades that many Japanese people see their country as the victim of World War II, even though Japan started the war. For all the new focus on Japan's selfish motives and evil deeds, the current texts

also provide material to feed the sense of victimization. All the texts surveyed devote considerable attention to American bombing raids on Japan, with photos and paintings and quota-

tions from people who lived through the raids. The atomic bombs at Hiroshima and Nagasaki get the most attention, with considerable discussion as to why the United States dropped the bombs. Most texts cite the theory that President Harry Truman felt the

bomb would shorten the war. But

they don't stop there. "Was the atomic bomb really necessary?" asks "Junior High So-cial Studies." "President Truma" said that use of the atomic bomh saved the lives of tens of millions of American and allied troops. And English scientists claimed that the dropping of the atomic bomb sacrificed ... the citizens of Hiroshima and Nagasaki as pawns in postwar strategy toward the Soviet Union. Another theory holds that the bomb was dropped in order to justify ... the \$2 bil-lion spent in making the bomb."

The writer is Tokyo bureau chie

for The Washington Post.

#### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

#### 1894: Alien Anarchists NEW YORK - Although the

bill to exclude alien Anarchists from the United States failed to pess the House the Administration has determined to stretch the existing laws as far as possible. All the United States Consuls have been instructed to warn the State Department of intended departures of suspects and to send their photographs wherever possible. The principal objection to the bill was that the question of whether a man is an Anarchist ought not to be determined by an executive officer but by the Courts.

#### 1919: Pershing Departs

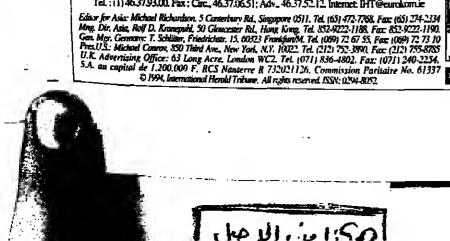
PARIS - General Pershing leaves for America to-day [Aug. 31]. The work he has accomplished while in France consti-

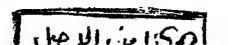
States, indeed, of the world. There is, of course, cause for grave con-cern in the outlook to-day; but in comparison with the situation that existed in the summer of 1917 one is almost ashamed to feel any uneasiness of the future. When General Pershing landed in France civilization itself was in moral danger. That it was not utterly destroyed is due to his genius for organization and leadership and to his steadfastness.

#### 1944: Premier de Gaulle

PARIS - From our New York edition:] A provisional French government, headed by General Charles de Gaulle as President of the Council (Premier), and including Communists and some men whose real identity is still hidden by assumed war names, was announced today [Aug. 30] by the French Committee of National Liberation.

Contraction of





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مكذا من الأصل

#### O P I N I O N

# **Health Care Needs More** Than a Dose of First Aid

By Edwin M. Yoder Jr.

dysfunctional Congress, mirroring the fragmentation and fatigue of a feckless electorate, seems to have decided that comprehensive health care reform is dead.

But do the writers of its obituar-

Harr Blog

11 11 11

ies live on the same planet as we do? Do they know what unbridled health-care costs are doing, every hour of every day, to the national pocketbook? Here is a little cautionary tale, one of many.

Recently, my elderly mother-inlaw entered a hospital in Knoxville, Tennesse, to be treated for an infected toe. Her condition was serious and it was worsened by a bone-marrow condition that lowers her white-cell count and impairs her immune system. She emerged from the hospital two minor operations, several blood transfusions and five weeks later. No one expected a bargain. But nor did anyone expect the bill. It was \$46,000, exclusive of physicians' fees. Forty-six thousand dollars! Multiply that experience by millions and you can see why medical entitlements — she is of course covered by Medicare — are eating

the federal budget alive. Unless you actually pay such a hospital bill or plead indigence, you may not ordinarily wonder why the hospital treatment of a toe infection costs twice as much as a year's study at Harvard. I am not sufficiently conversant with hospital cost-accounting to analyze my mother-inlaw's bill; but if you know just a bit about what is going on in the weird world of health-care charges, you can attempt a few well-informed guesses.

The pharmacy hill alone was almost \$10,000 of the \$46,000 total. Close scrutiny of the indecipherable chemical terminology would show that perbaps \$1,000 represented the value of ingredients and manufacturing costs. To those would have to be added advertising. costs (including the cost of the lavisb advertising campaign the pharmaceutical industry is conducting against any regulation of drug prices). You could throw in handsome dividends for the holders of

WASHINGTON — America's pharmacentical stocks, now benefiting from research often substantially subsidized by public funds. No doubt there is also a hiddeo subsidy for overseas purchasers of American medications who huy them at a fraction of their cost to American patients.

American patients.

Beyond these hidden costs, you could add the taxpayers' contribution in the patient's behalf to the amortization of expensive high-tech diagnostic equipment that is of little or no value in treating an interest too you could throw in a infected toe. You could throw in a contribution to investment in empty beds and a donation toward the cost of treating indigent patients who use the hospital's emergency room for routine medical care, from sniffles to stab wounds. And finally, more than a few dollars for liability insurance premiums.

Some of these indirect costs, in moderation, would count as legitimate costs of doing husiness. But these days an inflated hospital hill reflects far more than treatment plus reasonable cost. The health care inreasonable cost. The health care in-dustry—including private insurers, with their 10 percent to 15 percent administrative overheads— is unique. It-is one money-gobbling enterprise that we dare not allow to price itself out of business. It is both immune to the usual checks of the market and, so far, equally immune to sensible regulation.

No health care reform bill that fails to address all the concealed transfer payments, pass-throughs and subsidies that flow beneath the swollen surface of medical billing -and their often inequitable distribution — makes the slightest sense. Nor will reform address the monumental threat that health care entitlements pose to the nation's fiscal sanity.

The talk about "incremental" reforms is merely a handy way to dodge responsibility for inaction in an election year. A little first aid for the health care system may not do harm, but it will leave the great issue of the cost and apportionment of American health care unaddressed. Washington Post Writers Group.



#### LETTERS TO THE EDITOR

#### The Elgin Marbles

Regarding the editorial "Sending Art Back Home" (Aug. 24):

The editorial states that the Elgin Marhles were acquired by a colonial regime from a now nonexistent imperial government, under then valid title, in a different world. But should it not be conceded that in this different world, after the imperial demise, there is a different moral imperative and certainly a differ-

ent sense of possession? Also, the marbles were not taken from Greece by the British govern-ment but hy Lord Elgin, who sold them later to the government.

If a Cypriot mosaic is finally returned from New York because it fits perfectly with a piece that the looters left on the site when they ripped it away, what then should be said for the half of the marbles that Lord

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts,

Elgin had torn from the Parthenon? The other half is in Greece.

When the late Melina Mercouri, then the Greek minister of culture, launched the campaign for the return of the Elgin Marbles, the cry was raised that it would set a precedent that would threaten to empty world museums. She again and again emphasized that museums everywhere must be preserved and protected; that Greece was asking for the return of something unique. part of a monument, part of a whole,

As to the validity of the acquisition, Lord Elgin's stated intention was to have drawings and molds made of the marhles. Once in Greece, his appetite became much more voracious. He was the first British ambassador appointed to the Ottoman court. He was more than welcome, since Britain and Turkey were allied against Napolcon. It cannot be denied that the influence of his official position enabled him to receive the following permission from the Turkish empire:

"That the artists meet no opposition in walking, viewing, contemplating the pictures and buildings they may wish to design or copy; or in fixing scaffolding around the ancient temple; or in modeling with chalk or

gypsum the said ornaments and visi-hle figures; or in excavating, when they find it necessary, in search of inscriptions among the rubbish. Nor hinder them from taking away any pieces of stone with inscriptions and figures. Particularly as there is no harm in the said huildings thus being

viewed, contemplated and drawn." With what wildest license could this text be interpreted as permitting the devastation of the finest and purest Greek creation? Truly, in this different world, amends must be made.

JULES DASSIN. Athens.

#### A Hoarder Is Not a 'Nut'

Peter, one of the characters in Connie Briscoe's novel "Sisters & Lovers" ("Playing the Dating Game in Washington," IHT, July 28) is not a "nut." He suffers from obsessive compulsive disorder and is a hoarder. About 2 to 3 percent of people suffer from obses sive compulsive disorder, and of these about 18 percent are hoarders. Most hoarders, and their families, live out their dramas in secret. But nowadays, people with obsessive compulsive discord can control it.

NIKOS RAPTIS. Halandri, Greece.

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CITIZENSHIP

# Not Much for Them to Do, So Keep Them in School

By Joel Achenbach

what seems like hundreds of years one have a college-level education.

toward longer education. Kids start you're the kind that can slog school sooner and finish later. Formal preschool, complete with tests

#### MEANWHILE

and admissions requirements, starts at the age of 4. Fourteen years or so later the student can expect to receive a high school diploma, a credeotial that by itself will enable the student to enter the lower middle class.

That is why three out of five stu-dents with high school diplomas keep going to school even longer, so they can get a college degree that will enable them to receive well-written rejection letters on classy corporate stanonery. Now more and more are getting postgraduate degrees. By the time you actually enter the joh market, senescence is setting in.

"We're creating a credential-driv-en society, in which the way you gain mobility is to have a creden-ual," complains Ernest Boyer, president of the Carnegie Foundation for the Advancement of Teaching.

Mr. Boyer says that soon it will he common for people to spend 30 years of their life in school. At the same time, kids are becoming hiologically mature at a younger age than ever before.

"Physiologically they are becoming more and more adult even as we keep them institutionalized in this childlike institution," Mr. Boyer says. Why does this system exist?

To some extent we are just warehousing young people. There aren't many jobs for teenagers. Indeed, we have invented this whole concept of "adolescence" as a way of pushing back adulthood, School, Mr. Boyer says, has "a custodial function."

Michael Kirst, a professor of education at Stanford, says, "We need to use the schools as an aging vat." Mr. Kirst says that longer educa-

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WASHINGTON — Why do we tion is driven by market forces. A lot make kids go to school for of jobs don't necessitate that somebefore they're allowed to become real people?

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ihrough my workplace. The origin of mass education was a noble enterprise of the late 19th century. Before then, only elites had much formal education.

America's place as an economic superpower is partly the result of the early emphasis on educating everyone. No country sends as many of its students to college. Many European nations send fewer than half as many of their studeois on to college as the United States does. Mr. Kirst points out that America is particularly advanced in educating women. One out of four 24-year-old women in the United States has a degree from a four-year college or university; in Japan only one out of eight women

have such a degree. You always hear that America has a terrible educational system and second-rate students. It is not remotely true. This country's educational system is the envy of the world. America has more smart students than anyone else. It also has a lot of underachievers. (It is not clear why; but other societies tend to he more homogenized and don't have as great a gap hetween the advantaged and disadvantaged.)

Now, as you students out there prepare your essays on How I Nearly Became Braio Dead On My Summer Vacation, here's a question for you: Why is there summer vacation? Normal human beings work all year. Adulthood is an end-less grind. Why do you snotty kids get this cushy summer gig?

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The Washington Post.

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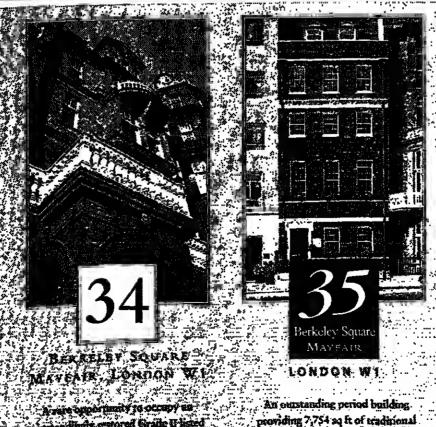
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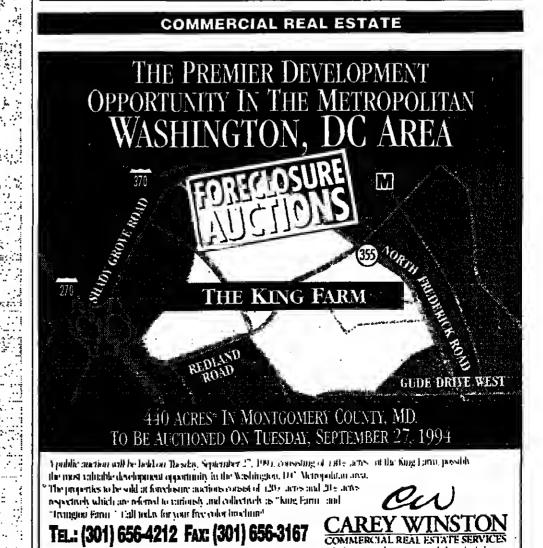


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# A Plague of Locusts, Lured by Big City Lights (Poor Things)

By Molly Moore

NEW DELHI - The first evidence of the invasion was the crunching sound beneath Vinco Samuel's motorcycle wheels. Then came the sting of tiny bodies hitting his face.

Within minutes, he was surrounded. "They flew in hordes," said Mr. Samuel, 30, who witnessed the invasion of the grasshoppers while driving home from his job as a copywriter at an advertising agency. "People panicked. They were hopping around, brushing them off. They covered the windshields of the cars."

Hundreds of thousands of them rose from their usual habitat in the marshes around the Yamuna River last week and headed for the city

Evening rush-hour traffic stopped dead for two hours on the Nizamuddin Bridge as soon as the street lights hlinked on. The green-and-brown

LONDON — Nigerian crude

oil production has stabilized at

about 1.4 million to 1.5 million

400,000 barrels below the coun-

prolonged oil workers' strike,

The sources, who work for

industry sources say.

**Nigerian Oil Production** 

Is Said to Remain Strong

a few days.

grasshoppers slipped through the wide cracks in many Delhi windowsills, drawn to the lamps inside. Children fled the clouds of insects that settled in city parks. City gardeners fretted as the hoppers began devouring hasil bushes and flowering hedges, and street sweepers scooped them up by the basketful and hauled them away from ceremonial grounds.

When Mr. Samuel arrived home after his harrowing ride, he found the door to his apartment coated with the critters. The newspaper headlines read like

the titles of horror flicks: "Grasshoppers invade Delhi" read a banner in the Pioneer, "Giant grasshopper invasion may last for a year," warned Asian Age.

But these are not the locusts of biblical lore, nor are they the cropdevnuring locusts that annually assault the larmlands of Pakistan and

"These poor little things," said Indenit Singh Malhi, an entomologist in the plant protection unit of the Agriculture Ministry, "They are at-

'It's nothing compared to the locusts at home in the

village. There are so many they block out the sun.

Gurnam Singh, a native of India's Punjab region

tracted to light -that is why they are getting into houses and flats." Not since 1975 has Delhi seen such a massive infiltration of grasshop-

pers. Usually they are content to

rivers on the outskirts of Delhi, where they emerge during the summer monsoon.

This year, however, the monsoon has been longer and wetter than usual. More rain means more grasshoppers, and that means more grazing

According to Mr. Malhi, they spilled into the alien "concrete jungles of Delhi," where they were promptly smashed by the thousands beneath the wheels of vehicles.

They were all over the road," said Ishwar Singh, head constable on the evening watch at the Nizamuddin Bridge in New Delhi. They came and attacked the drivers of the twowheelers on the face and hit them in the eyes. I've never seen anything like

Gurnam Singh, a cab driver, was napping on a rope cot beneath a tree the siege.

munch the marsh grasses along the banks of the Yamuna and Hindon ly awakened by grasshoppers falling ly awakened by grasshoppers falling from the branches.

But, it's nothing compared to the locusts at home in the village," said Mr. Singh, a native of India's Punjab breadbasket. "There are so many they block out the sun."

Still, experts warn that the grasshoppers have moved into the city during their prime egg-laying cycle.
"Next year, because of all the eggs
that have been laid this year, they may start hatching profusely," Mr. Malhi said.

But a more likely scenario, he said, is that faced with concrete buildings and paved roads instead of soft marshy land, "these poor little things would not be able to lay any eggs and they would just die.'

For this year, the grasshopper's life cycle should come to an end sometime in the next week, he said, ending

# **Smithsonian Plans** Equal Time for U.S. In A-Bomb Display

By Ken Ringle

Washington Post Service
WASHINGTON — Trying Japan, the Smithsonian Institution has announced that it will cans experienced World War II.

The action comes amid increasing criticism of the atom bomb exhibition, which veter-ans groups and others charge ignores Japan's years of aggression in Asia and the Pacific, and pictures the Japanese as needless victims in a war of American racism and vengeance.

should place greater emphasis on the dropping of the bomb on Japan to end the war without an invasion of the Japanese mainland, which they say would have cost hundreds of thousands more lives on both sides.

Curators at the Smithsoni-an's National Air and Space Museum have revised the script several times in an effort to deflect the criticism. Two-dozen members of Congress wrote the Smithsonian secretary, Robert Aug. 6, 1945.

McC. Adams, on Aug. 10, how-ever, protesting that "examples of the anti-American prejudice to defuse a mounting contro- and imbalance of the exhibit versy over its planned exhibi- are many still, and that Air tion on the atomic bombing of and Space appeared to be "digging in its heels to defend an indefensible position" rather be accompanied by a separate than working to make the preexhibition about how Ameri-sentation more historically ac-

The original exhibition, "The Last Act: The Atomic Bomb and the End of World War II," is scheduled to open in about nine months, in time for the 50th anniversary of the bombings of Hiroshima and Nagasaki. Monday's announcement said visitors to "Last Act" will Critics-say the exhibition now pass through a 4,000square-foot exhibition tenta-nively titled "The War in the Pacific: An American Perspective," focusing on military en-gagements from Japan's first at-tacks on China in 1937 until the capture of Okinawa in June

> The centerpiece of "Last Act" will be the restored for-ward fuselage of the Enola Gay, the B-29 that dropped the first atom bomb on Hiroshima on

#### CUBA: U.S. to Offer to Relax Rules

refugee status to some Cubans even if they do not meet the strict standards for asylum.

Under existing immigration rules, the parents, children, sponses and siblings of naturalized Americans can qualify for visas, but cousins cannot.

According to several officials, Attorney General Janet Reno plans to use her emergen-cy powers under the immigration laws to raise the number of Cubans admitted each year to

the legal ceiling.

To help reach the ceiling, she is also expected to allow some or all of the 19,700 Cubans who. are on a waiting list for visas to jump the line and receive visas this year. Some of those Cucans, have been waiting for visas for 10 years.

Several administration officials said they hoped that this new offer would win Mr. Castro's approval and put an end to the refugee crisis. The Coast Guard has picked up more than 18,000 Cubans in the Straits of Florida since Ang. 1.

"We think the Cubans need to control illegal departures and we need to facilitate legal departures," a White House official said Mr. Castro has long pushed Washington to expand legal im-migration from Cnba, partly because it would help serve as a

safety valve for discontented Cubans to leave the island. In 1984, the Reagan administration agreed to grant visas to up to 20,000 Cubans a year. Under immigration laws that went into effect in 1990, that

ceiling has climbed to 27,845.
"We are going to recommit to that number and be more precise about how to get to those figures," a senior administra-tion official said.

The officials said that Ms. bans, many of them brothers Reno and Doris Meissner, the and sisters of Cuban-Americ commissioner of the Immigracommissioner of the Immigration and Naturalization Service, were developing additional ideas to be presented at a White House meeting on how best to accomplish this.

.The United States and Cuba agreed to meet on immigration after the Clinton administration requested the talks to resolve the current crisis.

Rwandan refugees waiting for permission from Zairian authorities Tuesday as they attempt to cross the border at Goma.

# Kigali to Take Over Southwest Rwanda Haven

KIGALI, Rwanda - The Tutsi-led government of Rwanda proposed Tuesday slowly extending its control over the former French protection zone in the southwest, where more than 1 million Hutu

The U.S. State Department French troops completed their withhas issued a dozen "scam indidrawal from the zone Aug. 22, handing it cators" for Americans tempted over to United Nations peacekeeping

troops. UN officials and aid workers had feared the withdrawal would prompt Hutu in the zone to panic and flee into Zaire.

Bnt a second great exodus of Rwandans into Zaire did not materialize, as only about 70,000 Hutu fled after the French withdrew. Now the government has unveiled a plan to take control of the region.

Shaharyar Khan, the UN special repre-

sentative for Rwanda, said Tuesday the United Nations would help the govern-ment re-establish civilian authority in the area over the next few days. Government security and armed forces would be phased in afterwards, the representative said.

Rwanda Patriotic Front rebels defeated the former government military forces in-July and established a government in Ki-

Eighteen months ago, Les Continued from Page 1

such as information systems, space launchers and energy.

in our industry, and the failure Nigerian government, inten- to change is the failure to survive," said Norman R. Augustine, chairman of Martin Marietta, who is to become president of the new company. The Lockheed chairman, Daniel M. Tellep, who said he initiated the merger with a telephone call six months ago, will become its

younger and a former undersecretary of defense who has been the leading commercial proponent of the defense consolidation wave, will succeed Mr. Tellep, now 62, when the current Lockheed chairman retires at age 65 or before. Both are engineers and defense industry vet-

But the most important initiator of the merger was the Pentagon, whose procurement spending bas fallen 70 percent. in inflation-adjusted terms. since the peak years of the Rea-gan military huildup.

Aspin, then the defense secremakers and five shipbuilders, for example, when the Penta-

gon felt two would be enough. As Mr. Augustine recalled, many of the company leaders leaving the dinner told their competitors, "These are going to be tough times for you."

termined to be among the survi-

Mr. Augustine said competitive bidding had raised the cost of acquisitions from 25 cents for every \$1 of a company's sales five years ago to 65 cents now. His bid to take over the ailing Grumman Corp. failed when he refused to match Northrop Aviation's high hid. Since then, he has turned to friendly mergers. This one took six months to arrange.

# Japan Satellite in Trouble

TOKYO — Japan's experimental satellite, launched by its homegrown H-2 rocket, appeared to be in danger Tuesday of becoming space junk after developing a serious problem for the second consecutive day.

A spokeswoman for the National Space Development

Agency said insufficient thrust forced engineers to suspend fuel injection minutes after a first firing of the satellite's liquid-fuel engine early Tuesday.

The Mainichi newspaper said that controllers would be unable to adjust a faulty valve controlling fuel injection from the ground and that Japan was poised to lose the 41.5 billion yen (\$415 million) spent on making the satellite.

The satellite was planned to settle in orbit 36,000 kilometers (22,500 miles) above the equator and carry out experi-ments on communications between satellites and moving objects on Earth.

problem is that Japan is trying to avoid legal responsibility for its actions by offering only symbolic compensation to victimized women, whose numbers are rapidly dwindling.

ayama apologized for Japan's though the funding for women's centers is welcome, they say, the problem is that Jeron is trained agaression as he visited the Philippines, Vietnam, Malaysia and Singapore over the

"I don't understand why Ja-

# ULSTER: Truce by IRA Awaited

Continued from Page 1

Catholic. The British government sought Tuesday to calm the fears of Protestant loyalists, who favor continued union with mainland Britain, by having unnamed spokesmen reassert that no concessions were given to the IRA. The cornerstone of that policy is still that there can be no change in the status of Ulster without the consent of the majority there, the spokes-men said.

But the reassurances did not sit easily with some Protestant leaders, who charged that they were being sold out. Among them was the fiery Reverend Ian Paisley, who accused the government of "caving in" to Sinn Fein and said that an agreement taken against the "democratic wish" of the people of Northern Ireland was "a recipe for civil war" there.

An extremist illegal loyalist group, the Ulster Freedom ighters, which has been assassinating Catholics, warned Monday night that it would not "sit back and allow ourselves to be coerced and persuaded into an all-Ireland."

The news agency Reuters quoted the White House press secretary, Dec Dee Myers, as having said that the United States was considering a package of aid to Northern Ireland if cease-fire was successful. The Irish prime minister, Al-

bert Reynolds, said that a historic opportunity was present. He called it "the best opportunity since partition" seven de-

F1, 1

E ...

cades ago.

Much of Tuesday's speculation centered on the critical question of not just whether a cease-fire would be announced but for how long. Some commentators suggested that the IRA might publicly call a halt to the violence, which, on all sides, has claimed 3,168 lives

over the past 25 years.

In December, the British and Irish governments pledged that Sinn Fein would have a place at the negotiating table if it reter John Major said that a cease-fire of three months

would open the door to talks." In that context, a strong IRAstatement giving up violence would put considerable pro-sure on the British government.

#### On September 21st, the IHT will publish the first in a two-part series of Special Reports on

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the Official Publication For further information, please contact Bill Mahder in Paris at (33-1) 46 37 93 78, fax: (33-1) 46 37 50 44.

Herald Eribune

#### He and Mr. Tellep were devors, by acquiring parts of other companies as the industry con-

past eight days. But Prime Min-ister Mahathir bin Mohamad of Malaysia told Mr. Murayama to ease up.

"A Reparations Washout," pan keeps apologizing for what screamed a headline in the happened 50 years ago," Mr. newspaper Asahi. Mr. Mur-Mahathir said.

#### SOCCER: Two Young Africans and an English Ghost Have a Rendezvous in the Shivery, Gray Industrial North South Africa, clad in the team-

Continued from Page 1 relate to Albert. Masinga's fa-

ther was a wages clerk at the mines; Radebe will send home the money from Leeds to a family of 14 in Sowcto.

They laugh a lnt. They know of the president, and it was he their roots. They cannot have who, during a brief visit by Livfailed to see pictures in the Eng-lish press this summer of Nei-requested the red shirt and a son Mandela, now president of photograph with the players.

shirt of a Leeds rival, Liverpool. Mandela and his struggle 10 break the evil of racial discrimination is their living history. Jo-hanneson's Cup Final, against Liverpool, lies on the memory

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permit that completes his journey from the defense of Kaiser scoring the winning goal. Masinga and Radebe.

plucked out of the townships for the relative pittance of Leeds' colors, the coach of their \$750,000 the pair, are living the new team believes the two dream. "For us, players like young Africans already are McAllister and Strachan are helping reinvigorate a Leeds McAllister and Strachan are legends," says Masinga, refering to Leeds United play-mak-little stale, a trifle burdened by ers Gary McAllister and Gordon Strachan.

sion. But now they encourage players in this country were us all the time, they tell us to growing up in 60 or 70 years keep our heads up, not to bow down. We are trying."

You bet Masinga is. He scored a headed goal against Chelsea last Saturday that

Hero worship knows no bar-rier. It is a strange fact of life from Mamelodi Sundowns, Chiefs to the Leeds side.

These two have grown up in

"We know them from televi- the sort of environment that ago," said coach Howard Wil-kinson. "They bring a new dimension to the way we see

A new, or an old dimension? raised a stadium of northern The former Leeds colleagues of English folk to chant "Waltzing Johanneson will never forget Masinga." His clusive rouning, the timidity with which he came the timidity with which he came his movement and balance, re- among them. Johanneson came minded old-timers of Johanne- on the recommendation of a school teacher who saw him of postwar English compari-

young Albert played. On day one at Leeds Elland Road after training, scared beyond credibility at the thought of entering the white man's communal bath. They stripped him and threw him into their bath, tried to throw him into their team enough - and farsighted

They knew from the start what he could do. He could fly down the left flank, cross the ball, and enable Jack Chariton, nowadays the coach to Ireland's national team, to head a goal.

He could bemuse seasoned professionals with his tricks, and one goal he scored against Newcastle United on Easter Monday 1964 is folk fore. "Al-bert? By 'eck, tha's seen nowt better than the way he sidestepped three defenders, watched the goalie coming, and kicked the ball past him."

Matthews, the highest accolade Albert Johanneson.

kick a ball for the first time sons to Stanley Matthews, when he was 18 and marveled at the uninhibited, innocent way knighthood. Sir Stanley in time was to live in South Africa, a world-famed footballer handground, Johanneson hung back somely paid to teach the kids as

apartheid faded away.
It was mostly black kids because, though the South African blacks never put up barriers. to whites who were humble enough -- to join in their sport many whites segregated off into

rugby.
Lamentably, Albert Johanneson found racists in England too. He could be put off his game by vile chants at grounds such as Everton, he could be diminished, even perceived a coward, by hard kicking full-

The newcomers from Johan nesburg may be made of steries stuff. They are born of a general tion given cause to hope that in sport as in everything else, they are no worse than anyone else With luck, they will never itsly He was dubbed The Black know the struggle that wracked

مكنا من الاصل

On Monday, Labor Minister Samuel Ogbedmudia said his barrels a day, only about government was taking serioustry's average output despite a ly union threats of sabotage. He said appointed administrators would take over union offices and assets, examine accounts Western nil companies nperatand organize elections for new union officials.

fected hy the pro-democracy walkout, with loading delays of

ing in Nigeria, said only the country's two largest oil sys-tems, Forcados and Bonny, op-erated by the Royal Dutch-Oil workers bave been on strike since July 4, demanding /Sbell Group, remained the release and installation to noticeably affected by the office of Mosbood K.O. Abiola, strike. Both were subject to sab- who claims that be was unfairly olage by striking workers, the denied the presidency after elections last year. Mr. Ahiola's treason trial failed to resume as But exports of the high-quality crude oil, heading mostly to scheduled on Tuesday. It was the United States and Western unclear why, nor was it known Europe, have been barely af- when it would resume.

ria after they have gotten deep

enough into the scams to be

frightened by their business as-

The airport in Lagos is rea-

son enough to be afraid. The

United States last year banned

direct flights bere because of lax

security at the airport. One lor-

eigner suffered a heart attack

when be arrived to discover hul-

lets flying during an armed rob-

any deal that seems too good

tionally or not, encourages the

fraud hy failing to prosecute

One Justice Ministry official,

while acknowledging that ad-

vanced-fee fraud was a problem

in Nigeria, said foreigners who

became involved in the scams

were to blame as well. In many

cases, this is true. The authors

of scam letters often claim their

proposals stem from ill-gotten

sters themselves who came to

Nigeria to collect money they

"When some of them were

ence." be said.

According to a diplomat, the

#### FRAUD: Trade Thrives in Nigeria escorts Americans out of Nige-

Continued from Page 1

ly on forged government or corporation letterbeads to husinesses and individuals in a market stretching from South

Dakota to Ulan Bator. Generally, the frauds promise big money through bogus government contracts, real es-tate purchases, merchandise orders, unclaimed inheritances and, lately, even promises of reimbursements to people who have already been defrauded the double whammy.

on the lure of millions and begins sending the perpetrators thousands of dollars in "taxes" nonexistent money in Nigeria. it's kind of like gambling.

The victim becomes hooked

said one Western diplomat. You get in so deep you keep putting money in to get something out of it." George Davis, a retired Texas oil engineer, is a typical victim. Late last year, he received a

letter from a phony Nigerian company ordering \$15 million in industrial hardware from his husiness, International Equipment, which he had set up after Mr. Davis, 67, a disabled vet-

eran, envisioned a sizable profit. Instead, he ended up filing for bankruptcy after sending at least \$70,000 in "fees" and never seeing a penny of the prom-"I guess I just have to start over," he said. "No use in look-

In many of the scams. Nigeritold that the contract was inans manage to persuade husiflated, anyone with sense would ness people to come to Nigeria know that this was illegal, but still they came to Nigeria," said the official. "When they lost to work out the details of their contracts. Often they are robbed shortly after arrival, and some have been killed. One mnney, they complained. If they didn't lose money, they wouldn't complain, would American was burned to death and his body dumped in front they? Many of them are fraud-

of the Lagos Sheraton. The citizens' services section of the U.S. Embassy frequently never earned."

#### to do husiness in Nigeria. They range from "any offer of a substantial percentage of a large and "legal fees" to free up the sum of money to be transferred MERGER: New Defense Giant into your account, in return for elaiming the soliciting party has personal ties to high Nigerian officials" to the rather plaintive our "discretion" " to "letter:

offenders. "A couple of good cases would make a hig differ-

Mr. Augustine, four years the

#### tary, completed a review for President Bill Clinton and called in the chiefs of the Pentagon's 20 largest contractors for dinner. They were told in no uncertain terms there were too many of them - five aircraft

To to Rielax Rul

- Old imila



Juliette Lewis and Woody Harrelson in Oliver Stone's "Natural Born Killers," which will be shown in Venice.

By Roderick Conway Morris
International Revold Tribute

ENICE — The run-up to this year's Venice Film Festival got off Umberto Curi, an obscure Marxist philosopher and mem-ber of the Council of the Biennale (which organizes the annaal film event and the biennial art show), demanded that the Peruvian writer and unsuccessful presidential candidate Mario Vargas Llosa be bounced. off the jury on the ground that his politics are rightist.

Whether the spritely '74-year-old festival director, Gillo Pontecorvo — whose "Battle of Algiers" won the Golden Lion in 1966—had fully registered gesting that the Bi Vargas Llosa's change of political complexion is anybody's ed again from zero." as a man of the left, has chivalrously stuck by his appointee.

Curi said that he had "vethe Peruvian's selection some time ago — only to be rebuffed by Gianluigi Rondi, the Biennale's president. Rondi maintained that no such veto exists and that Curi "was con-

fusing the Biennale with the UN Security Council."

Italians of almost every political hue are united in agreeing that the 99-year-old Biennale's antiquated and cumbersome administrative structure is ripe Film Festival got off for reform. And the Italian to a good start when Film Critics' Union will protest by holding a parallel film festival with a different list of movies at the Astra cinema on the Lido. The union has the sup-port of Venice's municipal council, which has often been at loggerheads with the autonomous Biennale, regarding it as a kind of troublesome, unmanageable cuckoo taking up an inordinate amount of space in the city's cultural nest.

Distant thunder was heard, meanwhile, from Franco Zeffir-elli at his villa in Positano, suggesting that the Biennale be razed to the ground and start-

back at the festival's helm for the third time was unexpected, since last year he seemed deterer job — directing films." He changed his mind, he explained, to press forward with his Film Directors' World Umon, an in-

mote filmmakers' freedom of expression, which was formally launched in Venice last year, When it seemed probable that somehody would be elected who was not much interested in it, I agreed to stay on," Ponte-

The hot favorite to replace Pontecorvo bad been Nanni Moretti, whose "Caro Diario" (Dear Diary) won the best director prize at the Cannes film festival in May - a maverick who, indeed, does not appear to be the ardent committee type. ENICE is suffering, as

Cannes did, from a dearth of finished productions hy hig-name directors, and many of the films chosen by Pontecorvo from the 300 be viewed, are by new directors. "Wyatt Earp" was to be shown, but has been withdrawn by Warner Brothers, since neither the star, Kevin Costner, nor was available to come to Venice. But Mike Nichols's "Wolf," with Jack Nicholson and Michelle mined "to get back to my prop- Pfciffer, and Woody Allen's cagerly awaited "Bullets Over Broadway" will be screened, and Allen will be in town.

Promising among the international body designed pro- competition films are "The Life

# Director's Star Turn in 'Henry V'

By Sheridan Morley International Herald Tribune

ONDON - A decade ago Kenneth Branagh made his name at Stratford as "Henry V." The Royal Shakespeare Company is only now returning to the play, and the stars this time around are the director. Matthew Warchus, and the designer, Neil Warmington. Their idea is simple and dazzling; an Armistice Day "Henry V." watched over by Tony Britton as Chorus in a 1914 greatcoat, and set on a field of Remem-

#### **BRITISH THEATER**

hrance Day poppies that spring to blood-colored life as the bodies go down into death.

lain Glen is less than charis matic in the title role, but the staging is forever alert, thoughtful and surprising. It goes for neither the jingoism of the warrior-king from Olivier's movie, nor the sullen pacifism of the royal rebel from Branagh's. Instead, Warchus suggests that this is a far more complex play, one in which issues of patriotism, cross-Channel politics, kingship, murder and betrayal are various-ly held up 10 the light of battle with no easy solutions.

Britton pulls on a massive electric switch to open the show and snaps it off into darkness at the close, thereby suggesting (as did the Olivier movie) that we may be in a theater all the time. But Warmington's seis then open up into dazzling vistas of the fields of France, and as a cast of tremendous energy and versatility clambers over the hattlefields of Agincourt, Glen's Henry ages rapidly from rahhle-rouser to polincian. His eve-of-battle soliloquy, "Upon sassination. But Thacker is too the king," is rightly where this production comes together.

and Extraordinary Adventures

of Private Ivan Chonkin" by

Jiri Menzel. whose "Closely

Watched Trains" was perhaps

the most memorable film to

emerge from Dubcek's Prague

Spring, and "Somehody to

Love" by Alexandre Rockwell, whose "In the Soup" was en-

thusiastically received here two

Pontecorvo expressed his dis-

may at the large number of films he had viewed this year that were based on violent

themes. Given his dislike of vio-

lence in cinema, it was surpris-

of young men near Rome.

extreme violence

years ago.

Warchus gives equal time to those who, like Pistol and Fluellen, doubt the cause and dis-

Matthew Warchus's production of "Henry V.

trust the king's call to arms, and in the end this "Henry V," uncut at nearly four hours, is a memorable national marchpast of ideals and compromises, engagements and hurials.

On the adjoining Swan stage, David Thacker has a new RSC "Coriolanus" courageously set during the French Revolution. Next year, presumably, "A Tale of Two Cities" set in Rome sassination. But Thacker is too wary a director to let a gimmick go wrong and this "Coriolanus" makes a certain amount of revolutionary sense, as a popu-lace scrahhles for corn while its

leaders try to work out among themselves which one should be allowed to survive. Tohy Stephens would have

made a better Aufidius than Barry Lynch, hut he still has some years and experience to go before he is ready for a title role he's been thrown into rather too early for him, the play or us, Nevertheless, Thacker makes

excellent use of the Swan's stage and galleries, wrapping the play around with an indecisive but rebellious moh. Caroline Blakiston is a lack-

Virgilia, none of which would much matter if Stephens could hold the stage with more authority. But we do get a wonderful collection of character actors: Griffith Jones, Pbilip Voss, Ewan Hooper, Linal Haft and, perhaps best of all, Colin George in a welcome return from 20 years or so of running national theaters in Australia.

Now that Terence Rattigan's fortunes bave rightly been restored - a third biography is out this year, as are new stage and screen versions of his "Browning Version" — it is good to welcome back "The Winslow Boy" (at the Globe) as well. This is the story of a small boy, or rather of the adults around him, and here as else-where Rattigan took his plot from court records.

First produced a year after World War II, hut set just before World War I, it is about the naval cadet falsely accused of stealing a 5-shilling postal order. The issue here is the refusal of the Admiralty to bend to com-mon law and have the case properly examined, and Rattigan treats it as a test of England's morality. His somewhat smug conclusion is that a nanon that, on the brink of war, can allow its House of Lords to spend an entire day debating the innocence of a naval cadet has got its priorities just about right.

But the characters are what most matter: Peter Barkworth as the old, ailing father, risking the lives of all the rest of his family to establish his youngest's innocence, Simon Williams as the icy defense lawyer, Eve Matheson as the suffragette daughter, and Rohin Hart and Ian Thompson as her two suitors all give performances of tremendous dignity.

Though the drama creaks luster Volumnia, and Monica along at a snail's pace it is still Dolan (an excellently feisty shot through with Rattigan's Princess of France in "Henry weary faith in human nature.

# Sarajevo Skirmish in Edinburgh

By Jonathan M. Ledgard

ing that there were at least two DINBURGH - The extremely violent films in com-Serbs of course were petition: Oliver Stone's Bonnie hoasting of their friendship with the Bosnian filmmakers. "Oh yes," and Clydish "Natural Born Killers" and Marco Risi's "Il Branco" (The Gang), a horrific one said upon sighting a Bosnitale of the multiple rape of two an filmmaker. "here comes a German hitchhikers by a group good friend of mine." But the 'I think Stone's film is very Bosnian looked through him as if there was nothing there. The Serb was left alone, his hand useful - even if it is a film of suspended. That scene said it is a direct assault on the vioall. Ripples of the Bosnian war lence that is becoming a cancer had washed up even on the eleinfecting the media, especially gant and mirthful shores of the television, all over the world, Edinburgh Festival. Pontecorvo said, "'II Branco' is

Choosing films for a discrimia strong film, but not needlessly explicit, and certainly not in the naung audience is never easy. least titillating, And, by holding introduce tensions born of war and it becomes messier still. The up a mirror to the defects of our society, it may have the power organizers of the film festival make us get to know ourselves found out painfully that all films better and to avoid such defects are political at some level, especially if they are Serbian.

The principal novelty of this It began well enough. The artistic bonds between Sarajevo year's festival is a special effects section, coinciding with a screening of the bugely successful "Forrest Gump," where the effects were used to show Tom and Edinhurgh were strength-ened by the idea of taking the Edinhurgh Film Festival to the last working movie house in Sa-rajevo in October. In return, Hanks apparently shaking hands with three presidents and Bosnians came to Edinhurgh with films and a selection of

> that the organizers planned to an. I'm not a monster. There, show Serbian movies as companion pieces to Bosnian films. When the Serbs arrived, unexpectedly, the Bosnians protested. "We are countries at war," said Srdan Vuletic, whose fiery films were made under siege in Sarajevo. "It's as if it was 1943 and we were from Stalingrad and we're supposed to be happy to have German films shown with our own."

Milan Knezevic's documentary "Nikola Kavaja — A Hunt for Tito" is a hagiography of Kavaja, a Serh "patriot" who

would undoubtedly be slaughtering Bosnians if the U. S. gov-ernment had not already jailed him for terrorism. It was inept to select this film at all, but to pair it with Sahin Sisic's "Planet Sarajevo" was worse. His delicate film was only 30 minutes long, Knevezic's a bloated 92 minutes. To the Bosnians it seemed that Sisic's film was to be no more than a trailer for

Oleg Novkovic's 1993 fea-

ture, "Say, Why Have You Left Me?" ("Kazi Zasto Me Ostavi") was hilled as that rarest of modern creations: a Serbian antiwar movie. For that reason alone it was worth showing. By the time Novkovic arrived the British press bad already placed him in the eye of the storm. He read with arched eyehrows what Srdan Vuletic had said to The Guardian about Serbs: "I would huy a Serh a cup of cof-fee if I had £1 million but I

Chetnik propaganda.

would not stay in the same room as him." OVKOVIC tried to be stoical. "I'm a new kind of South African — a pariah. I am not political. I am just a breathtaking Minimalist art. Then the Bosnians learned filmmaker. I spend my life de-fending myself for being Serhi-

> see, I did it again." Novkovic would have liked to spend his time enjoying the André de Toth and Shohei Imamura retrospectives, instead he parried questions about Milosevic. In a compromise, his film, along with "Nikola Kavaja," was not canceled, hut moved to a small screen, away from the Bosnian films. Even there it met with controvers

"Say, Why Have You Left

Me?" could not be said to be filmed the movements of an old radical. The appendage "Serbi-an" to anti-war film does much to explain why it contained no clear condemnation of Greater Serhia or of the ability to see the Serhs as anything but victims. It evaporates when you compare Legs," Vuletic describes the emptiness inside him and how discordant war is. "You expect everyone to pull together in

es everything to pieces." "Planet Sarajevo" is the work

war, but that's a lie. War smash-

this masterpiece almost alone. years? He smiled at that." Though shown to great acclaim abroad, the film has not played in Sarajevo vet.

For several months Sisic the Balkans.

man as he stumbled about the broken city gathering scraps of food for stray cats and dogs. The old man did not know he was being filmed. "He died though, I'm not sure bow. He never saw the with the truly anti-war video film." "Planet Sarajevo" is films of 23-year-old Vulctic. He about the stillness in war that worked as a volunteer in a Sara- Clausewitz described. A Bosnijevo hospital where his joh was an army general asked Sisic to burn amputated limbs. In his why be was wasting his time powerful short film, "I Burned filming senile old men.

"He said I should show young soldiers, you know, cleancut types, to give a hetter impression. I thought this was a terrible thing to say, almost fascist, as if the old men were not part of Bosnia. I said to him. of a photographer, Sahin Sisic. 'How do you know what your A native of Sarajevo, Sisic made soldiers will look like in 40

> Jonathan M. Ledgard is a free-lance writer specializing in



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#### **BOOKS**

#### HOUSE OF SPLENDID ISOLATION

By Edna O'Brien. 232 pages. \$21. Farrar Straus Giroux.

Reviewed by Linda Barrett Osborne

E DNA O'BRIEN'S 18th bling estate in the Irish country-book is a moving portrait side. She is haunted by memo-of the continuing drama that is ries of a marriage to an earthy, Ireland, where history plays as tragedy, ordinary lives are hostage to timeless passions and, as

lonely, and the insatiable" Her story, set in the present, brings together Josie, an elderly recluse, and McGreevy, an IRA terrorist on the run. The two take the reader beyond the standard news accounts of bomb-

Josie and McGreevy cannot escape politics or complex moral choices. Their fate, as Yeats also wrote of all the Irish, is to live hetween "Two eternities/That of race and that of

Just back from a nursing home, Josie inhabits a crumries of a marriage to an earthy, hard-drinking horse breeder who was baffled by her distaste for his rough manners and sexu-W.B. Yeats wrote, "the sad, the ality, and of her doomed attraction to a priest. McGreevy, from Northern Ireland, is pursued by the Guarda, the Irish police. He takes refuge in Josie's isolated house to plan another attack aimed at driving

the British out of Ireland. Josie is understandably ings and killings into a world shocked and frightened hy his that is personal and vivid. Yet presence; McGreevy remains

self-contained, ironic and quietly polite. They engage in a battle of the wills. She angrily wonders what motivates him -"the land, the yoke of history, or ... rage in the blood?" He desires justice for all. Peace. Personal identity. Racial identity." She maintains, "We can have that whether we're united or not."

Their words cut to the heart of Ireland's dilemma: Is it one country or two? Is violence or law and order the answer? Are her countrymen bound to each other hy a sympathy stronger than political differences?

odd sympathy between the protagonists. Despite their differences, they are both solitary and indomitable. Each not only comes to respect the other's strength, hut to draw out long dormant qualities in the other. McGreevy begins to care for

of his own safety. Josie, in turn, feels alive in the presence of danger and in her growing at-tachment to this strangely thoughtful intruder. The sheer number of charac-

There is one other character who does stand out: the Child who speaks in the first and last sections of the weighty legacy of Irish history, where the earth is "so old and baunted, so bungry and replete" "and the killer is (always) close to him whom he kills." The Child, who is Josie's aborted child, seems to become Ireland itself, the paradox of a voice which can neither be born nor silenced. And the title's house of splendid isolation becomes more than a place where two solitary people meet. It too is Ireland, looking inward, end-

Linda Barrett Osborne, a free-lance reviewer living in Washing-

meeting Elvis and John Len-But, ever the champion of art cinema, he added that this sec-tion would be entitled "For and Against," "because we directors however much we may be enthusiastic about the possibilities of this extraordinary technology offered to us -- should be wary of allowing the whole of cinema being dehumanized

O'Brien's novel reveals an and reduced to a kind of industrialized video-game." Many festival screenings on

the Lido from Sept. 1 to 12 are open to the public. Others are shown in Venice; information as box office in Campo Sant'Angelo, or tel: (41) 524-1320.

Josie, protecting her at the risk

ters, however, distracts from a story which is compelling simhecause Josie and McGreevy themselves suffi-ciently embody much of what the rest feel and say.

lessly trying to reconcile its wars, its loyalties and its

ion, wrote this for The Washing-



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The New York Times

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S MOTHERLESS DAUGHTERS, by Hope Eddelman

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7 OCTOBER 1964, by David Halberstam

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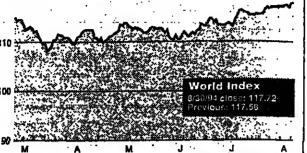
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International Herald Tribune, Wednesday, August 31, 1994

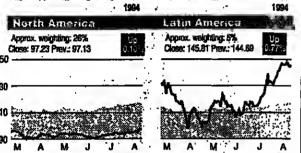
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Energy	115.29	115.01	+0.24	Capital Goods	120.64	120.79	-0.12
Utilities	131,30	130.68	+0.47	Raw Materials	137.54	137.12	+0.31
Finance	117,77	117,66	+0.09	Consumer Goods	.104.63	104.70	-0.07
Services ·	123.68	123,43	+0.20	Miscellaneous	135,97	134.70	+0.94

O International Herald Tribune

# NHK of Japan Tries to Revive a Fading Picture

By Steven Brull

TOKYO - Mikin Kawaguchi, the president TOKYO — Mikin Kawaguchi, the president of NHK, appeared in an extraordinary closed-circuit television program Tuesday to bestow a ized potential. After all, NHK ought to rank

tion we can improve NHK's image," he said, referring to the broadcaster's organization and

To NHK's staff, the message, largely devoid of specifics, was about as riveting as last year's news. In fact, 83 percent of NHK's employees

To NHK's presence in international broadcasting pales in comparison with the British Broadcasting Corp., a rival whose size and oper-

grim message: Japan's publicly funded broad-caster is in jeopardy unless it can rejuvenate itself.

among the world's most influential radio and TV networks. Its annual budget, drawn largely from voluntary user fees, is a staggering \$5.67 billion. "Without our realizing it, a gap may have been emerging between us and the audience," he said. But "through self-examination and self-renovation wave radio service. Its immense technical labs coordinated development of the world's first high-definition television system, which went on the air in 1991.

say the broadcaster is behind the times, with \$2 percent in favor of change, a recent survey found.

There is a growing sense of frustration at NHK, one as deep as the broadcaster's unreal-work of 27 foreign news bureaus that stretch work of 27 foreign news bureaus that stretch work of 28 foreign news bureaus that stretch work with \$2 to NHK or the base as viewers question whether they wish to continue making voluntary donations that now range as high as \$23 per month. from Vladivostok to Rio de Janeiro, NHK appears to be retreating from international broad-casting just as the BBC, CNN and other news

organizations are making inroads in the region. NHK is among Japan's most powerful insututions, offering a quasi-official vnice for news and extending its reach through cultural activities into hundreds of communities. But long-term. the home from presents a potentially bigger challenge than that faced overseas: cable and multimedia alternatives to broadcast television are spreading, portending a degree of competi-tion the network has never had to contend with.

The trend threatens to erode NHK's financial

'In an era with 100 channels, NHK will just be one of them," said Ken Soga, an executive managing director. "The big problem will be getting

There is talk of privatizing NHK, scrambling the signal to force subscribers to pay, or spinning off its news division. Nothing has been decided, and little is clear about NHK's direction, except that the current set up with no commercials, no direct government subsidies and no fine for viewers who do not pay fees will not last.

The situation that is found at NHK resembles See IMAGE, Page 13

# Lafayette Retreats From N.Y.

PARIS - The French department store chain Galeries Lafayette said Tuesday it would close its store in Manhattan's Trump Tower after two years of

steep losses.

The department store will close before Nov. 1 and lay off 180 employees, it said.

"This was a purely financial decision," said Pierre Xavier, the company's secretary-general and financial director. "We just can't keep sustaining these losses, and it's too unclear when the situation would have changed."

The Fifth Avenue store. which took over the prime spot held by the Bonwit Teller department store lost about 100 million francs (\$18.5 million) for the French company both in 1992 and 1993.

The store was supposed to be the chain's U.S. showcase. But the dollar's decline, which makes French products more expensive, and a sagging economy brought losses just when the store needed new money after buying Nouvelles Galeries.

Nike Inc., the U.S. footwear and athletic gear company, said it intended to lease the space.

(Bloomberg, AFP)

# Only the Fittest Survive Lockheed Uses Aerospace Darwinism

27,6%

Information

CALABASAS, California - Lockheed Corp.'s plan to create a defense industry behemoth by merging with Martin Marietta Corp. comes after Lockheed escaped a hostile takeover threat and survived the brutal downturn in Pentagon spending to go

industry's strongest units. Led by Chairman Daniel M. Tellep, 62, Lockheed used some acquisitions — notably its purchase of General Dynamics Corp.'s F-16 fighterjet division last year for \$1.5 billion — to jump from the middle of the aerospace pack.

on and become one of the

Lockheed's profits have climbed steadily over the past three years, with the company earning \$422 million in 1993 on sales of \$13.1 billion. In the process, Lockheed's

stock has doubled since 1990. Matching a strategy used by Martin Marietta, Loral Corp., Northrop Grumman Corp. and other healthy defense contractors, Mr. Tellep said Lockheed must grow by acquisition. With the \$11 hillion merg

er, the Lockheed Martin would become by far the Pentagon's biggest vendor. at the end of 1987.

**Combining Forces** MARTIN MARIETTA Top Pentagon suppliers, 1993. Contracts awarded in billions. 写了Lockheed McDonnell-Donglas Lockheed Lockheed Martin estimated Martin Marietta total sales: \$22.6 billion. Gen. Motors Space & missile Electronics Northrop Grumman Raytheon United Techn General Dynamics 19.3% U.S. defense budget, \$ billions. 32.5% 260 & technology services Source: Lockeed estimates; Defense Budget Project

But Mr. Tellep's growth plan for Lockheed also has The company traces its roots to 1913. Besides the Frequired the same massive 16 line, Lockheed's planes inlayoffs and other job-streamclude the F-117A stealth lining steps that many defighter, the SR-71 spy plane fense contractors have used and the C-130 transport. to slash costs and therefore Lockheed also is the lead absorb the cuts in defense

partner developing the Air Force's new tactical lighter, spending. Lockheed employs 77,500 the F-22, which could bring worldwide, down from 97,200 See SURVIVE, Page 10

# After the Breakup: Volvo Profit Soars, Renault Sale Falters

pressive profit Tuesday of 9.01 in a radio interview that France billion kronor (\$1.2 billion) for wanted to resume talks with the first half of 1994, a sign that the Swedish carmaker is accel- of the Swedish company's 20 erating away from its ahan- percent stake in Renault. doned merger talks with Renault SA of France,

French government said it did not plan to completely privatize the disinvestment." Renault and would retain a majority stake, It did not say when it would sell any of its stake in Renault, which is owned 80 percent by France and 20 percent hy Volvo.

Since Volvo ahandoned a plan to merge its carmaking operations with those of Renault in December 1993 in response to protests from its shareholders, the Swedish company has made major strides in trying to reshape itself, dumping its non-transport subsidiaries to contransport subsidiaries to concentrate on cars, trucks and plane engines.

started to show up Tuesday, when Volvo announced a firsthalf profit holstered by one-time gains of 4.1 billion kronor majority shareholder." from its sales of those units.

In Paris, meanwhile, Prime Volvo AB announced an im- Minister Edouard Balladur said Volvo on the sale of part or all

But in Stockholm, Volvo's ault SA of France. chief operating officer, Jan In Paris, meanwhile, the Engstrom, said, Volvo feels no need to renegotiate the terms of

Volvo has agreed to sell at least 12 percent of in Renault to private investors if the French government sells part of its own stake before the end of this year.

Government plans to sell a majority of the state's 80 percent Renault stake have provoked strong opposition from labor unions and the Socialist and Communist parties in

Confirming those hints in the interview. Mr. Balladur said: "I The payoff from that policy never said I intended to sell 100 percent, or even 60 percent, of Renault. The state will remain,

(Reuters, Bloomberg)

#### **MEDIA MARKETS**

# Letterman Makes His Mark

By Stuart Elliott New York Times Service

EW YORK — A year after David Letterman joined CBS and began transforming the landscape of U.S. late-night television, the success of his brand of sardonic humor is helping to reshape how American consumers are being sold everything from automobiles to lingerie.
Or, as Mr. Letterman might mockingly put it: Boys and girls, hold onto your wallets! Lettermania is loose!

CBS introduced "Late Show With David Letterman" on Aug. 30, 1993, immediately ending its decades of failure in the hours that follow prime time. Mr. Letterman's ratings hegemony - he has bested "The Tonight Show With Jay Leno" each of the last 52 weeks - has translated into extraordinary financial gain for CBS. By one estimate, he now accounts for 30 percent of the network's

At the same time, Mr. Letterman's influence has become obvious all around the clock, not just during the late-night shift. In a develop-ment emblematic of how advertising and popular culture cross-pollinate, his edgy, ironic attitude, and his irreverent personality are pervading the realms of advertising.

Among those deemed to be inspired by, borrowing from, or evoking Mr. Letterman and his persona are Chrysler Corp., which is featuring Greg Kinnear, the Letterman-like host of another nighttime talk show, "Later," in a campaign for Eagle cars,; Maidenform,

fun at themselves in a campaign for its National Football League telecasts.

"Letterman bas gotten so infused into the culture and into the language of advertising." Bill Stewart Herman, a senior copywriter at Grey Advertising in New York, said. "He's part of the national vocabulary." For Sock It, a superchlorinator for swimming pools marketed by the Olin Corp., Grey created a tongue-in-cheek print advertisement

inspired by Letterman's familiar "Top 10" tallies, complete with a reverse countdown that starts at No. 10 and climbs to No. 1. The "Top 10 reasons to use Sock lt," according to the ad, include Letterman-style

japes such as "Embarrassed when you try to play 'penny toss' hut coins won't sink" and "You realize it's not the neighbor's dog in your pool ... it's an otter."

Maidenform's wry campaign, hy Ogilvy &
Mather New York, features a woman who
buys the right brassiere and is subsequently

overheard telling a joke by an agent "who gets her a screen test that is seen by the network cutive who lands her a spot on that famous late-night talk show." And the Fox campaign, in which John Mad-den, Reggie White, Terry Bradshaw and other current and former gridiron figures spoof their

own images, carries the theme "Same game. New attitude." That echoes the campaign that CBS created to herald Letterman's arrival from NBC, which carried the theme "Same Dave. Better time. New station."

"I don't want to say they copied us," George F. Schweitzer, executive vice president for CBS marketing and communica-tions, said. "But good promotion is hard to which in its ads for brassieres celebrates latenight stardom, and Fox Broadcasting, which asked past and present football stars to poke dent for CBS marketing and communications, said. "But good promotion is hard to example the come by, and things that work are imitated."

## **Euro Disney Takes Ride** On Bourse

PARIS — Shares in Euro Disney, operator of the theme park outside Paris, took a roller-coaster ride on Tuesday -plunging at first to new lows. then skyrocketing to finish as

the highest gainer. Since Thursday's close, the share has lost nearly 12 percent of its value. A Paribas Capital Markets note on Euro Disney SCA on Friday sparked heavy

The moves in the share price has prompted Euro Disney to seek an inquiry by the Bourse watchdog agency.
Tuesday's wild swings forced

the Bourse to suspend trading in the shares four times, once as it plunged an initial 10 percent to 7.60 francs (\$1.40), then a further three times as it reversed its slide on short-covering, and

turned sharply higher.

Share trading is suspended initially when a share rises or falls 10 percent from its closing price. Trading is subsequently suspended when the share rises or falls by a further 5 percent. Euro Disney closed at 9.10 francs on heavy volume after hitting a new low during the

session at 7.55 francs. The Paribas analyst Nigel Reed had valued the shares at just 1.60 francs.

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### **CURRENCY & INTEREST RATES**

ECU 4 %-4 % 4%-5 2 42 - 5 -5 --54-578 5 2-5 2 4 74-5 4 5 12-5 14 514-514 Sources: Reuters, Lloyds Bank. **Key Money Rates** 1294 0.285 1398 6.556 1394.74 2150 21.485 1.615 129.95 1.657 1.466 8.540 2.294 7.825 236.59 2.5157 4.207 1322 14590 1.850 5¼ 4¾ 5,00 5½ 5 % 8,55 n Amsterdom, London, New York and Zurich, fixinss in other centers; Toronia Other Dollar Values Currency Per 6
Mac. Peso 3.275
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Norw. Irone 6.734
Phil. seso 26.37
Polita zioty 2282
Pert. escado 1461.95
Russ. rabis 2154.00
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S. Afr. road 3,5907
S. Kor. won 802.10
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UAE dirtum 3,0470 P.M. Ch'9e 36475 + 490 36460 + 1.30 390.80 — 1.00 London official lix Forward Rates 6.00 4.50 5.00 5.00 5.10 7.17

#### **MARKET DIARY**

# **Economy Supports** Market's Advance

NEW YORK -- Stock prices moved upward Tuesday for the fourth day out of five amid optimism that economic growth will

#### **U.S. Stocks**

remain strong enough to keep corporate profits rising, and that interest rates will bold steady.

Acrospace issues got a boost when Lockheed Corp. and Martin Marietta Corp. agreed to merge, creating the country's largest defense contractor. Analysts said, however, that while the defense sector was bolstered, it had few implications for the broader market.

"Inflation is in check, you have strong-enough growth, and as long as rates are going to remain the same, that's good for the market," said Anthony Con-

roy at Mabon Securities Corp.
The Dow Jones industrial average, up 148 points - almost 4 percent — in the past five trading days, rose 18.45, to 3,917.30. driven by gains in Bethlehem Steel, Alcoa, and International

Among broader market indexes, the Standard & Poor's 500 Index added 1.50, to 476 09. lifted by defense, semi-

conductor, paper, software and auto companies. The Nasdaq composite index advanced 3.24. to 766.45, helped by rising prices for Microsoft, MCI Communications, Intel, DSC Communications and Applied Materials.

Defense stocks surged as investors bet that industry consolidation is likely as contractors cope with shrinking military budgets. Lockheed was up 104 to 764 but Martin Marietta slid % ceous to 48%.

Recent acquisitions have buoyed share prices of both drug and food manufacturers, said Eugene Peroni, director of technical research at Janney Montgomery Scott in Philadelphia. fncreased merger activity is a net positive for stocks, Mr.

The 30-year Treasury bond rose 11/32 to 100 14/32 in late trading. The yield on the benchmark issue dropped to 7.46 per-cent from 7.49 percent Monday.

Separately, Merrill Lynch re-portedly raised earnings estimates on 13 paper and forest products companies. This led to advances at such companies as Boise Cascade, Georgia-Pacific, Westvaco and Weyerhaeuser.

# **Dollar Slips As Traders Await German Rate Clue**

NEW YORK - The dollar slipped against the Deutsche mark on Tuesday as an increase in French interest rates fueled speculation that rate cuts in Eu-

rope had ended. Traders also marked time before the key U.S. employment

Foreign Exchange figures for August and a policysetting meeting of Germany's central bank.

The French move fueled speculation that Germany's central bank would not lower interest rates when it meets Thursday.

Earlier this month, the Swedrencies. Those increases con-slipped in August. vinced many investors that European central banks were be relatively stable until Friday,

finished cutting rates. "The increases definitely knocked the dollar down," said Richard Vullo, director of for-

> ional Recru every Thursday

eign-exchange trading at the Bank of Montreal.

The dollar closed at 1.5765 DM, down slightly from 1.5773 DM on Monday, at 99.62 yen, down from 100.00 yen, and at 1.3295 Swiss francs, down from 1.3327 francs. The dollar edged up to 5.4050 French francs from 3985 francs. The pound ended

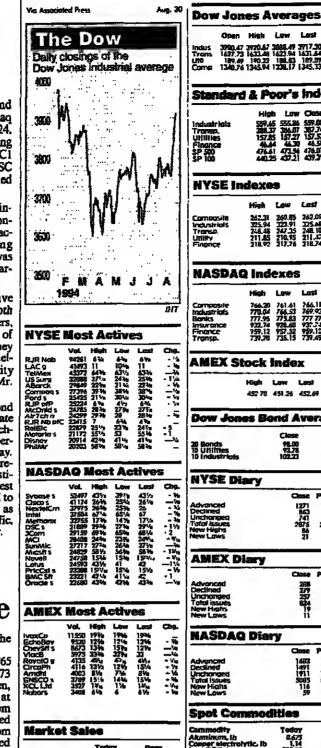
Economic data released Tuesday failed to move the U.S. currency one way or another. The data — the August consumer confidence report and July new homes sales - canceled each other out, one economist said.

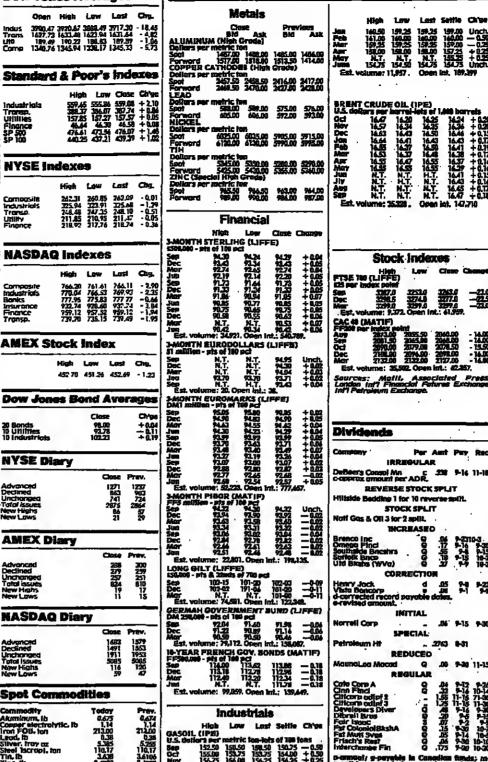
at \$1.5340, up from \$1.5370.

The Commerce Department ish and Italian central banks said new-home sales rose in July, raised interest rates, mostly to and the Conference Board said shore up their beleaguered cur- its consumer confidence index

Traders said the dollar would when the jobs report is released. A modest rise in employment may support the dollar more than a large increase because it would ease inflation concerns, one analyst said.

(Bloomberg, Reuters)





# **EUROPEAN FUTURES**

# General Signal Acquires Reliance

STAMFORD, Connecticut (Bloomberg) — General Signal Corp. said Tuesday it signed a definitive agreement to acquire Reliance Electric Co. in a stock swap valued at about \$1.4 billion.

The combined industrial and electric equipment manufactur-

ing company would have annual revenue of about \$3.6 billion.

Under terms of the agreement, General Signal shareholders would receive one share of the new company for each share of General Signal they own. Reliance Electric shareholders will receive 0.739 shares of the new company for each of their shares, valuing the shares at about \$27.50.

General Signal stock fell to \$35.75 in afternoon trading from \$37.25 on Monday, while Reliance Electric shares were up more than 25 percent at \$25.375.

# Royal Oak Abandons Fight for Lac

NEW YORK (Knight-Ridder) — Royal Oak Mines Inc. said Tuesday that it had withdrawn its offer to acquire the shares of

Royal Oak said it would tender its 3,780,000 Lac shares to Lac Minerals Ltd. American Barrick. American Barrick increased its cash-and-share offer for Lac to about \$2 billion Wednesday, and Lac's board

Margaret K. Witte, president and chief executive officer of Royal Oak, said, "Despite our higher bid, we could not compete with shareholders' preference for owning American Barrick's

Metall Mining Sold to Cut MG's Debt

TORONTO (Combined Dispatches) — Metallgesellschaft AG
of Germany agreed to sell its 50.1 percent interest in Metall
Mining Corp., a Canadian mining company, for about 458 million
Canadian dollars (\$330 million), Metall Mining said Tuesday.

Metallgesellschaft will sell its 40.7 million shares in Metall
Mining for 11.25 dollars each to a group of underwriters led by
Burns: Fry Ltd., Gordon Capital Corp. and RBC Dominion
Securities Inc. Securities Inc.

Metallgesellschaft said the sale would enable it to cut debt considerably at its U.S. subsidiary, MG Corp. MG almost went bankrupt in January because of losses related to oil trading.

#### U.S. New-Home Sales Rose in July

WASHINGTON (Combined Dispatches) - Sales of new single-family homes rebounded strongly in July despite rising interest rates, the Commerce Department said Tuesday.

Sales were up 8.3 percent after a revised 11.4 percent fall in

June. The department said previously that sales had fallen by 14.1 percent in June. July sales were well above economists forecasts. Separately, the Conference Board reported that its index of consumer confidence had dropped in August to 89.0, from revised readings of 91.3 in July and 92.5 in June. Analysts said the survey supported recent evidence that U.S. economic growth may be slowing. (Reuters, AP)

#### For the Record

The New York Times named John M. Geddes business editor. Mr. Goddes is a former national news editor of The Wall Street

House of Fabrics Inc. said it would close about 200 stores by the end of its financial year, the company said it had a loss of \$11.6 million in the second quarter. (Knight-Ridder)

# SURVIVE: Lockheed Has Recipe

inned from Page 9

producer of missiles — include gon. Mr. Tellep said in Maying the ballistic missiles on Tri- that while Lockheed currently munications satellites. The from the Defense Department, company also provides an array it hopes to cut that figure to 40 of services to the National percent by the late 1990s. Acconantics and Space Admin-

istration, including servicing

the space shuttles.

Indeed, Lockheed is aggres-Lockheed billions of dollars in sively attempting to locate new the 21st century.

Lockheed also is a leading its dependence on the Pentadent submarines - and com- derives 62 percent of its revenue

> Mr. Tellep has been Lockheed's chairman since 1989,

# French Rate Increases Set Off Bond Turmoil

FRANKFURT — Sudden interest-rate increases by French commercial banks sent European markets into an after-hours tailspin Tuesday, in the latest indication that two years of rate reductions are grinding to a halt.

"Clearly we're at the bottom of the cysaid Bronwyn Curtis, an analyst at Deutsche Bank in London. "We're going to see more nasties like this as we hit the turn." Bond futures fell in after-hours London

trading after Crédit Commercial de France, Société Générale, Banque Nation- rates to try to prevent inflation. ale de Paris and Crédit Lyonnais raised their base lending rates to 7.95 percent from 7.70 percent.

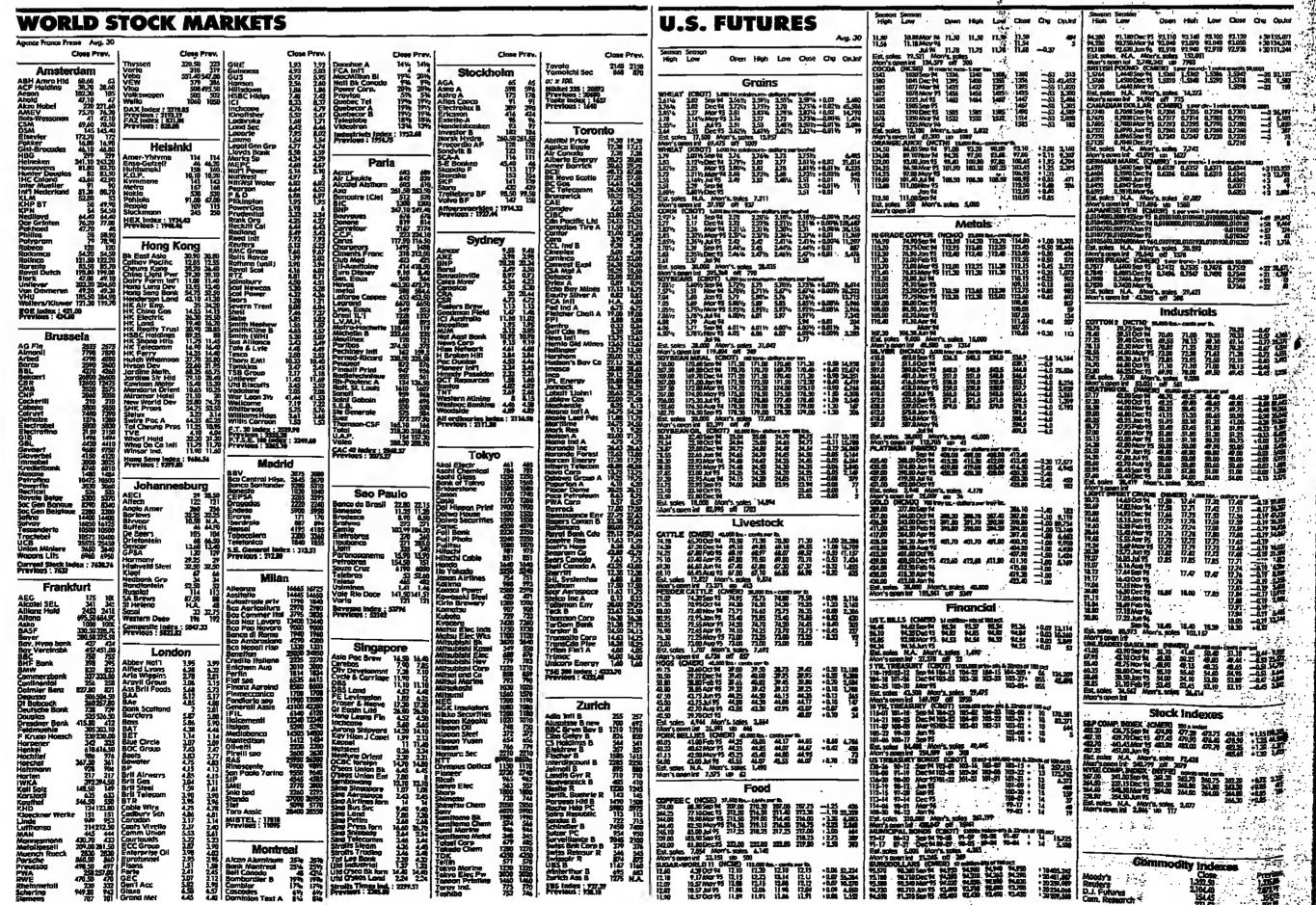
Citing a rise in forward rates that squeezed lending margins, the banks reversed the quarter-point cuts they had made in May.

Three weeks ago, the Swedish and Italian central banks rattled financial markets in the summer of 1992.

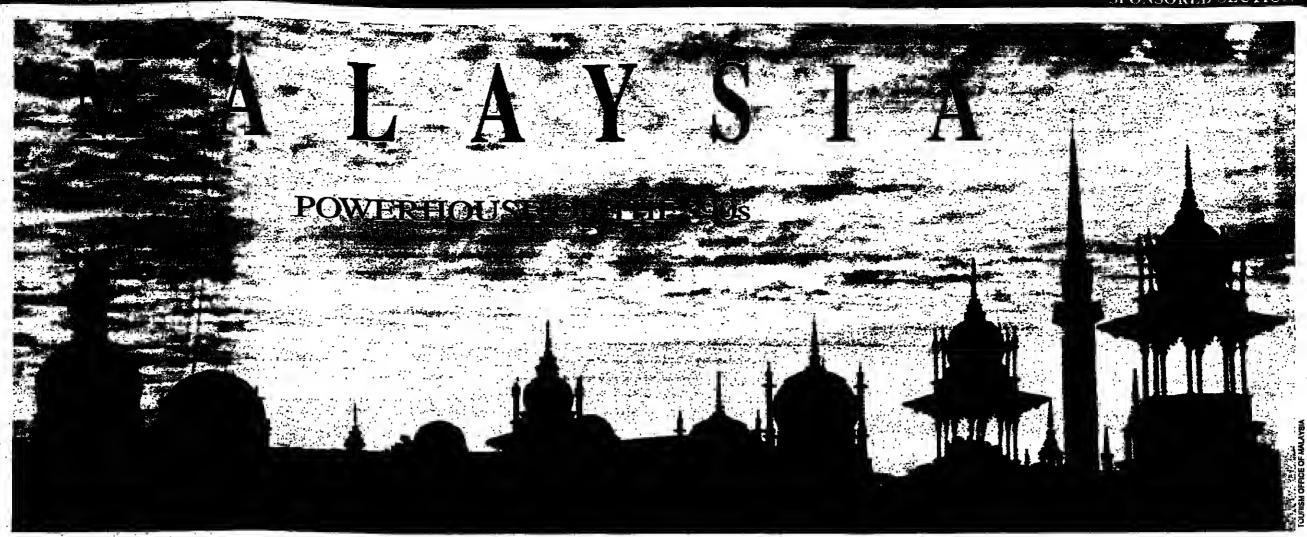
Bundesbank, which tends to control the direction of interest rates across much of Europe, will meet to consider Germany's next move Thursday.

The Bundesbank has kept rates on hold since mid-July, making at least an interim halt in a gradual series of reductions that started after the European currency crisis

The policy-making committee of the







# NATION MOVES INTO THE LIMELIGHT AND AIMS FOR FULL DEVELOPMENT BY 2020

Today's companies have worry about tear-away inflamission statements, and some modernizing countries like Malaysia have copied the practice. Four years ago, the country embraced Vision 2020, a catchy moniker for Prime Minister Mahathir bin Mohamad's development thinking. If the vision comes to pass - and an annual average economic growth rate of it to do so - Malaysia will be three times wealthier in the year 2020 than it is today. It will be a fully developed country, having grown from Tiger Cnb to full-grown

Not everyone is bewitched by Vision 2020. Some say that shooting for a growth. rate of 7.5 percent is overly ambitious. They warn of a stop-go, boom-bust cycle of the sort that has plagued China's economy. They ed an affirmative action pro-

tion and soaring public spending. Others have a different gripe: that the Vision-2020 recipe is heavy on economics but light on social and political development.

The appeal of Vision 2020 will soon be tested. Mr. Mahathir is obliged to call a general election before October 1995, but few think he 7.5 percent is necessary for will wait that long to seek a new mandate.

The governing National Front coalition, in power since independence, scored a two-thirds majority in Parliament at polls in 1990. Things look even better for the government this time." says a Western diplomat.

Malaysia is at peace with itself. After race riots in 1969, the government adopt-

nomic Policy (NEP) to induct Malays, who make up 60 percent of the population, into the business community. Warnings that the NEP would spark resentment among the Chinese, around

30 percent of the population,

have proved false.

When the government General election awards contracts, Malayowned companies have the inside track, and there are quotas that reserve jobs for Malays. When companies go public, they have to allocate at least 30 percent of their shares to Malays. Malay-owned companies have been the chief beneficiaries of the country's privatization program - arguably the world's fastest, most comprehensive and

most successful.

gram called the New Eco- senior government adviser, argues that fast-paced economic growth eased the pain of sacrifice. "The Chinese have not lost out," he says.

"They have benefited from an expanding economy.

There have been no com-

In the coming general election campaign, the govern-ment will trumpet its ability to hring prosperity and maintain peace and racial harmony. The opposition will doubtlessly remind voters that past performance is no guide to the future. By any measure, the National Front's record is outstanding. Consider the following:

• Absolute poverty is al-

most gone from Malaysia. Tew countries can match us Daim Zainuddin, a former in wealth distribution," says

prime minister and finance Malaysian standards but less minister. "In which other country do we see the poor owning shares alongside the rich?" Malaysia has inducted 3.5 million ordinary folk into the shareholding classes through a government-run investment trust. Known as PNB, the trust manages around 20 hillion ringgits (\$7.8 hillion) in funds. Through investments in 177 companies, it controls around 6 percent of the capitalization of the Kuala Lumpur Stock Exchange.

 Joblessness is just about gone, put to flight hy six years of economic growth averaging over 8 percent. The unemployment rate, 2.8 percent now, is expected to shrink to 2.5 percent next year. In fact, the problem is the shortage of labor.

Inflation, at 4 percent

than half the current rate of economic growth. Finance Ministry officials say the rate may have peaked. Some independent economists agree. Says Sulaiman Mahbob, executive director of the Malaysian Institute of Economic Research: "In the near term, the concern will be inflation, but in the medium term, policies to generate potennal capacity should be in place." In other words, the government is expected to

· Investment in the manufacturing sector, which fell in 1992 and 1993, has started to pick up again. Approved investments are up 141 percent in the first six months, evidence perhaps that Malaysia is managing to pull in the high-capital, finance minister and now a Anwar Ibrahim, the deputy this year, is high by high-technology projects cost producers like China.

tion,

that it says it now deserves. Malaysia lonks set to welcome a second wave of Japanese investment - a tsunami set in motion by the fierce appreciation of the yen, Hiroshi Nakano, managing director of the Japan External Trade Organizacritical than lahor costs.

yen's tremendous rise, Malaysia will see more stable and consistent investment from Japan," he says. Sustainable growth win the fight against infla-In the coming election cam-

paign, there will be some sharp questions about the sustainability of the speedy growth engendered by Mr. Mahathir's policies. The most pertinent question is probably this: Can Malaysia continue to thrive in the face

of competition from lower-

tion's Kuala Lumpur office.

thinks so. "Because of the

Indonesia, Vietnam and In-

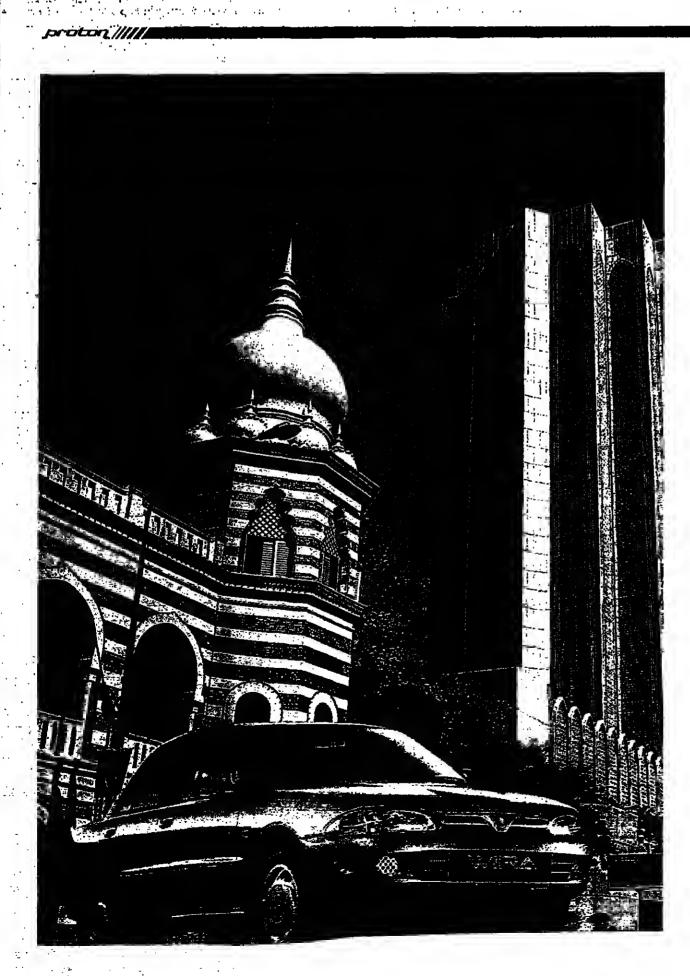
It can if it takes Singapore as its model and pushes out low-wage operations and moves into areas where capital and technology are more

**Productivity gains** 

But even Singapore stum-hled in the mid-1980s when it allowed wage rates to shoot ahead of productivity gains. Mr. Mahathir knows what happens then: "The industrial process will stop. The economy will stop. And the workers who caused the wage increases will end up losing their johs," he said last month. He says he will not let this happen.

In the coming general election, most voters are likely to give him the benefit of the doubt.

Sid Astbury



The company that makes the fastest moving car in British history isn't American, European or Japanese.

PROTON, Malaysia's national car manufacturer, has been driving the British market, and since 1989 PROTON cars have been the fastest selling new import in the United Kingdom, ever.

PROTON cars have won numerous awards in Britain, including an unprecedeoted 6 gold medals at three consecutive British International Motor Shows.

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Perusahaan Otomobil Nasional Berhad

Manufacturer of the Malaysian National Car.

HICOM Industrial Estate, Batu 3, P.O. Box 7100, 40918 Shah Alam, Selangor Darul Ehsan, Malaysia, Tel:603-5111055, Telex:PROTON MA 38545, Telefax:603-5111252.

# VISIT MALAYSIA 94 BREAKS NEW GROUND

World-wide marketing and advertising blitz is expected to generate 7 million tourist arrivals and \$2.2 billion.

Malaysia is taking a cue from Hollywood in its efforts to develop its tourist industry - the firm conviction that sequels attract even more fans and bigger boxoffice receipts than the original version.

The original version in this case was Visit Malaysia Year 1990, a global promotion that boosted tourist arrivals by nearly 40 percent, proving that Malaysia could hold its own against tourism giants like Thailand, Hong Kong and Singapore.

The sequel is Visit Malaysia Year 1994 (VMY 94), which is expected tn generate seven millinn arrivals (an 8 percent increase over last year) and \$2.2 billion in revenue - not bad firr a country that did not even have a real tourist board until seven years ago.

The hackbone of this

BEST LUXURY HOTEL

Built in 1901 as the official residence of the British governor of Malaya, Carcosa Seri Negara (Taman Tasek Perdana, 50480 Kuala Lumpur. Tel.: 3/282-1888; fax: 3/282-7888) is one of the most imposing colonial mansions in Southeast Asia. The sprawling huilding, set amid lush tropical gardens, was converted into a luxury hotel several years ago. The service is truly impeccable (a private butter for each of the 13 rooms), and with its resident Italian chef, you might think you are dining in Venice. Queen Elizabeth and Prince Philip stayed here during their royal visit to Malaysia. Need we say more? Joseph Yogerst

worldwide marketing and advertising blitz by the Malaysian Tourism Promotinn Board (MTPB). The country's traditionally big markets, including Singapore, Hnng Kong, Taiwan and the United States which have shown cuntinued growth over recent years

year's push is a \$44 million - are the principal targets. MTPB is also trying to boost the number of arrivals from Japan, India and Australia, three markets that have shown negative growth in recent years because of domestic recessions.

We are also exploring new markets, such as the Middle East and South Africa," says Datuk Sab-baruddin Chik, the country's minister for culture, arts and tourism.

The first Visit Malaysia Year was designed to put Malaysia on the tourism map; knowledge of the country seemed to be scant in places like North America and Europe. "We literally had to tell people that we were north of Singapore, southwest of Vietnam," says Mr. Sabbaruddin.

Efforts to increase consumer awareness continue, but VMY 94 also aims to go a step further by promoting the many facets of the Malaysian tnurism experience. The country is also being positioned as a valuefor-money destination where tourists can expect quality at reasonable prices.

Adventure race In addition to the advertising campaign, MTPB is hoping to attract more foreign travel writers and film crews by staging special events that are worthy nf global publici-

One event that is sure to meet both these objectives is the prestigious Raid Gauloises scheduled for Sarawak in October, Billed as the planet's ultimate adventure race, the Raid bas previously taken place in New Zealand, Costa Rica, New Caledonia, Oman and Madagascar. The race includes 50

teams of five people each (including at least one female) who must undertake a grueling 400-kilometer (248.5-mile) journey through dense jungle, down raging rivers and over high mountains, without using any mechanical devices.

Although the route was recently mapped out hy organizer Gerard Fusil, it will be kept an absolute secret until two days before the event. Because Malaysia is such a diverse country, Mr. Sab-

baruddin explains, the gov-

ernment has decided to concentrate future promotion efforts on certain key areas rather than dilute funds and energy by promoting everything at once. Six places have been sin-

gled out for the first phase, which is already under way: the federal capital at Kuala Lumpur, the old colonial town of Malacca, the resort island of Langkawi, the adventure playground of Mount Kinabalu in Sabah and the national parks at Taman Negara and Gunung

Catering to all tastes
This should satisfy the demands of all types of tourists, including history buffs, adventurers and nature lovers, those who want a big-city shopping experi-ence and those who just want to relax at a stunning

beach location. Other types of visitor activities that have been singled out for development include meetings and incentives, agriculture, sports and education.

Although relatively new, agro-tourism is already pop-ular in countries like Australia, New Zealand and the United States. Mr. Sabbaruddin feels that Malaysia has a lot to offer in this area. Visitors can observe or participate in the process of cultivating tropical fruits and vegetables, join coastal fishing expeditions or just hang out at fishing villages, soaking up the atmosphere.

Floodlit golf courses

Kite fiving in Malaysia is fun for tourists, but can also be a serious sport.

The government bas also identified close to 30 sports in which visitors can partake. High on the list is golf. Malaysia will have more than 200 courses up and running by the turn of the century, six of them illuminated by floodlights so the game

can be played at night. Traditional Malaysian sports like wau (kite flying) and gasing (top spinning) are expected to attract visitors for their novelty value.

These are not kids' sports - the kites can bave a wingspan as wide as six feet, and competition tops can weigh between 12 and 14 pounds. The championships are taken seriously.

At first glance, education may not seem like a tourism activity. Mr. Sabbaruddin explains that "by encouraging people to study here, we get something like a tourist for 365 days a year. The stuwho think that "foreign is dent may not spend like a tourist, but he still has to eat, MTPB has established a

domestic tourism division needs transport, etc. The families of the student will also come here for visits." that offers 25 different package tours and local holiday experiences. The board is encouraging hoteliers, tour companies and public-transport operators to expand on this by tendering year-round packages and special offers.

To overcome complaints that many Malaysian hotels are too expensive for domestic tourists, the government has allocated \$70 million to develop lower-priced ac-commodations, including campsites, hostels, forest lodges and hudget hotels.



Domestic market appeal

Domestic tourism is another

area that is receiving special

emphasis. MTPB estimates

that close to \$2 billion was

spent by Malaysians traveling abroad in 1990, and the

government is seeking to stem this outflow of cash by

offering attractive domestic

Mr. Sabbaruddin says he

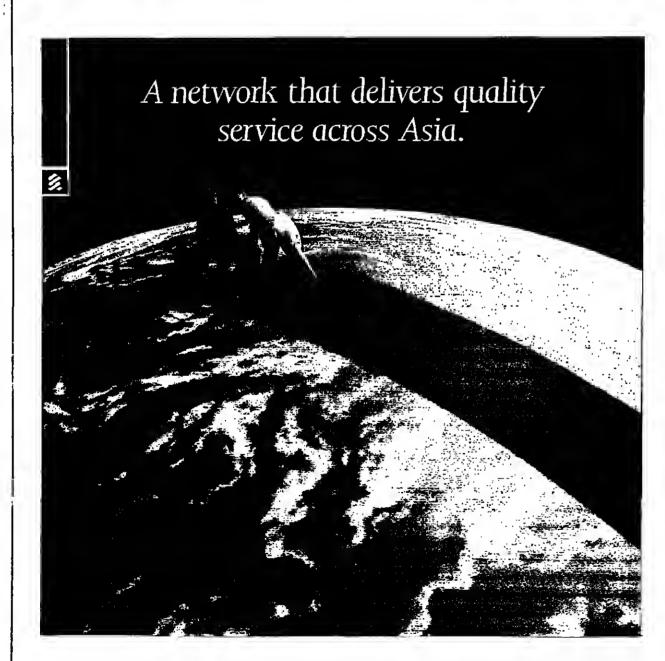
wants a "reversal in the

minds" of some Malaysians

alternatives.

Sarawak Museum in Kuching may be the best museum in Southeast Asia, with its marvelous collection of Borneo art and artifacts. The museum was started in 1891 at the behest of Charles Brooke, the second White Rajah, but the collection has been added to over the years, and a new wing was opened in 1983. Displays range from a life-sized model of an Iban longhouse (complete with head-hunted skulls) to a huge Kenyan tribal mural called The Treg of Life" and a comprehensive exhibit on cats





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In this highly competitive morketplace, it is not enough merely to operate an international network. It is a question of ioternoticoal networking - octively co-ordinating offices and services to provide benefits in responsiveness, innovotion and

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# REVERSE INVESTMENT SEEN AS KEY TO EXPORT STRATEGY

Salaysian companies are estimated to have invested dout \$1.4 billion abroad in 1993, more than five times as much os in 1992.

Puhlic Bank, Malaysia's third-largest commercial bank, has thriving opera-tions in both Cambodia and Vietnam and is now spreading its wings further. After more than two decades of pleading with both locals and foreigners to invest in Malaysia, the government is now giving the nod to ven-

tures abroad Rafidah Aziz, the minister of international trade and industry, says, "With increasing globalization of trade, it is necessary for Malaysian exporters and manufacturers to remain competitive. Ris-ing costs of production, tight labor-market conditions, de-pleting resources locally and cost competition from developing countries may make it economically necessary for local companies to reassess their operational strategies.

The government's support for reverse investments is expressed in more than words. A whole raft of incentives is on offer to qualified applicants. Quasi-governmenal support groups like the Malaysian Sonth-South Corp and trade promoter Mattrade are there to offer avice and funding.

Touring business parties The pime minister, Mahathii bin Mohamad, is a tireles globetrotter who takes group of business execatiles with him on every foreign trip.

Wth so much push hehindit, outward investment is boming. Gan Ah-Tee, a Lappur operation of man agment consultants KPM Pet Marwick, reckons the offlow last year was \$1.4 bilion - more than fir thes the value in 1992. Most other analysts at figure much higher as rany overseas plays re ade through shell compa-les incorporated in Hing.



fooding abroad is being ent on properties and other sife investments - ofen ho els and office huildings in ustralia - but much of it oing into new businesse ike Public Bank's expansions in Indochina.

Compete abroad Local companies are dicov-

ering that they car and should compete aboad. Malaysia is a small nirket with just 19 million pople. and ambitions firm are finding rich pickings aroad.
Says Francis Yeo, the managing director ofisted

construction powerouse YTL Corp: Eithe you wake up and help tak your country to the next sec of progress, or you vertate and die."

YIL is itself a med. It has built houses in apua New Guinea and Naibia.

construction project in Zimbabwe. Twenty years ago, it would never have believed that it would one day be the lead investor in a company operating a luxury train service between Singapore and Thailand.

YTL is the first private company in Malaysia to get a license to build and operate a power station. It hopes to partoer German giant Siemens in power projects abroad, thereby making the most of its new veoture at bome. YTL thinks megawatts at home will lead to megabucks abroad.

Reverse investments are often crucial to maintaining export growth, argues Ismail Salleh, the deputy director-general of Kuala Lumpur's Institute of Strategic & International Studies, He adds: "While investing abroad, local companies are able to

countries." For example, Sime Darby, the region's largest multinational, used to be famous just for plantation products but is now involved in multiple businesses. It has set up an oil-palm refinery in Egypt and plans to do the same in Tanzania, Tunisia, China and Vietnam.

Island entrepreneurship In Mauritius, a sleepy island nation of just over 1 million people in the middle of the Indian Ocean, about 150 Malaysians are manning a telecommunications assembly plant run hy Sapura, working oo a 2,000-unit housing project bagged hy Country Heights or managing the 200-room five-star hotel huilt by Berjaya Leisure, Sapura, Country Heights and Berjaya are all

Malaysian companies. Not all of Malaysia's extong or other tax haven. A New Guinea and Naibia. improve the linkages for external investments are in the proof of the cash is going to and is bidding on an ipon port of their products to host developing world. In Australia. ternal investments are in the

tralia, Sime Darby bought Hastings Deering for around \$400 million, which it considers a bargain. The company holds the franchise for Caterpillar heavy equipment in parts of Australia, Papua New Guinea and the Solomon Islands. It is doing well uoder its new Malaysian owners.

But snapping up a compa-ny like Hastings Deering is the exception; for the most part, Malaysian investments have been in emerging economies. Tajudin Ramli, chairman of TRI, whose activities range from shipping to cellular phones, gives one reason for this: "Our own technology we do not have, but the ability to capitalize on someone else's technology we have. Our strength ts that we can take very advanced technology into a third country. That is some-

thing we can do well."
TRI is the parent of Cel-

and Malaysia.

amount of money.

facturers.

**BUSINESS BRIEFS** 

Those who are looking for a home-away-from-home

with Malaysian hospitality and Swiss-style service will find

them at a new four-star hotel opened recently in the heart of

The Swiss Garden was created with business executives

in mind. Its Blue Chip Lounge is a favorite with the business

crowd because it has a computerized financial informatioo

system that is linked to the Kuala Lumpur Stock Exchange.

At a glance, you know how well - or how hadly - your

stocks are performing. The Swiss Garden is managed by the

Swiss-Belhotel Management of Hoog Kong, which operates

hotels and resorts in China, Vietnam, Thailand Indonesia

• With 75 percent of its area uoder tree cover, Malaysia is

one of the most densely forested countries in the world. For-

est management began in 1901, with the appointment of the

first forest ranger - evidence that Malaysia has long been

Today, fewer logs are being shipped from Malaysia as

more timber is exported in the form of finished products like

plywood, furniture, door frames and moldings. This means

that fewer trees have to be cut down to earn the same

To spur the growth of the timber processing industry, the

Malaysian Timber Industry Development Council

(MTIDC) was set up two years ago. In partnership with state

governments, the MTIDC has started setting up training

centers and industrial estates, especially for furniture manu-

Anyone doing business in Malaysia will soon bump into

Berjaya, a Malaysian-based conglomerate with assets

worth \$2.4 billion, a turnover of close to \$1 billion and a

staff of over 13,000. Berjaya's activities range from fioan-

cial services to manufacturing, hotels and resorts, real estate,

consumer marketiog, legalized gambling, fast food and in-frastructure projects. The controlling shareholder in Berjaya is Vincent Tan, a 41-year-old who started his business ca-

reer as an insurance salesmen. Says Mr. Tan, "If internation-

al fund managers lovest in Berjaya, they are investing in my

entrepreneurship". He once said that be would sell any - or all - of his 180 companies if the price were right. Vincent

Tan is the archetypal Southeast Asian entrepreneur - a con-

sumate deal-maker. But why is Berjaya such an octopus?

Explains Mr. Tan: "Malaysia is a small country with a very

successful economy. I decided many years ago that Berjaya

 Malaysia is the world's largest producer and exporter of palm oil, and the Malaysian Palm Oil Promotion Council (MPOPC) is there to make sure that the country does not give up those twin titles. Acre for acre, oil palms can yield twice as much oil as soybean or rapeseed, the only real competitors in the vegetable oil stakes. More impressive still, palm oil does not need complicated and expensive process-

ing. Just squeezing the fruit yields cooking oil or an ingredi-

ent for soap and margarine. Further processing produces vit-

Malaysia, producer of 55 percent of the world's stock, has

persuaded Russia to take palm oil in part payment for MiG-

29 jet fighters, and it has prevailed on a German company to

Malaysia is making the most of what one big grower calls

"God's gift to the world." The MPOPC is helping to pass on

amins A and E - or even an alternative to diesel fuel.

fit out sleek Mercedes-Benz cars to run on palm oil.

should be a diversified conglomerate.

that gift to other countries.

aware of the need to safeguard its forest cover.

Kuala Lumpur: the 318-room Swiss Garden Hotel.

com, operator of the biggest cellular network in Malaysia, and is eager to pusb overseas. In Cambodia. TRI is upgrading the telecommunications system, In Iran, it has a contract to install a cellular system in a free-trade zone – a contract that may be expanded to

Send home profits If all this sounds too good to he true, it may be. Kuala Lumpur, having instigated the rush offshore, now wonders how it can persuade participants to send some of the bounty back home. Says Rafidah Aziz: "We

cover the whole country.

may have to study the incentives given by Japan, South Korea and Taiwan. They have managed to encourage their companies not only to invest in our country hut also send home profits they have been making.

# BEST FOOD STALLS

You could stay on Gurney Drive in Penang Ior a week, eating a different dish at each meal, and still not sample all the culinary delights that are available in the waterfront food stalls. The food reflects the three major ethnic groups in Malaysia – Chinese, Indian and Malay. Among the taste treats are Penang's lamous seatood laksa, a noodle dish called prawn mee, bird's-nest soup, rojak vegetable salad, roti canai pancakes, kapitan curry and pickled squid salad.

# EATING YOUR WAY ACROSS MALAYSIA

Cuisine that draws on the best of Asia.

A lot of people think that Malaysia has the best food in Asia, a claim that is hard to dispute once you have dipped into a bowl of laksa

or a plate of nasi goreng.

The best Malay food is found at roadside hawker stalls, especially those in Kuala Lumpur and Penang. But there is plenty of Chinese, Indian and Western food, too. In fact, you could easily eat your way across Malaysia as a way of learning what the country is all

Malaysian cuisine reflects the racial composition of the country: about 60 percent Malay, 30 percent Chinese and 10 percent Indian. But no matter which ethnic group is coocerned, food is part and parcel of the cul-

Big business deals are ne-gotiated over dinner. People bring gifts of pastries or other delicacies when they visit the homes of friends and relatives. The "full moon" (first month) birthday of a newborn child is marked by the distribution of food to well-wisbers. And any Malaysian wedding or new year's celehration would certainly be incomplete

without a lavish feast. To say that Malaysians are obsessed hy food may be an exaggeration – but not a hig one. Maybe this is because their diverse cultural heritage offers so much choice. Malaysians have even developed a word to summarize the culinary delights of their country - sedap - which means "delicious."

Chicken and fish staples Malay food is rich and spicy, usually lashed with coconut milk. Chicken, prawns and fish are staples of the Malay diet, along with some beef and lamb - but never pork, which is tabno for all Muslims.

Some popular Malay dishes include beef rendang, a tender meat dish that hails from the west coast of Sumatra; long tong, a vegetable stew with rice cakes in a coconut broth; nosi lemak, a breakfast specialty, which includes coconut rice served with portions of peanuts, tiny ikan bilis fish, diced cucumber and hardboiled egg; and that old favorite soloy (barbecued meat served with a spicy peanut sauce). Another favorite is laksa - rice noodles in a thick orange soup with a lemony tang, which includes coconut, seafood and chilies.

Local Indian specialties are the ever-popular tandoori meat disbes; rojak - a mix of fruits and vegetables in a outty prawn paste; and nasi kandar, which allows you to sample a number of different curries and side disbes set around a large helping of steamed rice.

For a breakfast with a differeoce, try roti kava, a pancake-like bread with an egg and coconut spread. As many Indians are vegetarians, delicious, balaoced meatless meals are widely available.

Emigrants from southern China make up most of the Chinese population of Malaysia, which explains the predominance of Cantonese food. Peking, Sichuan, Hokkien and Taiwanese cuisines are also popular and easy to find.

After several bundred years of assimilation, many of the Chinese dishes have a tropical edge; they tend to be more piquant thao their equivalents in northern Asia. Hokkien mee is a particular favorite - thick noodles with a variety of meat chunks fried in a thick black sauce with a sprinkling of dried fish powder. Char kuay teow consists of flat rice noodles fried with oodles of bean sprouts, prawns and egg.

Supply of appetizers Also prevalent are dim sum, a meal that consists of an endless supply of appetizers; congee, a rice gruel with bits of meat, fish or vegetables added for flavor; and a pereonial favorite, Peking

Don't be surprised to see vegetarian dishes featuring what seems to be pork, beef or chicken. The Chinese are well on their way to perfecting flour/soya and other

bean-based replicas. Herbal foods with special medicinal purposes have been around for generations and are currently enjoying a resurgence in popularity. Look for gui fel (hlack chicken soup), which promises to maintain youth and improve the complexwhich is said to prevent pre-

mature graying. Can't decide between Chinese and Malay food? Don't worry - you can have a bit of both in the same restaurant. Nonya food is a product of generations of intermarriage between Chinese and Malays. Some local epicures call it the best of both worlds. Specialties include otak-otak (spicy fish paste barbecued in banana leaves) and oyam buoh keluok (chicken with stuffed nuts).

You will find more than "native" food in Malaysia as well. All the larger cities, but especially Kuala Lumpur, feature food from around the globe: Thai, Japanese, Korean, Indonesian, Portuguese, Mediterranean, Tex-Mex, French and even American ham-

Tempting street fare Visitors can enjoy an excellent variety of food in botels and upmarket restaurants, but part of any Malaysian experience is joining the lo-cals in sampling street fare. Hawker stalls and outdoor food centers can be found throughout the country, especially in the huge posar malams (oight markets) that

unfold each evening. In Kuala Lumpur, check out the stalls in Chinatow: Jalan Alor and Chetty Street. as well as the food courts :. Pertama Complex, Central Market and The Mali.

Chow Kit Market in Kuala Lumpur is the Dr. Jekyll and Mr. Hyde of Malaysian markets. By day, Chow Kit is a mild-mannered food and dry-goods market, selling everything from bananas and curry powder to kitchen utensils and Malay wedding outfits. But after dark, it mutates into a throbbing sprawl of food stalls, sidewalk clothing stands, music shops and entertainment arcades. Many stalls are open until 2 A.M. - all night during Ramadan. Not many tourists visit Chow Kit, but that makes it all the more exotic.

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Writers: Sid Asthury is the Malaysia correspondent of Asian Business magazine. Julia Clerk and Joseph Yogerst are based in Singapore. Section Editor: Emily Emerson. Program Director: William Mahder.



a reat dance. This year, we or Soutast Asia, spanning 6 🦥 we arroutheast Asia's largest.

our role io nation-blding. Paving new routes, reaching new places, charting new horiz, And flying high the spirit that is Malaysia.

Malaystirlines office

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Malaysia Airlines passenger traffic rose last year on international routes by 14.7 percent.

Asia's once high-flying Its chairman, Zain Azrani, is by a healthy 9.1 percent. into extra revenue is not airlines have been losing altitude, with earnings and profits down, but most believe that they have now partied the worst blows, and all are fighting to get back on top.

Compressing costs is be-

bers of other tribes.

acutely aware of what needs to be done. "We are not en-tirely satisfied with our productivity," he says.

Early efforts at boosting productivity have been rewarded. More rigorous housekeeping is beginning coming a passion at to show up in the corporate Malaysia Airlines, Southeast results. Though pretax profit Asia's biggest airline in slumped by 90 percent in the terms of passengers carried. year to March, revenues rose

Tamu is a traditional market in Sabah, the state that

straddles the northern tip of Borneo. The name translates

into "meeting place" and that is exactly what tamus are.

There are scores to choose from, but the best is the Sun-

day market at Kota Belud, where thousands of tribal peo-

ple come from the hinterlands to sell all sorts of goods: beadwork, metal omaments, baskets, native hats and

tropical fruits. Kadazans predominate, but you can also

expect to see betel-chewing Bajau "cowboys" and mem-

Top Malaysia Airlines executives are confident that the airline is on the mend.

We have been through the worst this past year," says Mr. Azraai. He points to evidence that a recovery is under way which is expected to accelerate as more Western economies lurch out of recession.

Efficiency improved Malaysia Airlines has improved its overall load factor, the measurement of how efficiently an airline uses its fleet. The figure has bobbed up to 63.9 percent, down from a high of 77 percent in the mid-1980s but I percent higher than last year.

The airline has also improved its pulling power. Passenger traffic was up last year, by 14.7 percent on international routes and by 6.8 percent on domestic routes. Translating extra air miles

easy. International routes account for 80 percent of revenue, and most of them are profitable. But Malaysia Airlines shows a loss on its domestic service because the government, rather than the market, sets tariffs.

Malaysia Airlines has summoned up the courage to trim its staff and promises more retreochments. The roll call now stands at 19,907 employees, 276 less

than last year. Newer planes will help the airline cut costs, say ana-

The airline will give up routes, especially new ones like the services to Johannesburg and Mexico City, only as a last resort. "It takes years to build up volume on new routes," says Kamaruddin Ahmad, managing direc-

Last October, Malaysia Airlines became the first Seats on the B747-200 are



A tamous design pulls in the pa

carrier in the region to fly to booked up weeks in ad-South Africa, with a weekly vance. Bold moves someservice to Johanneshurg. times pay off.

# ANKING REGAINING VESTOR TRUST

mers invested \$4 billion in stock market in 1994.

by a foreign-exscandal and the stock took a major plunge, sia's banking and fiindustry seems to be back on track, ready e its position as one 's brightest perform-

Negara, the central on the road to recovnew governor, Ahlohammad Lon, has d to make whatever. are necessary to enat the institution rehe confidence of the ian public and the inmal banking commu-

stry experts believe . Ahmad's top priorild be returning 3ank to its fundamental l'être – managin; the s economic growth suring monetary sta-

Negara's problens om recent attemptsto xtra mooey for he an treasury by playinternational foreignge market. Expers at the height of these s, the central bank umitted almost \$2 - practically the

ra tumultuous year in ban on the sale of short- and the central bank was long-term money instrulong-term money instruments for foreigners and the imposition of negative interest rates oo ringgit accounts held by foreigners at Malaysian commercial

Mr. Ahmad has said that three recent increases in the Bank Negara's statutory reserve requirements should also send a "strong signal" to the financial market oo how serious the central bank is about controlling infla-

Stock market success Malaysia's stock market is highly active. Feeled hy the government's aggressive privatization duve, there were 44 initial public offerings last year, which made the Kuala Lumpur Stock Ex-change (KLSE) one of the world's top 10 performers.

The KLSE actieved a oumber of records in 1993, including daily tading of 500 million shares, market capitalization of \$150 hillion, daily trading artivity of 1.039 billioo units (april 22) and a daily value of 31.6 billion (December 22) - higher thao the KLSE's entire turnover for 1986.

The KLSE's performance s entire reserves - to has been rather laclluster ive currency deals. this year, however with



ng helps to attract public savi

egara losses in forhange dealings to-72 hillion in 1992 8 billion last year. e of the embarrassthe \$6 billion loss, Prime Minister and Minister Anwar points out, the cenis still a strong inwith assets at the 993 exceeding \$40 le is also bullish on rall health of the

economic growth he reasons the bankor is so healthy is a's surging economh - averaging more ercent per year over seveo years. The sled to an estimated nt to 100 percent inthe wealth of mid--upper-income ians, much of the ending up in banks. conomic boom has ed constant inflation temming from arbice increases and exidity. The consumer dex showed a 4.5

on anxiety has been a result of Bank Neuccess in lowering rates, which has had effect of mopping ess liquidity and g the inflow of fornds. Among other aken to dam the inforeign funds were a

hike in the first quar-

is year, and econoredict that ioflation

hit 4.2 percent in

manydealers showing decided aution. Most analysts view his as a temporary phenorenon, pointing to a numbe of factors that shouldkeep the bourse buoyantor years. These include Miaysia's vast natural resoures, stable government anceconomic growth.

The Control of the

The second of th

Given he strength of the underlyig economy, the carnings of Malaysia's top companie are also on an upward trnd. Forecasts gleaned from 17 brokerage houses antpublished in the Malaysian inancial Survey put the grown of listed cornpanies at 5.7 percent this year and I's percen next year, with rice-earning ratios of 24.1 iroes for 994.

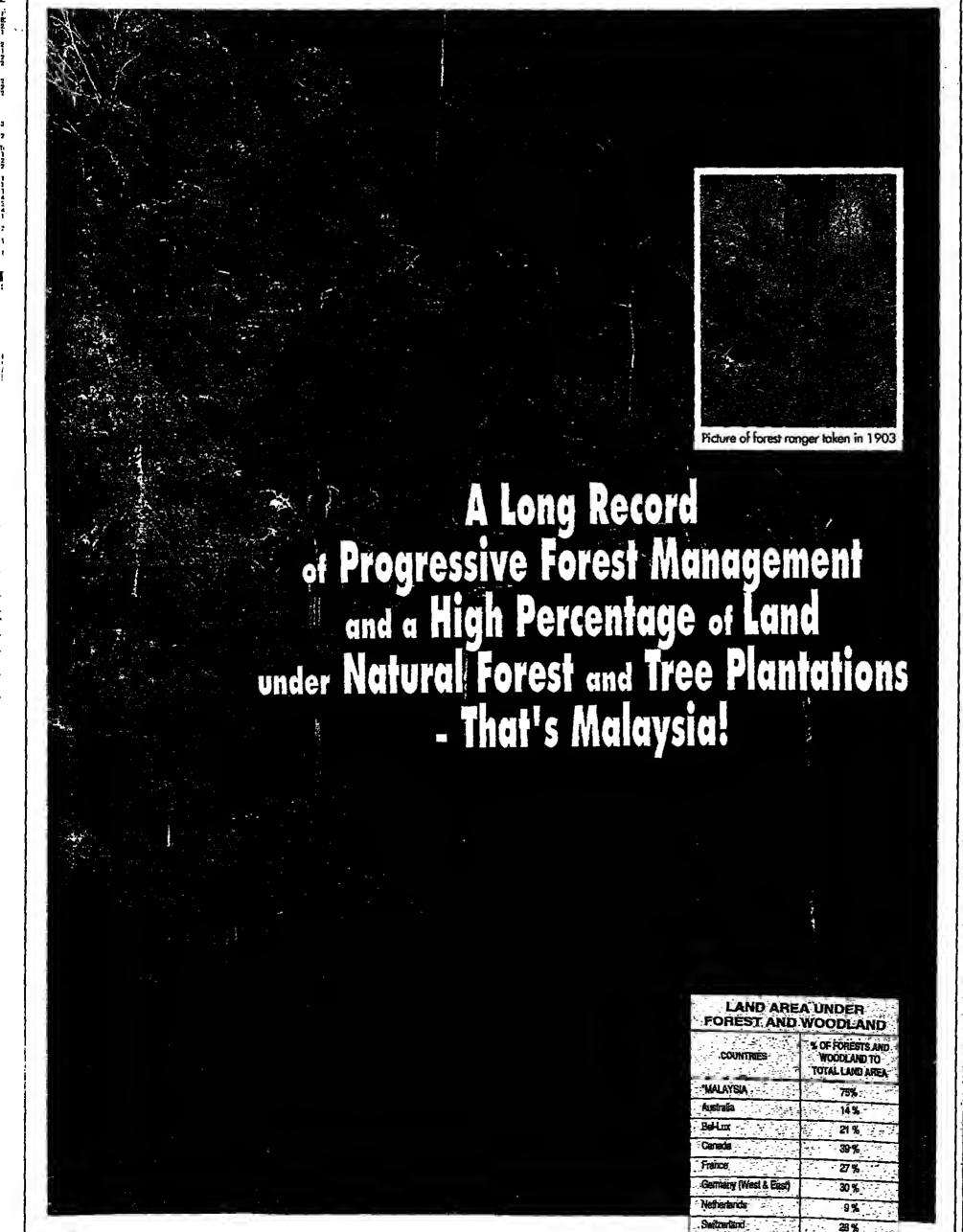
Insurance rtes Thanks to thee strong fundamentals, andysts saythat the bourse is indergoing a period of cosolidation at current levels and will son begin another bward cure.

There are sins that fireign investors re regaining interest in the LSE - fc eigo equity fuds poured more than \$4 bilion into the Malaysian stockmarket las

Bank Negara iscontinuing its efforts to improve the credibility of theinsurance industry, which i has been supervising sine 1988, Malaysian iosures must now obtain approal from the central bank bfore eotering into negotiatins to divest paid-up caital or change company owership. Juli Clerk

# BEST TRAIN RIDE

fiedged offspring of the famed Orient Expres in e, the Eastern & Oriental Express is the first luny Southeast Asia. It offers a splendid way to see the sian countryside. The train makes e weekly roud tween Singapore and Bangkok, with whistle sixs eral Malaysian cities, including Kuala Lumpur as g. Cabins are draped in Oriental silk and other fa ted out with private bathrooms (with shower), wr ples and air-conditioning. The dining car menu is an excellent blend of Asian and European cuising as special treats like champagne, smoked salmo





THE MALAYSIAN TIMBER INDUSTRY DEVELOPMENT COUNCIL 9th Floor, Bangunan Arab Malaysian, Jalan Raja Chulan. 50200 Kuaja Lumpur, Malaysia. Tel: 603-2323999 Fax: 603-2386376

United Kingdom

Latest estimate

10%

31 %

Source: FAO Production Yearbook, 1993

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هكذا من الأصل

# TELECOM EXPANSION: PRIVATE COMPANIES SET THE PACE

The use of satellites will provide Malaysian televieners with many extra channels to zap through.

How things change, cellular networks (and vill of a good thing? Perhaps. Telecommunications in Malaysia used to be as simple to understand as a pay phone: one governmentowned company holding a monopoly on telecom services and supervised by a government ministry.

No satellites. No fiber optics. No cable TV. No maneuverings toward multimedia alliances. Then came the great privatization push in

Now the country has three works, PCNs. Too mch

soon have four). Two com-panies, one if them the privatized forher monopuly, have licents to provice a full range f telecoms :ervices. For outfits have plans to la the fiber-onic cables needed to build what in techno alk are called in-

formation superhighways. Two fins have approals to offer te ultimate in yberspace dvances - persinal comjunications Tet-

# BEST GOLF COURSE

There is a multitude of courses o choose from i Malaysia, given the fact that the currity has gone go crazy in the last few years. The mol beautiful course also the oldest, the 18-hole Carrier in the last few years. Course at Tanah Rata in Pahan State. The cours opened in 1935, when this mountain resort was a have for British rubber barons fleeing th heat and humidity their plantations. The Japanese Invertal Army dug up the greens and used them as vegable gardens durin

of energy, telecommunications and posts, hinted in July that Malaysia had more than enough telecom service providers. "Applications for services and networks that are currently available will

not be issued licenses," he

declared. Not that Malaysia has taken privatization too far. The World Bank, in its latest World Development Report, praises Malaysia for not waiting to get all the rules and regulations in place before privatizing.

Companies have shown that they will invest even wheo the regulatory framework is still evolving, as long as they have licenses to get on with the job. As the World Bank puts it: "Statutory regulatory efforts have lagged, and discipline on operations is imposed through contractual agreements."

The scramble for licenses is just about over. The difficult part is making sure that

of a good thing? Perhaps. players cooperate as well as Seri Samy Vellu, minister compete. "They should work logether and not waste the country's resources to set up their own infrastructure, 'says Mr. Samy.

Protective shield

When Singapore privatized its telecom authority late last year, it shielded the island nation's biggest company from outright competition. "Singapore Telecom is a virtual monopoly, although its licenses are renewable every 15 years," says Long Shih Rome, an analyst with Kuala Lumpur-based Mohaiyani

Securities. When Telekom Malaysia went to the market, it did so without so stout a shield and had to do immediate battle with pretenders to the crown. In Malaysia, a public monopoly has not been transferred to the private sector. Through the privatization of Telekom, the telecom sector was thrown open

to all comers. Malaysia will be launching its first relecommunications satellite toward the end of next year. Binariang, 2 private company controlled by Malaysian financier Ananda Krishnan, will be

picking up the tab. So it will be Binariang, rather than Telekom, that will give Malaysia the satellite-TV capability that Thailand and Indonesia already enjoy. With the exception of Singapore. Malaysia is current-

ly the only country in the region that outlaws satellite dishes, prevening its people from watching satellite TV. Binariang will only beam programming approved by the government. Neverthe-less, it will provide Malaysia's televiewers with lots of extra channels to zap through; now they have a choice of only three, two of them government-owned.

Binariang's satellite will come with powerful Kuband transponders, not the C-band versions used by most satellite operators in the region. Malaysians will

only be allowed to use Kuband dishes, which cannot receive C-band transmis-

When Binariang bounced onto the scene earlier this year, analysts were surprised that its licenses matched those of Telekom. In direct competition with the former monopoly, it will offer both wired and cellular services. It will be the first in Malaysia with a fully digital cellular network following the Global System for Mobile (GSM) communications

Extensive ambition

Binariang, which is aiming for a listing in the next five years, will take on three companies in the cellular network market: Telekom, which was first with a mobile phone capability; Celcom, since 1989 the market leader; and Mobikom, a consortium that earlier this year began offering a combined analogue-digital service following the popular Ad-vanced Mobile Phone System (AMPS) format.

Binariang and Mobicom will be hard-pressed to dislodge Celcom, which has 350,000 subscribers. It is largely thanks to Celcom, a company controlled by former merchant banker Datuk Tajudin Ramli, that mobile phone penetration in Malaysia matches that in France and is more than twice the level of neighboring Thailand.

A Binariang statement shows the extent of its ambition: "Malaysia will be among a select group of fully industrialized countries offering its public a fully integrated alternative to the traditional government-con-trolled services."

Binariang intends to become Malaysia's second network. Binariang has a license to lay fiber-optic cables, but so have Telekom, Celcom and a fourth player

Rising above Kuala Lumpur, a broadcast tower contributes to the growth in cellular telecommunication.

in this exciting technology -

Time Telekom. Time is a unit of the massive Renong conglomerate controlled by 40-year-old Halim Saad. Though Telekom and Celcom may seal an alliance to share the cost of laying fiber optics, the frontrunner in this field is Time. Mr. Samy says so himself: "All telecommunications operators and service providers should use the fiber-optic network developed and operated by Time Telekom.

Time Telekom is at the top because its network fiber-optic cables, satellite earth stations and microwave relay stations should be up and running by the end of next year. S.A. the end of next year.

When you see Ye Olde Smoke House in Tanah Rata Cameron Highlands, the first thing you notice is that there is nothing remotely Asian about its setting - it is an unabashed slice of the English countryside. The Smoke House has all the usual British pub trappings: it is a blackand-white mock-Tudor dream that houses English antique furnishings, copies of Country Life magazine and a roaring fireplace. Take your pick of Guinness draft or high tea with scones and Devonshire cream.

# THE MALAYSIA SUMMIT

Government and business leaprs to work together (Malaysia Inc. at summit.

John-Wolf, the U.S. ambassador to Kuala Lumpur, likens the Malaysian leadership to a corporate jet - fast and flexible. The analogy is a good one: in Malaysia, senior civil servants and top ness executives meet wi business leaders have a similar business-like style. They Ministry. often travel together, and on Prime Minister Mahathir bin Mohamad's frequent trips abroad, business executives often outnumber the civi

It is all part of Malays Inc: the notion that gover ment and business shop work together for the co mon good, not pull in opsite directions.

To make sure civil st vants and businesspecie the auspices of the Intern

are the same vision, guardent departments he gular meetings with the lients. For example, preparation for the annu budget, bankers and bu. experts from the Finan

Their wish-list is co veyed to the finance min ter, and their recommend tions are sometimes inco porated into the final budg

Fast-paced growth The 1994 Malaysia Sumr Meeting, to be held Nov. 2 22 at the Shangri-La hotel will bring together, und

tional Herald Tribune and the Institute of Strategic and International Studies, a triumvirate of government leaders, corporate chieftains and prominent academics. The issues on the agenda: investment, trade, the state of the Malaysian economy and how the country plans to sustain its fast growth.

Petronas, Standard Chariered Bank, TRI and YTL are the Summit Sponsors. The Corporate Sponsors are ABB, Berjaya, DRB, the Malaysian Timber Industry Development Council, the Malaysian Palm Oil Promo-Kuala Lumpur, is anoth tion Council and Occidental reflection of Malaysia Inc. Petroleum. Proton is the official car for the Summit.



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and mit successful international oil companies are busy explorif for hydrocarbon in Malaysia.

PETRGAS, as Malaysia's national oil corporation, has to date signefmore than 30 production-sharing contracts with a good

days when Malaysia was known as the Golden mix of international oil companies. Those who have been

search continues. Some of the world's largest [ur plus points, we've been told, are our professionalism and our very positive attitude towards foreign investment s well as our country's political stability and good



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# PRIVATIZATION LEADS TO NEW BENEFITS

Infrastructure projects can mean profits for the developers and increased business for everyone.

of energy, water, transport and communications, "represents, if not the engine, then the wheels, of economic activity," according to a World Bank report. In Malaysia, where infrastructure projects are usually handed to private companies rather than carried out by the government, the provision of energy, water, transport and communications is both a business in itself and a means of promoting business activity.

Six years ago, for example, the government awarded the Renong Group a 30year concession to finance. build, operate and maintain a 900-kilometer highway running the length of peninsular Malaysia. It is said to be the largest single roadbuilding project in the world. The North-South Expressway, running from the Thai border through Malaysia to Singapore, will be completed some time this year. Renong is hoping to be finished 14 months ahead of schedule and within its budget of 6 billion ringgit (\$2.4 billion).

Traffic on completed sections of the highway is onethird higher than initial projections. By 1998, Renong hopes to be earning more than I billion ringgit a year in tolls and other revenues. This is so good a business that Renong reckons many investors, large and small, would jump at the chance to by the city.

Infrastructure, in the form have a stake in it, and Renong plans to take its vehicle for implementing the project, known as PLUS, to

market. "PLUS will have a fiveyear profit record by the end of 1994, and it is our intention to seek a listing after that," says Amirullah Mayudin, the managing director of PLUS.

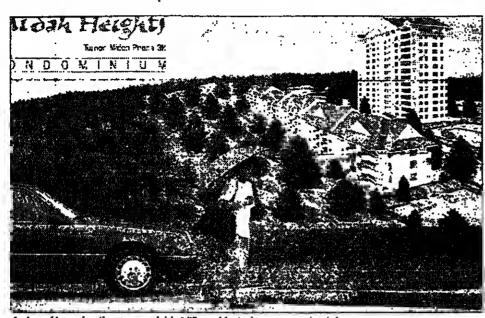
On the whole, the new six- the proposed second road

between Penang and Kuala trucks," says Bryan Jamison, the general manager of the Malaysian operation of DHL Worldwide Express. Using trucks makes consignments cheaper, to every-

one's benefit. It is the same story with

"We used to fly our stuff project would not be bankable, so the company decid-Lumpur, but the new high- ed to make the bridge just way means we can use part of a much larger development. A huge new township is planned, together with new roads leading to the bridge.

Last March, Indah Konsortium began taking over the state's 4,000 kilometers of sewers and 1,900 treatment plants. Indah is a joint



A sign of booming times: a roadside billboard featuring new condominiums.

lane highway has been a link with Singapore, a privaboon for business, except for the shopkeepers of Taiping, a small peninsular town and once a handy stop for motorists. Motorists now whiz

To cost around 1.6 billion ringgit, the bridge will complement the existing cause-way. The franchise for building the 2.5-kilometer bridge has gone to a unit of the Renong Group, UEM, If the government were undertaking the project, the Trea-The monarchy is alive and well in Malaysia, with a kingsury would simply provide ship that rotates between the sultans of the various the capital. With the private states. Each has a sumptuous palace, but the best is the Istana Besar in Johor Bahru. Built by Sultan Abu Bakar in 1866, the palace is a flamboyant blend of European and Malaysian styles, an Oriental version of California's opusecior, money has to be borrowed, and borrowing costs affect the feasibility of a project, especially as the govlent Hearst Castle, with a bizarre range of fumishings that ernment has set a low toll

businesses.

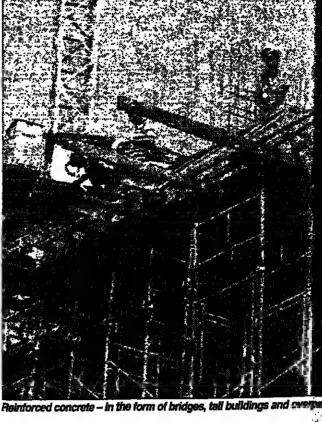
charge for the bridge.

venture between executives of the Berjaya Group and tized infrastructure project that is spinning off new Britain's North West Water. Its franchise for operating and maintaining the network lasts for 28 years, after which the government has to decide whether to continue with Indah or open the busi-

> Soft loan for repairs Indah estimates that it will need to spend \$2.2 billion to

ness to others.

bring the rickety network up to scratch. As something of a consolation prize. Indah was given a soft loan of \$180 million. The government reckons that \$3.6 billion needs to be spent to UEM was worried that the modernize the system and



expand it to cover the whole

Less than half of urban households in Malaysia are now connected to a ceotral sewerage system. Indah intends to raise that to 100 percent. The government estimates that 16 percent of rural bouseholds discharge sewage directly into streams or rivers. Indah will seek to persuade all householders to dispose of their sewage safe-"We are convinced we can make a reasonable return over the concession pe-

dah's managing director.
As with all of Malaysia's other privatizations, staff affected received the option to transfer to the new franchise holder. No one was dis-missed or bad to take a pay cut, in accordance with gov-

riod," says David Chew, In-

emment rules. There was no stampede to take over the sewerage operation, but there was one when the government started handing out licenses to

Power Producer, or IPP Within a matter of months, five Malaysian companies were picked to build power stations.

Malaysia reckons it will. need a capacity of 25,000 megawatts by the year 2020, up from 6,155 megawatts now. The bulk of that will come from IPPs. "Malaysia will have more generating. capacity from IPPs than any other country in the world." says Robert McWhinney, director of regulated industries at Arthur Andersen & Co., which advised Kuala Lumpur on its IPP program.

Comrades, not rivals

The IPPs will sell their power to Tenaga Nasional, formerly a government depart-ment and now a privatized electricity company. Tenaga may be asked to allow the private sector to get involved in transmission and distribution as well as generation.

Tenaga views the IPPs as become an Independent comrades rather than rivals.

is transforming the kylines of Malaysia's cities. Sri Ani Arope, the xecchairman of Tenga. We would like torre-

re every party invoked get comfortable returns the power generation lalaysia hopes to become biggest power generals he region. It has a god bly of natural gas for ful

will have five exper-ed power producers onc IPP projects are up and

running. Finding finance for private power generation does not seem to be a proba win-win situaion

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'The Malaysian financing community has the ap-petite," says Astaman Abdul Aziz, managing director of Sikap, part of mini-conglomerate Malaysian Resources Corp. Berhad. which was the second company to receive an IPP license (YTL Corp. was the

# BEST RESORT

oman Island in Pahang tate is where much of the ovie "South Pacific" was filled in the 1950s. Troman is ill a pristine tropical paradis island, smothered in virgin ngle and fringed with white and beaches and coconut alms. Diving and snorkelingare especially good. The hree-hour hike across the midle of the island to Juara leach is recommended. Admimodations range from ne modern Berjaya Tioman Bach Resort, with its own oif course and tennis courts, o modest beach bungaws. Get there by high-speederry from Mersing or di-ect flights or ferry from Singapre. J.Y.

Berjaya is a Malaysian-based con-glomerate with assets totalling over US\$2.4 billion, turnover of US\$960 million, and a staff strength of 13,000.

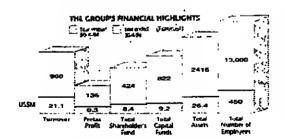
Includes tiger heads, golden thrones and a table and

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Malaysia.

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 Singer Malaysia: wide range of household products under worldrenowned Singer brand.

Uniza Malaysia: body care, household cleansing & detergent products.

 Cosway Maiaysia: direct-selling of cosmetics, health supplements and fashion accessories

 HVM: Exclusive licensee to distribute Warner Bros, Walt Disney, Sesame Street and Columbia Tristar home video products.

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LEISURE

 Over 20 hotels, resorts, goir and recreation clubs in Malaysia and other regions.

Provides travel & tour services, air and sea transportation and leisure cruises.

GAMING

 Vacation time-sharing packages. Mirage Universal De Misiones SA: First pnvately-owned casino to operate in Puerto De Iguazu, Argentina.

Construction and operation of Kishkinta Theme Park, Madras, India.

Berjaya Mount Royal Beach Hotel, Sr.

Lanka. • Berjaya Le Mome Beach Resort & Casino,

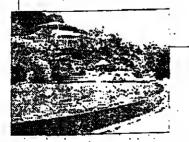
Berjaya Hotel, Fiji.

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OTHER INTERNATIONAL VENTURES China:

-Infrastructural, property & real-estate development • USA:

-International Lottery & Totalizator Systems, a NASDAQ-quoted company, manufacturing compu-terised ticketing systems and lottery management. -Roasters Corp., franchiser of Kenny Rogers Roasters Restaurants.

-Satellite Technology Management, Inc., a NASDAOquoted company, specialising in the desion, manufacture and marketing of satellite and radio communications products.

-Roadhouse Grill, Inc., operator and tranchiser of Readhouse Grill service restaurants. Sciomon Islands

-Logging rights to over 600,000 hectares of forest concessions. -Development of an integrated timber processing complex.

 Hong Kong: -Berjaya Holdings (HK) Ltd, a property investment company quoted on the Hong Kong Stock Exchange.

-Exclusive rights for Kenny Rogers Roasters Restaurant, an American fastfood chain.



INDUSTRIAL & INFRASTRUCTURE DEVELOPMENT

lookom: loint venture with Hyundai Motor Co. (Korea) to manulacture fight commercial

 Indah Water Konsortium: 28 years concession rights to upgrade and operate a nation-wide sewerage treatment system.

 Timber Division: Iimber concessions and manufacture of top quality Iimber products

TopGroup Holdings: manufactures and distributes commercial and home

air-conditioning systems. LeRun Group: manufactures bicycles for Malaysian and export markets.

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FROM THE **GROUP CHIEF** EXECUTIVE OFFICER



In recent years, Malaysia hasseen an unprecedented growth resulting from many factors including sound management by our government, the country's good workithics, a readily trainable workforce and strong vestors' confidence Berjaya has also responded to and briefited

from this conducive business climate rough expansion, acquisitions and new start ups Our commitment to building experts and

quality through training and embracing Fhnology, has given us a strong foundation to recond to new opportunities, not just in Malays but overseas too.

We will continue to develop our core usinesses and respond to our government's ans and visions for Malaysia.

As we embark on another important pha of growth, we will continue to pursue busi-ss alliances through joint ventures and partnershs. I believe we are good business partners, so if  $_{\rm 40}$ have the desire to expand into Malaysia or hie international ventures, do give us an opportuny to work with you.

Yours sincerely,



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# GOING GREEN: ECOOURISM MAKES A HIT

Orangutans, turiles, bass, elephants and otters are  $o_{ng}$  the many natural attractions of the notional parks.

Adventure-travel enthusi- empty. There are hundry asts and nature lovers from around the globe will de-scend on Sarawak in October for a grueling competi-tion called the Raid Gauloises, which includes jungle trekking, whitewater rafting, cave exploration and moun-

This is the first time the competition will be staged in Southeast Asia, but Raid organizer Gerard Fusil says of Malaysia: "It is undoubtedly the ideal adventure land, probably one of the world's most beautiful

Malaysia bas carved a niche for itself in adventure travel and "green" tourism over the last few years, with visitors flocking to experience its diverse natural landscapes and tropical wildlife populations.

Of the various reasons to visit Malaysia, nature is one of the most compelling. The country has some of the

of offshore islands - fr tiny specks of sand in South China Sea to lab bistoric enclaves la

And Malaysia offer, wide range of places to st from Dayak longhouses simple beach bungalows. jungle lodges and glitzy

Rain forest riches

Despite reports to the co trary, Malaysia has retain much of its primary rain i. est, protected within the c. fines of a large national p system. In these parks, v. tors can descend into world's biggest cave syst, or scale the bighest mou tain in Southeast Asia. Th can rub elbows with orat utans in their native haby or watch giant sea turtles . their eggs on the beach

night.
The oldest and most mous national park is Tan the Malay Peninsula. There guano. The big chamber is something for everyone in this huge game reserve, one of the best places to view

wildlife in Asia.
A number of jungle walks loop out from the park headquarters at Kuala Tahan. where there is a luxury jungle lodge, youth hostel and campsite. The trails are wellmarked and easy to negoti-ate. Those with more time

and stamina can trek to Gunung Tahan, the highest peak in peninsular Malaysia, through 6,000-year-old virgin forest, a walk that takes about eight days. The variety of wildlife is astounding: tigers, elephants, rhinos, gibbons, leaf monkeys, wild pigs, deer, otters, flying fox-es and myriad tropical birds.

For those who like to get down and dirty, Taman Ne-gara also offers cave adventures in places like Gua Telinga, which can only be entered on hands and knees. Wearing white clothing is

holds many surprises - thousands of shricking bats and a white albino snake that preys on the winged mam-

Hard-core cavers head for Sarawak, where some of the world's largest and longest underground chambers are found. Niah Cave is famous for its swallows' nests and prchistoric archaeological finds.

The most awesome caverns are in Gunung Mulu National Park, which could figure in a Guinness Book of Underground Records. Sarawak Chamber is the world's largest single cave, large enough to hold 40 jumbo jets. Clearwater Cave is the longest cave system in Southeast Asia, with nearly 60 kilometers (40 miles) of passages. Deer Cave is thought to have the world's largest cave passage, more than 100 meters wide and

120 meters high.



each night.

Welcome to adventure: Galloping Bajan horsemen make a splash in Sabah.

# finest beaches in Asia, and Negara, a massive jungle not advisable: the floor is You can also trek the other most of them are virtually at the geographic heart covered in lichen and bat direction – up instead of PIPE DREAMS MAY COME TRUE

State-owned oil company demonstrates an ability to 1 as effectively as a private concern.

Petronas, Malaysia's na- network. Just like a prive Petronas's failure earlier this and so should the company tional oil company, is ambi- company, Petronas is levi year to beat Saudi Arabia's tious. In a recent deal in Australia, Petronas partnered Canada's Novacorp to obtain a 24 percent stake in the 1,300-kilometer pipeline that brings gas to Sydney from the Cooper Basin in South Australia. The stake will cost cash-rich Petronas around 130 million Australian dollars (\$95.7 million). It will also give the Malaysians a chance to establish a track record in Aushow into a big share of the servants, Petronas is remark-tralia, where other big proposed 8,000-kilomet ably good with money. For pipeline projects are coming trans-ASEAN gas pipeling tune, the leading business to market soon.

This will be Petronas's second partnership with No-

peninsula to the major g million. fields in the north.

kilometers of pipeline unc management. It hopes: Leader in profitability

aging its experience at bot to break into mark, abroad. In Malaysia, it mages a 770-kilomet leum products retailer in the pipeline built to link ct bilippines. Petronas bid tomers in the south of t S421 million, Aramco \$502

"We just weren't prepared Within the next two yea to pay over the odds," says a Petronas will have 1,31 top Petronas executive.

parlay its pipeline kno For a company run by civil a project that would link, magazine in the United buyers and sellers in Indor States, has ranked Petronas sia, Malaysia, the Phili-first among major oil refinvacorp; two years ago the two won a \$33-million contract to privatize part of Argentina's gas distribution

stat, Malaysia, the Philip and Stat and Brunei.

The Australian de generatage of sales. Petronas is the only local company to make the Fortune 500 list of the world's top industrial

> are very liquid has enabled us to raise additional funds for investment at much cheaper cost. Again. Petronas is thinking like a private company.

> But Petronas is not likely to become one any time soon. Kuala Lumpur's view is that Malaysia's oil and gas fields belong to the people -

that harvests them. Petronas subsidiaries will go to market - its chain of gas stations was listed earlier this year. and its gas distribution company will probably be listed next year - but Petronas will stay in government hands.

As a national enterprise, Petronas is charged with ensuring that Malaysia has enough oil and gas to fuel its speeding economy. Demand is increasing at 10 percent a

Fulfilling its mission as the national energy provider - rather than meeting its appetite for business deals - is what propels Petronas into foreign oil and gas fields. Petronas, through its

wholly owned subsidiary Carigali Overseas, is prospecting for new hydrocarbon treasure in Burma, Vietnam, China, Indonesia, Thailand and Syria. It has jan and other Central Asian

But Carigali prefers to search for new fields nearer home. Mr. Azizan says that nearer means closer contacts. If we find fields that can be developed, then we can capitalize on the resources that are available at home.

down - by scaling Mount want to soak in the dark. The Kinabalu in Sabah, with an altitude of 4,101 meters (13, 455 feet).

The Kadazan tribe considspirits live (the name means "Revered Place of the Dead" in the Kadazan languages. The ascent of Mount Kinabalu takes two days, with an overnight stop in cozy huts near the summit. Guides are obligatory and can be hired at the park headquarters. No special climbing equipment is required. Those who want an even stiffer challenge can try the annual Kinabalu Run. a sprint to the summit that is usually won by Gurkha troops from Nepal.

Thermally beated pools Rest your weary bones after climbing Mt. Kinabalu by diving into the hot springs at Poring in the southeast portion of the same national park. The spring was lirst developed by homesick Japanese troops during World War II. Thermally heated water rises directly from the ground, piped into small pools where you can relax with your Walkman and a cold beer. There are overnight huts for those who

rafflesia - the world's largest flower - blooms in

the nearry jungle.
Sabah is also ideal for ers it a sacred place where close encounters of the unimul kind. Sepilok Foresi Reserve near Sandakan is probably the best place in the world to see orangulans in the wild, in a hogo jungle tract that has been a rehabilitation center for the great apes since 1954. Orangutan orphans and pets are prought here to gradually introduce them back into the wild. The young ones learn survival skills from human rangers, who teach them tree climbing, vine swinging and other vital jungle arts.

An hour's speedboat ride from Sandakan is the isolated Turtle Islands National Park, three desert islands set in the aquamarine waters of the Sulu Sea. Selingan, the largest island, has all the elements of a tropical paradise - ecconut palms, sandy

beaches, a protective coral reef, sources of fresh water and modest beach bungalows. Tourists wishing to visit the Turtle Islands must make prior arrangements with the national parks board office in Sandakan

(P.O. Box 768) and must marine life is abundani. For a more relaxing ecobring their own provisions. The only way to get there is

holiday, there are the old to charter a boat on the San-British hill stations of penindakan waterfront, Not many sular Malaysia. The Cameron Highlands are the people make the journey. which is one reason that most famous and also the hundreds of green and most civilized, with numerous hotels, an 18-hole golf hawksbill turiles continue to course and even an ancient lay their eggs on the beach British pub called Ye Olde Around the eastern side of Smoke House. Subah is a highly unusual is-land called Pulau Sipadan.

But Fraser's Hill is probably the best hill station from The island is generally considered to offer one of the a nature lover's point of view, a perfect escape from the hustle and bustle of the world's great diving experi-ences. Sipadan is a huge modem world. Don't expect limestone mushroom that anything fancy - nothing rises 600 meters (1,800 feet) more than jungle walks, from the seabed. There are horseback riding or a putt around the nine-hole golf links. numerous underwater caves and cliffs to explore, and links.

Choosing the best beach in Malaysia is a tall order because there are so many nice ones in the country. Still, most of them have their faults: too narrow, too crowded, too rocky. But north of Kuantan in Pahang Slate is an almost perfect strand: the long and solitary Cherating Beach. Almost 50 meters wide in places, il has powdery white sand, a backdrop of swaying casuarina Irees and a sleady breeze. Cherating is rated as one of the 10 best places in the world for windsurfing.

# BEST ANTIQUE SHOPS Companies, ranking 237th. Says Azizan Zainul Abidin, president of Petronas: The fact that we

the century Peranakan table with a wooden base and of Peranakan antique furniture.

# Fancy an authentic gramophone? Or maybe a turn-of

marble top? Perhaps a few coins scavenged from wrecks off the coast of Surnatra? Then old Jonkers Street (Jalar Hang Jebat) in Malacca is the place for you. There are dozens of antique shops with merchandise ranging from pure junk to 300-year-old museum pieces. One of the best selections is at Fatimah Antik Stor at No. 46, where the upstairs rooms have been converted into a showcase

# THE 1994 MALAYSIA **SUMMIT MEETING**

Kualimpur - November 21-22 1994

A MAJOR SUMNI ON TRADE AND INVESTMENT OPPO:TUNITIES IN MALAYSIA

The Summit Meeting and define the state of the Malaysian economy and highlight opportunites in foreign cooperation. The speakers include lime Minister Dr. Mahathir, members

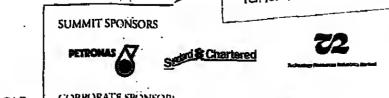
of his cabinet and prominent figures from both the Malayslan private sector and the international baness community. The Summit format off spresent and potential investors

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LONDON - Volatile financial markets cut second-quarter carnings at the European Bank for Reconstruction & Development nearly in half, compared with the previous quarter, data published Tuesday showed.

EBRD, which was established to help the countries of Eastern Europe and the former Soviet Union in the transition from central planning to market economies, said operating profit before provisions for bad debt fell to 1.5 million Europe an Currency Units (\$2 million) from 2.9 million Ecus in the first quarter.

Banks worldwide struggled to cope with sharp swings in world financial markets in the second quarter of the year, and EBRD

#### Abusuisse Net **Doubles in Half**

ZURICH - Alusuisse-Lonza Group said net prof-it in the first half of 1994 almost doubled, to 95 million Swiss francs (\$71.4

million), from 49 million. Theodor Tschopp, chief executive, said improvement resulted from strategic reorientation, cost-cutting and the inclusion of the Canadian packaging unit Lawson Mardon.

Alusuisse said it expected net profit in 1994 to double from 83 million francs.

Continued from Page 9

that of Nippon Telegraph &

Telephone Corp. or Japan Air-lines. With their positions pro-

tected by the government, all developed into huge, inefficient ofganizations with close gov-ernment ties. But whereas NTT

and JAL were privatized in the

mid-1980s and have begun to

restructure, NHK, remains a

public entity, poorly structured

to deal with changing technol-ogies and unbridled competi-

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was not immune to the proble

The bank had a loss on financh disbursement for a loan or operations of 5.6 million Equi share purchase must be accomparately a loss provision of a

operations of 5.6 million Ech share purchase must be accomthe second quarter, after a pranted by a loss provision of a
of 751,000 Ecus in the first ppecific size. "The more successod. The fall in trading profit all the bank is in getting dislowed a shift in investment out of the door, the
from bonds into stocks, cash righer the provisions," he said.
money-market instruments. Loans and advances, for exChris Holyoak, an EBImple, rose by nearly 100 milspokesman, said the trading for Ecus in the second quarter,
was "a reflection of very adve 515.3 million Ecus, and this
conditions in the markets." ise caused related loss proviThis caused first-half loops to rise to 3.6 million Ecus.
profit before provisions to second 2.6 million Ecus.

This caused first-half least to rise to 3.6 million Ecus profit before provisions to 5 to 4.48 million Ecus from 1 million Ecus a year earlier.

Profit after provisions a blow. Mr. Holyoak took a blow. Mr. Holyoak this was the result of increase general provisions against local took and equity investments from the second quarter, this was the result of increase from 416,000 Ecus in the first. EBRD reduced its fixed-income portfolio to 3.14 billion at the end of March.

# Karstadt Po Sales Rise **But Expects**)wer Profit

Bloomberg Business News and." In 1993, Karstadt had ESSEN, Germany — Ket profit of 226.8 million DM stadt AG said Tuesday its fin sales of 20.8 billion DM. half sales rose 28 percent, to 1 After the Hertie acquisition hall sales rose 20 percent, to Alter the hall sales at Ger-billion Deutsche marks (\$8 has stripped out, sales at Ger-lion), after its takeover of Henany's largest department Waren-& Kaufhaus GmbH, lore chain rose only 1 percent, it said earnings for the yearlysts said. The only division would trail those of 1993. at posted a significant gain

"These results are misle as the travel agency, which ing," said Michael Wand. Separately, Kaufhof Holding analyst at Berliner Handels-G, Germany's No. 2 retail Frankfurter Bank. The propain, said first-balf sales rose 9 lem with Karstadt and Hertiercent from a year earlier, to that Hertie is still deep in 1.27 billion DM.

# Sterling Sale Offers Golden Opportunity For Bayer Reunion

FRANKFURT -- Bayer AG might have the opportunity to regain the U.S. rights to the Bayer-brand aspirin business, which it lost in World War I, but it could cost the chemicals company up to \$500 million to buy the Sterling Winthrop Inc. unit, analysts said.

Eastman Kodak Co. said Monday it had agreed to sell its Sterling Winthrop Inc. unit to SmithKline Beecham PLC for \$2.93 billion in cash, scuppering a rival bid from Bayer for Sterling's worldwide over-the-counter business.

Bayer said it would contact SmithKline as soon as possible to see if parts of the Sterling over-the-counter business were for sale. Part of the Sterling sale to SmithKline Beecham includes the rights to the Bayer name in the United States and its Bayer cross trademark, which Sterling Winthrop has held since 1918. Aspirin was invented by Bayer AG. Bayer's chances of buying individual parts of the over-the-

counter business may be higher now, because Sterling Winthrop had always wanted to sell the business as an entire entity, said Peter Smith, an analyst at James Capel & Co. in London. But whether SmithKline would be willing to sell what is a

key part of the Sterling portfolio is still unclear.

Mr. Smith said since the acquisition would give SmithKline a large amount of debt to pay down it might be receptive to an

offer from Bayer. Gebhard Klingenstein, analyst at Barclays de Zoete Wedd. said it was obviously important to Bayer to get the Bayer name back. They've been trying to get this back for the past eight or nine years," he said.

Mr. Klingenstein, said a deal to buy the aspirin business would be worth several hundred million dollars.

Mr. Smith estimated the price would be between \$450 million and \$500 million, including the rights to the name. A London-based analyst who declined to be named said, SmithKline paid three times sales for the whole business, so presumably it would demand about this rate for the aspirin activities." Annual sales of the North American branded aspirin business are estimated at around \$150 million.

But Bayer may try to negotiate a deal to get back the rights to the Bayer name and trademark without the analgesics business, the London-based analyst said.

Bayer has achieved major growth in the United States under the Miles International Inc. name, be said. "So it hasn't burt it much," the analyst said.

work, the show Japan Business Today, goes off the air.
"Their goal was to eliminate

foreign editorial input into

NHK programs as quickly and decisively as possible," a mem-

Paradoxically, the changes come just as the Japanese par-

liament has revised the broad-

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ber of the foreign staff said.

cast law to allow NHK to sell its

programs directly overseas be-

ginning in April. In theory, that

would allow NHK to challenge competitors that are operating,

or planning, pan-Asian news services. These include the

BBC, which runs a 24-hour

Asian news service, parts of

which are translated into Japa-

nese for local viewers; CNN.

the Aostralia Broadcasting

Corp., Dow Jones & Co., and

NHK, however, is interpret-

ing the new law not so much as

a chance to expand its regional

presence as an obligation to re-

focus its international broad-

casting to the needs of 700,000 nationals who reside perma-

nently abroad and the 13 mil-lion who visit foreign countries

Mr. Soga said the main reason for scaling back Mr. Shima's in-

ternational agenda was that for-

eign partners were lukewarm to the GNN concept. That makes it

unviable because NHK cannot

afford to go it alone.

Bloomberg L.P.

each year.

#### workers. (AP, Bloomberg)

# Air France **Gets Wolf** From UAL

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Compiled by Our Staff From Dispatch PARIS - Air France anoouoced Tuesday that it had hired Stepben M. Wolf, the former chairman of United Air Lines Ioc. who organized the American carrier's employee buyout in July, to advise Chair man Christian Blanc.

Last week, Mr. Wolf joined Lazard Freres & Co. in the United States as a senior adviser. The French arm of Lazard is one of Air France's top advisers, but a spokesman for Air France said there was oo link between the two appointments.

Mr. Wolf will advise Mr. Blanc, who will head the new company that is being formed to hold Air France and Air Inter, which is oow a subsidiary of Air France.

The appointment was made as the state-owned carrier em-

The European Commission recently approved a request by the French government to give the state-owned carrier a rescue package of 20 hillion francs (\$3.7 billion). The commission said that Air France could oot transfer any of the funds to Air Inter.

Mr. Wolf is expected to lend a hand when Air France decides to turn over some of its capital to

#### Investor's Europe Frankfurt **CAC 40** FTSE 100 Index 2200 1 3200 1800 M A M J J A 1990 M A M J J A Prev. Exchange Chanc Close 424.60 -0.85 421.00 AEX Amsterdem +0.09 7,638.76 7,632.00 Brussels Stock index 2,193,19 +0.81 2,210.85 DAX Frankfurt +0.45 831.84 828.08 FAZ Frankfurt 1.948.46 1.934.43 HEX telsinki 2,552.20 -0.48 Financial Times 30 2,539.90 London -0.47 3,249.60 FTSE 100 London 312.80 +0.23 313.51 General Index Madrid -0.77 11095 MIBTEL Milan 2,075.27 -0.72 CAC 40 2.060.37 Paris -0.68 1,914.32 1,927.44 Affaersvæerlden Stockholm 463.11 -0.17 462.34 Stock Index Vienna -0.08938.10

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harks oo a reorganizatioo aimed at bringing it back to financial health. Air France went into 1994 with \$6.2 billioo extended a harmonial has oot posted a millioo Deutsche marks (\$33.1 million), in the first six mooths of millioo Deutsche marks (\$33.1 million), in the first six mooths of the six of the six

• Topdanmark A/S, Denmark's No. 3 insurer, blamed a swing to a six-month oet loss of 397 million kroner (\$63.5 million) from a 148 million kroner profit on major write-offs and loss provisions for

La Caixa savings institution of Spain bought a 1.5 percent stake

Sydkraft group registered a profit after financial items of 1.32 billion kronor (\$169.2 million) for the first half of 1994.

• FFT Corp., owner of the Sheraton hotel chain, made a public offering to acquire a 35 percent stake in the Italian luxury chain Ciga Hotel SpA. ITT aiready owns 35 percent. Knight-Ridder, Rewers, AP, Bloomberg, AFX

#### KINGDOM OF THE NETHERLANDS



# Announcement

On September 1, 1994, the Minister of Transport, Public Works and Water Management of the Netherlands will start a public call for tender for the purpose of selecting a licensee for the installation and operation of a second GSM network in the Netherlands. based on the Telecommunications Act, as amended by the Law on 16 June 1994.

The Minister Intends to grant two licences; one licence to Koninklijke PTT Nederland N.V. and one licence to a corporate body that will be selected through this tender procedure.

Those who wish to acquire the licence for the instalmust apply for a licence by submitting an application, that in any case includes a technical and commercial plan for the installation and operation of the proposed

Submission of the application.

The tender procedure is described in a tender document. The application must be submitted in accordance with the requirements concerning structure and composition, as described in the tender document, under the payment of Dfl 25,000. - . The closing date for the submission of the applica-

tion and the payment is 1 December 1994 at 2.00 P.M. local time. An applicant may submit only one application.

An application will only be taken into consideration

the tender document has been requested and Dfl 500.- has been received; an application has been received which complies

with the requirements according to the tender the application has been received not later than

1 December 1994, at 2.00 P.M. local time,

- a payment of Dfl 25,000.- has been received before 1 December 1994, at 2.00 P.M. local time. Request for a tender document.

A tender document will be sent only if a payment of Dfl 500,- has been received.

Written requests for the tender document have to be forwarded to:

The Minister of Transport, Public Works and Water Management Pels Rijcken & Draggleever Fortulin P.O. Box 11756 2502 AT The Hague The Netherlands Fax: + 31.70.347.74.94 or + 31.70.347.67.19

All payments should be remitted to the account of:

bank account number 22.58.72.285 Bank: F. van Lanschot bankiers N.V., The Hague, The Netherlands, in favour of Mr. P. van Dullemen,

Notary in The Hague. 4. Duration of the Licence.

The Licence is valid for a period of 15 years.

The Hague, 31 August 1994

On behalf of the Minister of Transport, Public Works and Water Management Director, Telecommunications and Post Depart-

A. de Ruiter

Ministry of Transport, Public Works and Water Management Telecommunications and Post Department

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Herald Tribune

IMAGE:For Japan's Public Broacter NHK, the Challenge Is to Rejuvenate Itself in Asia "Public broadcasting is detwork, a 24-hour service to the way out," said Keiji Shimbich ABC, BBC and NHK a former NHK chairman whould each supply 8 hours of quit under pressure in 199ally programming centering their parts of the world.

"The outlook for NHK is on their parts of the world.

The outlook for NHK is on their parts of the world.

The outlook for NHK is on their parts of the world. bright."

Aiming to shake up NHK's NHK's organizational obstlow-paced news style, which is cles are clearest in the networking on detail and short on retreat from the booming intenslysis, he took the bold move Aiming to shake up NHK's over as the main outlet for their national broadcasting arend hiring foreign journalists to Mr. Shima, acting on a wideroduce programming in Engfelt resentment that the globsh for broadcasts at home and media is dominated by Westerbroad. concerns; with Western biase Soon after Mr. Shima's detried to make NHK a playearture, though, Mr. Kawagu-His vision was the Global Nevhi proclaimed GNN commer-12 Month
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Tables include the nationwide prices up to
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Unlike its Western rivals, be said, NHK faces a formidable language barrier. Few people outside Japan speak Japanese and translating into English or other languages is a costly, la-borious process. Moreover, the legacy of Japan's wartime atrocities has made its oeighbors uneasy about an invasion of Japanese television. Sensitivity to its neighbors, though, has also put the credi-bility of NHK's news, and the viability of an international service, into questioo. Crities charge that the oetwork is soft on issues such as the Tiananmen incident. East Timor or anything else that would offend China, Indooesia or other oeighbors.

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# Frowth in Japan Brightens NEC's

ductsand reducing the value

company based its latest car

half. The previous forecast w

based on a dollar rate of 105 y

NEC produces many of

semiconductors overseas, whi

gives it some protection fro

NEC bas dominated Japan

exchange-rate movements.

personal computer market with a proprietary design, but in major departure it said le

week that it was considering some IBM-compatit

Analysts said the revision

seemed justified in view of a

rebound in demand for NEO

semiconductors and person

computers. "Demand for men ries is booming," said Day

Benda, an electronics analyst Barclays de Zoete Wedd Secu

ties (Japan) Ltd. "And on the

(Bloomberg, Reuters, A.

ter than they thought,"

computers in Japan.

for the full year, she said.

OKYO — NEC Corp. said maker, returned to profit Lessay it was revising its earnforecast upward for the jen the year before, which company attributed to po ent year because the econic recovery in Japan has sales and a strong yen. eased demand for personal The company said it expect favorable demand would cont nputers and semiconductors. ue in the second half of the c he electronics and technolrent year, but it warned that concern said it now expectchange rates remained group net profit for the year concern. The rapid appreciati ding March 31, 1995, to rise 70 billion yen (\$700 million), of the yen against the dollar h hurt Japanese exporters by percent more than its previcreasing the prices of their pr s forecast of 60 billion yen.

西田田田

profits brought back to Japan An NEC executive said t NEC, which bas more than ings forecast on the assumption the dollar would average 105 y in the first half of the curre year and 100 yen in the second that The previous forecast w percent of Japan's personalnputer market and is the

It raised its sales forecast to

76 trillion yen from 3.72 tril-

#### Boycott Hurts China Airlines

Bloomberg Business News TAIPEI - China Airlines. Taiwan's flag carrier, said net profit for the first half of 1994 plunged 77 percent from a year earlier. to 291.5 million Taiwan dollars (\$11 million).

The company said profit was hurt by a tourist boy-cott against mainland China this spring and by rising interest rates.

Sales for the first half rose to 21.3 billion dollars from 20.8 billion dollars.

China Airlines's earnings have been falling since 1991 as competition from other carriers has lowered profit

margins, analysts said. Separately, China Motor Corp., Taiwan's biggest truck maker, said net profit in its first half fell 7 percent, to 1,18 billion dollars. The company blamed the rising Japanese yen.

# Tobless: Hope in Japan Vith Data High, Analysts See Reversal

Compiled by Our Stuff From Dispatches

OKYO — Although Japan's unemploy-nt rate reached its highest level in seven rs during July, it will top out soon in the e of an improving economy, analysts said esday.

The unemployment rate reached 3 percent July from 2.9 percent in June, the Managent and Coordination Agency said. This tiched the second-worst postwar figure. e number increased 290,000 from a year lier to 1.9 million, the agency said

lowever, the MMS International econost Satoshi Shimamoto said the employment action will not worsen much because the nomy is improving.

It is certain that the economy is beading vards recovery, but the unemployment rate a lagging indicator and moves behind the ual economy," said the chief cabinet secre-

y. Kozo Igarashi. "For the time being ere conditions are expected to continue." Stabilizing the labor market is a vital issue, d the government will continue to take steps do so, Mr. Igarashi added. Analysts said it rmally takes six months to a year for the ects of economic improvements to show up the unemployment data and said the jobless is could possibly surpass its record high of percent reached in 1987.

The July jobless rate compared with 6.1 reent in the United States and 8.3 percent the former West Germany.

Toshiki Masui, a Tokai Bank economist, said the rate could climb as high as 3.3 percent, but added the tempo of the increase should be moderate. "The underlying trend in the jobless data is moving sideways or slightly higher." Mr. Masut said.

"It is uncertain whether the nation's unemployment rate is moving upwards or coming to a turning point," a government official said. "What I can say now is that the jobless rate has been hovering at a high level since late last year. We still need vigilance."

The Labor Ministry said in a separate report that the ratio of job offers to job seekers dropped to 0.62 in July, down 0.01 percentage point from June and the lowest since 1987. Labor Minister Manso Hamamoto said the

ratio of newly created jobs to new job seekers in the month of July rose to 1.09 from 1.06 in June, the second consecutive monthly increase. As the new job ratio is a leading index, the

rise indicates the employment situation is headed for a recovery, he said. Mr. Shimamoto said, bowever, that a recovery may not be so substantial in the manufacturing sector because of the yen. That situation has begun eroding competitiveness and is encouraging a shift of production offshore.

Unemployment among men was 3 percent in July, the highest since 1987 and up from 2.9 percent in June, while that for women also rose to 3 percent in July, up from 2.7 percent a month before. (Reuters, AFX)

# Japan to Aid Firm Tied To Pollution

Bloomberg Business News

TOKYO — Japan's government has started negotiations to bail out Chisso Corp., whose finances have been impaired by compensation payments to victims of mercury poisoning.

The government of Kumamoto, on the southern island of Kyushu, has already been buying Chisso's bonds to help provide the company with money to pay compensation. So far, the company has sold 71.1 billion yen (\$711 million) worth of bonds to the prefecture.

The Environmental Agency and the Finance Ministry are also involved. An official said the move is a government effort to belp patients while avoiding direct responsibility.

Minamata Disease, caused by the factory's waste water and named after the city, appeared in the 1950s. A company spokes-man said there have been 2,250 confirmed cases. The company pays up to 11 billion yen a year.

Largely as a result of the annual payments, the company reported a net loss of 10.8 billion yen for the last financial year.

#### Low Ore Prices Sap CRA Profit

MELBOURNE -- CRA Ltd., the giant Australian mining concern, reported

on Tuesday a 14 percent drop in first-half profit. CRA said net profit fell to 327.9 million Australian dollars (\$244 million) from 379.6 million a year earlier. The company said full-year profit in 1994 would fall short of the 806.7 million dollars earned in 1993 as a result of falling iron ore

and coal prices and a strong

Australian dollar.

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#### Very briefly:

China will let 10 state-run companies employing nearly 20,000 people in the industrialized province of Liaoning to go bankrupt. • Samsung Electronics Co. plans to set up a \$100 million semiconductor plant in Malaysia next year, the state-run Bernama news agency in Kuala Lumpur said.

• Japanese construction companies rejected an offer to settle a claim with the United States, Japanese officials said. Washington had sought 1.1 billion yen (\$11 million) in damages from 72 Japanese construction companies over alleged rigging of contracts for work on a U.S. naval base.

Beijing imposed a monopoly on purchasing and marketing of cotton this year to try to recover from last year's disastrous crop, as Deputy Prime Minister Li Langing said only state-controlled sup-

would report a one-time loss of 7 billion yen for liquidating two subsidiaries, Lion International Corp. in Tokyo and an American company called Lion Corp., by year-end.

year ending in March, citing the yea's appreciation and the stillweak Japanese economy. The company lowered its forecast for

# ank Bumiputra Profit Soars

Renters

The banking concern, which year, and Burniputra Merchant the Malaysian government has bankers Bhd., with pretax profit put up for sale, also said pretax of 39.4 million ringgit. iputra Malaysia Bhd. said day its net profit soared old in the year ended h 31 on successful recov-f bad loans and strong perances by its brokerage and hant-banking units. nk Bumiputra reported net

side, its expectations were on t low side, and they are doing b t of 450.1 million ringgit of 450.1 million ringgit million) for the year, pared with 80.6 million it the year before. That 193 result was itself a 90 ent improvement from the ious year. etax profit rose to 318.2 on ringgit from 50.7 milringgit. For personal computer bowever, analysts said the while NEC sales were p growth was not as strong as f other companies, such as Co paq Computer Corp. or Inte national Business Machin Corp.'s IBM Japan Ltd. unit

ringgit.

profit rose to 318.2 million ringgit from 50.7 million ringgit. Thirty-five percent of the net income of the bank came

from loan recovery," the com-pany said. "It's one of the core business activities of any bank. and with the belp of the good economy, we recovered more than a fair bit of the loans." The bank, Malaysia's second-

largest, said other major contrib-BBMB Securities Sda, which

Bank Bumiputra was set up by the Malaysian government mainly to provide loans for indigenous Malaysians, or Bumiputras, who are mostly ethnic Malays. The robust earnings should help the government's efforts to sell the bank. Malaysia had to rescue the bank twice in the 1980s.

The bank was rocked by a utors were its securities arm, scandal involving the failed had pretax profit of 60.2 million property companies in the early 1980s that caused a loss of 2.5 Hong Kong-based Carrian ringgit in the previous financial billion ringgit on bad loans.

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ply and marketing cooperatives had the right to market cotton. · Lion Cosp., Japan's largest toothpaste manufacturer, said it

• Kountsu America Corp., a subsidiary of Komatsu Ltd., said it would spend about \$38 million to buy the 19 percent of Komatsu Dresser Co., based in Illinois, still beld by Indresco Inc., based in

Texas, by the end of September. · Acer Inc. announced a \$4.6 million venture with Persetel Holdings, a computer maker in South Africa.

• Citizen Watch Co. lowered its sales and profit projections for the pretax profit to 6 billion yen from 10 billion yen and for sales to 205 billion yen from 215 billion yen. AP, Reuters, Bloomberg, AFF

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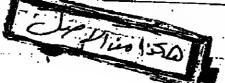
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# **SPORTS**

# **Hockey Dispute** Could Shut Down **Training Camps**

The Associated Press

NEW YORK - Labor probems are oot confined to baseball. The NHL is facing a threat that could shut down training

The Dallas Morning News quoted an unidentified source Tuesday as saying that commissioner Gary Bettman will order a leaguewide lockout beginning Monday.

There will he no hockey whatsoever without an agreement," the source told the newspaper. "[Management's] position is that it makes no sense to start, then stop and then start again."

"A strike or lockout is a distinct possibility," said Mike Gartner, president of the NHL Players Association., "I hope oeither one of them happens, hut they are possibilities when both sides can't come to an

The Toronto Maple Leafs forward thinks a salary cap is a hig enough issue to force hockty into a similar circumstance as baseball — a work stoppage.
The (baseball) players are hanging tough and it seems the owners are trying to work a salary cap that the players have

said for months that they don't want," Gartner said. "We're still talking about a salary cap, which we don't want to have anything to do with, either. There are a lot of other prob-lems in the game and problems

io the upcoming agreement that have to be ironed out."

Salaries are the main issue. Owners are seeking to tie salaries to team revenues. Players hope to have salaries set by the open market. The players' ultimate goal is free agency, something owners have rejected in the past.

This time, both sides hope to avoid the problems of two seasons ago when the players staged a 10-day strike, the first in league history.

"We're trying to go through all the different scenarios that can happen and we've been trying to set up some meetings to discuss what our next step is in gettiog to ao agreement," Gartner said. "No matter what happens, you still have to work out an agreement."

Looming large is a series of sanctions that Bettman threatened to impose Thursday, when the Winnipeg Jets are scheduled to become the first team to open training camp. Bettman has said if a new agreement is not worked out by then, he will eliminate meal allowances, force players to pay their way to training camp and reduce rosters, among other things.

"He has not rolled back a lot of things — he's rolled back everything," Gartner said.

Most teams are scheduled to open camp this weekend, with the Chicago Blackhawks the last to get started oo Sept. 7.

# Hope Dims for World Series

NEW YORK - The head of the federal mediation service has talked with both sides in the players' strike hut has oot scheduled another a bargaining session. And now, 20 days into the players' strike, even the management negotiator, Richard Ravitch, is saying there may oot be a World Series in October.

"I think the owners want to do everything humanly possible to save the postseason," he said Mooday, "but they also want to save baseball for the future, and that is a very, very high priority."
"So far as I know, there isn't anything going on," Donald Fehr, the head of the unioo said,

With 10 percent of the season canceled, federal mediators said they will meet separately Wednesday with players and owners but they will meet separately weonesnay with pay-woo't call another meeting unless they think there will be progress. (NYT, AP)

# Lemieux Will Miss Next NHL Season

NEW YORK - As expected, Mario Lemieux has announced that he will miss the entire 1994-95 hockey season. The 28-year-old star center of the Pittshurgh Penguins said he hopes to use the rest period to recover from anemia that is a result of radiation treatment for Hodgkin's disease, a form of cancer that he battled two years ago. That illness and chronic back problems limited Lemieux to part-time status over the

Although Lemieux will be paid this season under terms of his seven-year, \$42 million cootract, Pittsburgh fans who bought season tickets with the expectation of seeing him play can get a refund. Howard Baldwin, chairman of the team, said at a news conference Monday that anyone who wants his money back should contact him.

Although only 28, Lemieux has been a star player for 10 seasons, having joined the Penguins in 1984 as a first-round draft choice.

"Right now, my health is a lot more important than hockey," Lemieux said. "I'm going to miss going to the rink every day. I'm going to miss being around the guys." Lemieux isn't expected to return for the post-season playoffs, which begin in April, and he said he plans to make a

decision on his future next summer. There is a possibility that

"If I feel I'm not able to go out on the ice at close to 100 percent, another decision will have to he made." Lemieux



Penguins' center will take time off for recovery.

# The Shuler Question and NFL Notes

he won't ever return.

John Priesz got the call Tuesday over top draft choice Heath Shuler as the Washington Redskins starting quarterback. Friesz was signed as a free agent during the off-season.

Coach Norv Turner, in announcing that Friesz would start Sunday against the Seattle Seahawks, cited his experience. He's a four-year veteran. Turner also said he expected Shuler to see action, as well.

"It's not that I think that Heath can't handle it. He'd handle it fine," Turner said, "I think in terms of this football team, and John, I just feel more comfortable with John in that role, early in the game," Turner said he hasn't decided when Shuler will get into the game, or how much he playing time he'll get.

Steve Bono, who proved himself a capable backup to Joe Montana in 1991, will play that role again this seasoo for the Kansas City Chiefs. Bono found out Monday he had beaten out Matt Bluodin to be the No. 2 quarterback for the Chiefs. Blundin will back up Bono.

"The bottom line of it was the experience that Steve Bono has in actual competition," the Kansas City coach, Marty Schottenheimer said. "When you look at Matt, one full season as a quarterback, he's still in the process of thinking his way through this stuff.

As Montana's backup in 1991, Bono led the San Francisco 49ers to a 5-1 record after Montana was sidelined.

There is still oo decisioo on where Deion Sanders, the free agent cornerback will play this season.

Although Sanders said he would make up his mind on Mooday, he didn't. The Miami Dolphins and at least two other teams have offered Sanders a contract, with reports putting the bidding around \$3 million a year.

"I don't know what's going on - how many teams are involved, or who's doing what," the Dolphins general manager Eddie Jones said, "As far as f know, he hasn't decided to go anyplace."

San Francisco received some unexpected good news when running back Dexter Carter, thought to be out for the seasoo with a knee injury, returned to practice. He

expects to play in the 49ers opener again the Los Angeles Raiders.

The team physician initially believe Carter had torn a ligament at the end of kickoff return in an Aug. 18 exhibition San Diego. But an additional examination showed the ligament had been stretches. not tom.

Carter, a return specialist and backup halfback Ricky Watters, said he would wear a knee brace during practice.

Tight end Ron Middleton, cut by the Washington Redskins, found a oew home. The Rams signed him as a backup the second-year tight end Troy Drayton. Six year veteran Travis McNeal was released in favor of Middleton. in favor of Middleton.

Middleton, 29, is coming off the bear-seasoo of his eight-year career, making 22, receptions for 154 yards and two touch

sell Returns to Williams-Renault

DON (AP) - Former world champion Nigel Mansell is g to Formula One racing with the Williams-Renault team

ast three races of this season.

ms said Tuesday that Mansell would finish out the year's The circuit after completing his commitments with the highest Indy-car team in the United States. Mansell will be the completing his commitments with the highest Indy-car team in the United States. European Grand Prix at Jerez in Spain on Oct. 16, the eat Sizuka on Nov. 6 and the Australian in Adelaide one

kin Classic Victory for Ohio State

HEIM, California (LAT) - Ohio State had nearly everyown way against Fresno State in the Disneyland Pigskin t Anaheim Stadium on Monday night, overwhelming amilding after the loss of 11 players to the NFL resno State offense was inconsistent, and the defense was in for Joey Galloway, a wide receiver with an All-AmeriThe result was a 34-10 Ohio State victory.

**Drops Out of Swiss Open Golf** 

DON (Reuters) - John Daly is out of this week's Europe ers in Switzerland after injuring his back in a scuffle at the the World Series of Golf in Ohio on Sunday. The American, ght up in a scuffle with the father of another player, who him of hitting before it was safe to do so during the final. The two fell to the ground and had to be separated by

returned from a four-month ban earlier this year, having. out of a tournament in Hawaii.

brida State Players Suspended

LAHASSEE Florida (AP) — Defending national champida State will open the 1994 season Saturday against without five players who are suspended for taking illegales.

m prospective agents in November.
us Long, a 320-pound sophomore guard from Daytona.
was declared ineligible Monday for the first two games of
ion, while offensive tackle Forrest Conoly will continue on efinite suspension. All-American linebacker Derrick and tailback Tiger. McMillon were earlier suspended for mes, and offensive guard Patrick McNeil for three games.

adian Weightlifter Disqualified

TORIA, British Columbia (Reuters) - A Canadian lifter tested positive at the Commonwealth Games for a, drug and was ordered to give up three brouze medals he. r the host country, games organizers said.

Dan Corbett, who competed in 83 kilogram weightlifting was the first athlete from Canada and the seventh games to he banned in the 10-day sports festival.

the Record

Portland Trail Blazers have re-signed center Chris Dudley new contract. The NBA has 10 days after receiving the ct to decide whether to contest its validity as a violation of ary cap.

new South African rugby coach, Kitch Christie, has dis-I 17 players who toured New Zealand last month from his of 36 to prepare for the home series against Argentina and a f Scotland and Wales.

(AFP)

btable

San Diego added to its power running game by claiming Rodney Culver off waive ers from the Indianapolis Colts.

Culver, a 5-9, 224-pound fourth-roune draft pick from Notre Dame in 1992, ey Sr., its two most famous sons: "With Stan Musial, Ken ey Sr. and Ken Griffey Jr., I believe we have produced three gained 471 yards and caught 37 passes in e best players who have ever played the game of baseball."

## SCOREBOARD

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Men's Singles First Round Andre Abussi, U.S., det. Robert Erikssori, waten, 6-2, 6-2, 6-0: Markus Zoecke, Germa-y, def. Garan i vanisevic (21, Craatia, 6-2, 7-5.

3-6, 7-5; Wayne Ferreira (12), South Airlou, the Wode NaCsuire, U.S. 2-5-6-5-2; Marceto Rick, Chile, dat. Jared Palmer, U.S. 2-5-6-7; Marceto Rick, Chile, dat. Jared Palmer, U.S. 2-6-7-6-7; Marceto Rick, Chile, dat. Jared Palmer, U.S. 2-6-7-7; Marceto Richard Promisers. Australia, det. Dovid Washin, Georgia, det. Aircello Carleso, Denmark, 6-1, Jones Sveptsoor. Sweden, 6-4, 6-4, 6-1, Jim Grobb, U.S. det. Aircello Carleso, Denmark, 6-1, SM-Tins Ywong, Tolwan, det. Fong U., Chileson, Carleson, ony, def. Lounder Poes, India, 6-4, 6-2; Robble Welss, U.S., def. Grant Devie, Ausplic. 44, 42, 43, 42; Ellis Forretro, South Africo, def. Arnaud Bootsch, France, 7-6 [7-3], 6-4, 6-4; Marc Goeliner, Germany, def. Breit Steven, New Zeoland, 7-6 (7-5), 6-4, 3-6, 6-1; Ronald Agenor, Halft, def. Paul Geldstei U.S., 4-4, 6-2, 6-4; Maurice Ruch, Venozuel

Illo, Spoin, def., Kenpain Corises, Denmark, 6-3, 7-4 (7-4), 6-7 il-7), 4-4; Andrei Ottovskiy, Russia, dei, Joson Stolienberg, Andrei Ottovskiy, Russia, dei, Joson Stolienberg, Andreilo, 1-4, 4-6-4, 6-3, 6-4; Seral Brusuera (3), Spoin, dei. Bryon Shelhou, U.S., 6-8, 6-75; Thomas Muster (13), Austric, def. Donkeis Muste, 6-3, 6-4, 6-5; Richev Remeberg, U.S., dei, Boris Backer (7), Germany, 6-1, 6-4, 4-6, 1-6, 7-6 (7-5); Thomas Encylst, Sweden, is ited with Alex Corrello, Spoin, 6-4, 3-4, 4-6, 7-6 (7-5), Susp., dorkussa

U.S., 4-4, 6-2, Mourice Ruch, Vengauela, del, Jersy Batte, Britis Reseat del Jersy Batte, Britis Reseat del Jersy Britis Resea

Gigl Fernandez, U.S., det. Sobine Hock (12), Germany, 6-2-4, 7-4 (7-3) | Asa Carleson, Sweden, det. Nancy Feber, Behjum, 4-6, 6-1, 6-2; Mary Pierce (4), France, def. Andrew Temesvart. Humoury, 6-3, 6-2; Cenchita Martinez (3), Spain, det. Veranika Mortinek, Germany, 6-1, 6-0; Silvich Forlina, Indry, def. Mellen Tu, U.S., 7-5, 6-7 (6-8), 6-1; Meradith McGroth, U.S., def. Teste Price, South Africa, 6-1, 6-2; Soparine Testud, France, def. Elens Brioukfrevets, Russla, 7-5, 7-5; Ginger Heiseson, U.S., def. Karlin Kschwendi, Germany, 6-2, 6-1; Natella Medvedeva, Ukraine, def. Borbara Schett, Austric, 4-6-2-7-6 (7-7); Rodda Zubakova, Slovakia, def. Patricia Tarubini, Argentino, 6-2, 6-2; Yone Kamia, Japan, def. Laura Gelarso,

S)

Italy, 6-4, 6-4; Potricio Hy, Canada, def. Figur-encia Labat, Argentino, 6-1, 7-4 [9-7]; §7; Karina Habaudova, Słovakia, def. Dongi-nique Monami. Belgium. 6-2, 6-2; Alexanda; Francia, def. Brenda Schultz, Nether-lands, 6-4, 6-3; Elma Reinack, South Africa, 6-3, 2-4, 6-6 Mario Jese Goldona, Argentina, def. Angel Lettiere, U.S., 6-1, 7-4 [7-3]; Morry Jos Fernal, dez [9], U.S., def. Sobjen & consistence, a chiting Fulco-Villetto, Arsentino, 7-5, 7-6 (7/4)
Anny Frazier (16), U.S. def. Rochel McCellon, Austrolite, 4-6, 4-5; Kotarino Studenikos
Cascir Resublic, def. Debbie Groham, U.S. J.
-3-6, 4-1; Liba Roymond, U.S. def. Carrie Cilyninghom, U.S., 7-6 (7-0), 6-4; Nothorite Touzie
Franca, def. Stochonie Rottler, Northertonie
7-5, 2-4, 7-5; Ivan Mobili, Crootto, def. Nortle voLottum, Franca, 6-1, 2-0, retired; Isobelie Di-

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ANSITIONS + BASEBALL

National Factball League BUFFALO—Signed Filmel Johnson sive back; Jerry Ostroski, affonsive in Tim Tindole, running back! Damon T wide receiver; and Greg Evans, defensive back to the practice squad.

CINCINNATI—Walved Jav Schroeder/
quarterback; Lunce Guns, safety; and Scatt
Brumfield, offensive tineman. Claimed Laft
Blake, quarterback, off walvers from New
York Jets! Roger Jones, comerback, off walve

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MECHANICS, I'LL HAVE SOME CHOICE MORDS TO SAY

BASKETSALI National Bestation Association CLEVELAND—Re-signed Tyrone Hill 6

PORTLAND-Re-staned Chris

ord, to multiyear contract.
MINNEAPOLIS-Mamed Bill Blair coach.

DENNIS THE MENACE



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